1	
2	
3	
4	PUBLIC FORUM
5	
6	September 18, 2004
7	
8	FORT HANCOCK POST THEATER
9	
10	/
11	
12	
13	
14	TRANSCRIPT of the stenographic notes of
15	the proceedings in the above-entitled matter, as
16	taken from the cassette tape by SANDRA E. BERKELAND,
17	a Certified Shorthand Reporter and Notary Public of
18	the State of New Jersey.
19	
20	
21	
22	
23	
24	
25	

_			
_			

- 3 CONGRESSMAN PALLONE. ...represent the
- 4 Sixth Congressional District which includes Sandy
- 5 Hook; and I wanted to first of all thank everyone for
- 6 coming here today. I guess maybe in a way because
- 7 it's not a great day, maybe that encourages more
- 8 people to come, so maybe it was good that we didn't
- 9 have a sunny day because maybe people wouldn't come
- 10 as much.

- 11 But I wanted to just give you some idea
- 12 about the format. We have a speaker's list for those
- 13 who have already signed in and I have about 30 people
- 14 here, but Paul Dimen (phonetic) who is in the back
- 15 who is my assistant you see walking around has
- 16 another sheet out there now. So if there is someone
- 17 who is already seated who didn't sign in to be a
- 18 speaker and obviously anyone who comes in later, you
- 19 can still go in the back there and sign in. It's
- 20 just that you'll be, you know, after the people that
- 21 have already signed in. We're not closing the
- 22 speaker's list.
- 23 The other thing I should say is that we
- 24 had assumed that we would be here a couple of hours
- 25 but we're not going to worry about going beyond that

```
1 so everyone will have an opportunity to speak, but
```

- 2 given that there are about 30 people already, I think
- 3 we're going to have to limit it to five minutes
- 4 because that would already take us beyond our two
- 5 hours. I will try to limit it to five minutes only
- 6 because otherwise we'll be here into the evening
- 7 The other thing, before I introduce the
- 8 people who are up here with me, let me just say that
- 9 I think you're pretty much aware of the fact that a
- 10 lease for the restoration of Fort Hancock and the
- 11 buildings that -- the 36 or so buildings that are
- 12 involved in this restoration project, was signed by
- 13 the Park Service by Marie Rust who is the regional
- 14 director a few months ago.
- 15 And so although, you know, I would
- 16 encourage people to say whatever they want here
- 17 today, my main purpose in having this forum today was
- 18 to have questions asked of the Park Service
- 19 representatives about what they have signed.
- In other words, there were a number of
- 21 hearings, you know, formal hearings by the Park
- 22 Service during the whole course when they were
- 23 putting out a request for proposal and when they were
- 24 considering the Wassel proposal. And if you want to
- 25 today, you can say you're for or against it. I'm not

- 1 going to discourage anybody from saying whether they
- 2 are for or against it, but the main purpose today is
- 3 not so much to say I'm for or against the proposal
- 4 but rather to ask questions of the proposal because
- 5 they're already in their minds certainly moving
- 6 forward with it. They're not here today to entertain
- 7 the idea that they're not going to do it. As far as
- 8 their concerned, they have signed the lease and
- 9 they're moving forward.
- 10 That doesn't mean that those of us
- 11 including myself who are opposed to the proposal
- 12 shouldn't be able to speak out or those who are for
- it shouldn't be able to speak out either. You're
- 14 welcome to do that, but I think that it's the most
- 15 productive thing if questions are asked, because for
- 16 many people, the biggest concern, whether they're for
- 17 or against it, is what does it really do.
- 18 I think there are a lot of questions
- 19 that I have raised and that others have raised about
- 20 what the nature of the lease is, what it's actually
- 21 going to involve, how long it is and the list goes on
- 22 and on. To be perfectly honest, although I don't
- 23 like to always quote newspapers, if you look at
- 24 yesterday's Asbury Park Press, they actually had an
- 25 editorial which I think kind of summed up that

- 1 purpose of this hearing today. It said, "Time for
- 2 answers. This is the first opportunity residents
- 3 will have to ask questions about the project since
- 4 the Park Service signed a 60-year lease agreement
- 5 with a private developer. It's an opportunity anyone
- 6 concerned about the fate of Fort Hancock and Sandy
- 7 Hook shouldn't miss."
- 8 And so -- and I may even in the course
- 9 of, you know, if we -- in the course of today's
- 10 forum, I may even, gentleman, refer back to the ten
- 11 or 15 questions that are asked in this editorial.
- 12 Have you seen it? And you have seen it
- 13 because in many ways it sort of summarizes a lot of
- 14 the questions that I have about the proposal.
- 15 Let me start -- I think to be honest
- 16 with you, I could probably sit here myself for the
- 17 two hours and ask you questions, but I'm going to try
- 18 to refrain from doing that and ask the people that
- 19 are here and who have come to ask the questions, but
- 20 from time to time during the course of the
- 21 presentation, I may interrupt or add to the questions
- 22 myself because I do want to get some answers.
- Now, let me just read this letter by way
- 24 of introduction or part of this letter that came from
- 25 Marie Rust who is the northeast regional director of

- 1 the Park Service because she basically provides
- 2 information about the two representatives that are
- 3 here today from her office.
- 4 It says, "Dear Congressman Frank
- 5 Pallone, as northeast regional director, this
- 6 statement is to assure you that the associate
- 7 regional directors, Bob McIntosh and David
- 8 Hollenberg, who the National Park Service has sent to
- 9 listen to your concerns and answer your questions,
- 10 act, I should say, with my full authority."
- 11 Let me tell you, Bob is to my right.
- 12 This is Bob McIntosh. And David Hollenberg is to his
- 13 right and, of course, Richard Wells, the
- 14 superintendent, is over here on my left.
- 15 Let me read this other paragraph from
- 16 Marie Rust because she gives a little background of
- 17 these gentleman. She says, "For the northeast
- 18 region, Mr. Bob McIntosh is the associate regional
- 19 director for planning and partnerships. Mr.
- 20 Hollenberg is the associate regional director for
- 21 design construction and facility management. Both
- 22 are outstanding in their fields.
- 23 "Mr. Hollenberg is currently a prominent
- 24 lecturer in the graduate program of historic
- 25 preservation at the University of Pennsylvania School

1 of Design and is credited with multiple preservation

- 2 successes both in the public and private sectors.
- 3 "Mr. McIntosh formerly served as
- 4 regional director Mid Atlantic region and
- 5 superintendent of Gateway National Recreation area."
- 6 I purposely today did not ask them to
- 7 make a presentation because the idea is to hear from
- 8 all of you and to have you ask questions, but as I
- 9 said, please try, if you can, to make your
- 10 presentations in the form of questions to them; and I
- 11 will, from time to time, interrupt because I may want
- 12 to add to the questions that you're asking.
- Now, the first speaker that we
- 14 have -- sure. Go ahead.
- MR. MC INTOSH: Just before we start, I
- 16 wanted to express on the part of our regional
- 17 director, Marie Rust and David and I and others in
- 18 the regional office, our appreciation for the
- 19 Congressman's efforts here.
- 20 The National Park Service has had
- 21 stewardship responsibilities for Sandy Hook for
- 22 approximately 30 years. We're very proud of that
- 23 fact. We're very proud of the cultural and
- 24 recreation resources and natural resources that we
- 25 have here.

- 1 This undertaking is a big one.
- 2 Obviously you all wouldn't be here if it was. We
- 3 appreciate, Congressman, your keeping this in the
- 4 public eye, keeping the questions focused and helping
- 5 us get to the common good that we all look for.
- 6 Thank you.
- 7 CONGRESSMAN PALLONE: Thank you. And
- 8 again, it may not be the best format. Some people
- 9 will probably say well why don't we hear what they're
- 10 doing first? I'm just afraid we're going to run out
- 11 of time. Again, my major focus is to let people have
- 12 an opportunity to ask questions.
- So we're going to proceed with the
- 14 speaker's list and the first person that signed in
- 15 was Paul Josephson. Now, could I ask when you get
- 16 up, if -- it would be nice to know, you know, what
- 17 town you're from and if you represent any group, that
- 18 would be helpful as well. Thank you.
- 19 MR. JOSEPHSON: Thank you very much
- 20 Congressman. I appreciate the opportunity today. My
- 21 name is Paul Josephson. I am a resident of
- 22 Interlaken here in Monmouth County a few miles down
- 23 the beach.
- 24 I am also here as counsel to Save Sandy
- 25 Hook, an organization that I know is well-known to

- 1 the Congressman as well as to the Park Service for
- 2 expressing their concerns about this proposal; and
- 3 I'm here today to offer some comments and I will try
- 4 to follow your instructions regarding posing some
- 5 pointed questions, but I would ask for a little bit
- 6 of liberty to lay out the concern.
- 7 I'd also like to take the opportunity to
- 8 thank the representatives from Ms. Rust's office for
- 9 coming today to hear from us and to hear from the
- 10 assembled crowd. Obviously the kind of turnout we
- 11 have today is indicative of a lot of interest in this
- 12 issue.
- 13 You know, I'm somebody who Park Services
- 14 just referenced that the Park Service took this place
- 15 over 30 years ago. I remember 30 years ago as a
- 16 young boy my grandfather bringing me out here every
- 17 weekend to go fishing and the great joy when the
- 18 northern end of the tip opened up and suddenly he was
- 19 able to bring me up here and go climbing around the
- 20 gun batteries; and it was just a great experience as
- 21 a young child and an experience that I know I would
- 22 like to be able to share with my children going
- 23 forward.
- 24 And I think one of the things that has
- 25 been lost in this whole debate, and I realized this

- 1 last weekend as I came out and just took a look
- 2 around and said really what should this place be all
- 3 about? We're sitting here talking about a
- 4 development proposal for a series of buildings here
- 5 to -- that would ultimately, as the lease that has
- 6 been released by the Park Service has been drafted
- 7 and signed and executed, calls for up to 70 percent
- 8 commercial development of various sorts. I'm very
- 9 concerned about that.
- 10 What's really, when you look through all
- 11 the Park Service documents about Fort Hancock, about
- 12 Sandy Hook, what is really historically significant
- 13 here are the batteries. You go around here, those
- 14 are certainly critical parts of the history that,
- 15 frankly, are indicative of how this property has been
- 16 managed. Unfortunately, the neglect, the
- 17 deterioration there is unfortunate. Obviously there
- is a similar issue with the buildings here.
- 19 And the question we're all faced with is
- 20 how do we -- how do we go about carrying out the
- 21 public stewardship that the park Service was granted
- 22 30 years ago when it was granted this property? I
- 23 would submit to really cut to the chase about what
- 24 some of the concerns are that I think people in this
- 25 audience have is how is it that we have gotten to the

- 1 point today where the Park Service has not been able
- 2 to put the money into a sound management program that
- 3 could have avoided the sort of a situation we're in
- 4 today where we find ourselves desperate for a lease
- 5 with a private developer, desperate for a private
- 6 developer to come in with money to fix this place up?
- 7 I would submit to you the huge concern
- 8 from my part is when I look at some of the public
- 9 statements that have been made and I look at the
- 10 concerns or I look at the statements that the
- 11 developers here plan on investing somewhere in the
- 12 neighborhood of I have heard 60 million, I have heard
- 13 \$75 million over the course of this 60-year lease.
- 14 Let's cut to the chase. That is a
- 15 million dollars a year. That's a million dollars a
- 16 year. If the Park Service could make a
- 17 million-dollar-a-year commitment, they could do, the
- 18 Park Service could do itself and fully control this
- 19 property.
- 20 I think ultimately the concern and the
- 21 questions that you're going to get today, I'm not
- 22 going to chew up more than my five minutes because I
- 23 suspect there is going to be a lot of good, hard
- 24 questioning come from the group and the folks out
- 25 here, but fundamentally we are looking at a situation

- 1 where the Park Service is not merely leasing this
- 2 property. The Park Service has a lease which also
- 3 calls for mortgaging and financing that is going to
- 4 create encumbrances on this property.
- We're not simply leasing this property
- 6 for 60 years. We are encumbering this property for
- 7 60 years.
- 8 That takes me to my main point and I
- 9 think where the Park Service has really failed the
- 10 public in this process and in its stewardship of this
- 11 property and that is to be open and forthright -- to
- 12 be open and forthright with the public about what is
- 13 the nature of this deal? The end of the day, what
- 14 are the finances?
- We have a lease. However, to date, five
- 16 years after requesting proposals, to date, the Park
- 17 Service is still unwilling to release the financial
- 18 terms and the financial projections on which the
- 19 Wassel proposal is based.
- I would submit to you at the point that
- 21 the Park Service has now signed a lease, signed a
- 22 lease, it owes it to the public, it owes it to the
- 23 Congressman to talk about and to explain fully and to
- 24 release the documents and to release the financial
- 25 information.

```
1 CONGRESSMAN PALLONE: Paul, I'm going to
```

- 2 have to interrupt you. What is it that you want them
- 3 to answer though? Do you have a specific question?
- 4 MR. JOSEPHSON: I think since specific
- 5 questions are, part of the Park Service mandate is
- 6 that they must receive fair market value for the
- 7 property out here. As we all know, property in this
- 8 area typically goes for 15 to \$25 a square foot.
- 9 CONGRESSMAN PALLONE: Just ask a
- 10 question.
- 11 MR. JOSEPHSON: The question that I have
- 12 is how and on what does the Park Service base its
- 13 conclusion that there is -- that they are receiving
- 14 fair market value when all they are getting is a
- 15 \$1.65 a square foot which is its cost of running this
- 16 facility and a nebulous percentage rent term that
- 17 doesn't even arise until five or ten years in the
- 18 future? We would like to see that analysis.
- 19 CONGRESSMAN PALLONE: Why don't you
- 20 answer that. Let me say another thing, I appreciate
- 21 the fact that when speakers get up and they say nice
- 22 things about you guys or maybe somebody will say
- 23 something nice about me, but for the purpose of
- 24 trying to keep it short, you don't have to say
- 25 anything nice about anybody. If you could just get

1 up and ask questions. All right? Go ahead. Or bad

- 2 I quess.
- MR. MC INTOSH: To go to an earlier
- 4 comment first, I think you make the translation
- 5 between the so-called cost of the development and the
- 6 million dollars a year. The problem with that
- 7 approach is that if we wait for 50, 60 years to get
- 8 to the last 50 to 60 million dollars, the
- 9 deterioration of resource is going to be accelerated.
- 10 So, the approach that we took was to
- 11 find a way, exploring appropriated dollars or other
- 12 dollars as to how we might find -- might be able to
- 13 find a way to front end that investment and obviously
- 14 that is where we're at.
- When the lease was signed, information,
- 16 albeit some redacted, but information was released
- 17 relative to the finances, but I think the major point
- 18 that you missed in your statement is that there is
- 19 the so-called rent fees and so on, but what you
- 20 didn't money shouldn't is the investment in the
- 21 property can be considered in lieu of the lease.
- 22 When the finances -- when financial
- 23 arrangements are finalized, that information will be
- 24 forthcoming approximately at the end of the calendar
- 25 year.

```
1 CONGRESSMAN PALLONE: All right. Thanks
```

- 2 a lot. I know we have to limit everybody.
- 3 MR. JOSEPHSON: Thank you very much,
- 4 Congressman. I would just add I do think that the
- 5 public should not have to wait until after -- excuse
- 6 me, after all the financing is approved to review
- 7 that information. Now is our time to get this right
- 8 and you have an obligation to demonstrate to the
- 9 public that this deal is right and it makes sense and
- 10 it's not a folly. Right now the Park Service has
- 11 done nothing to give the public that assurance.
- 12 Thank you very much, Congressman.
- 13 CONGRESSMAN PALLONE: Thanks a lot Paul.
- 14 Again, I know -- I'm not going to stop
- 15 people from making statements, but I would prefer if
- 16 we ask questions. This is really, as the Asbury Park
- 17 Press said, the first opportunity we have had, you
- 18 know, since the lease was signed to actually ask some
- 19 questions.
- 20 So the next person I have is Judy
- 21 Stanley Coleman.
- You just reminded me of two things. One
- 23 is that we are recording this. It is a matter of
- 24 record. I don't know who it is going to be sent to.
- 25 Everybody should know we are transcribing or

- 1 recording it so officially your statement is
- 2 available for the public.
- 3 Secondly, Paul took 12 minutes. We have
- 4 to limit ourselves if we're ever going to get through
- 5 this.
- 6 Thank you. Mrs. Stanley.
- 7 MRS. COLEMAN: Can you open the doors so
- 8 we have light? It's a little hard. Anyway I am
- 9 president of Save Sandy Hook. I'm also president of
- 10 Middletown Township Planning Board which is where
- 11 this board is located. I'm president of Monmouth
- 12 Conservation Foundation and I'm president of the
- 13 Monmouth Historical Association. I wear a lot of
- 14 hats in saving a lot of things. I have my own
- 15 questions. I'll try to be very fast.
- I am a conservationist but also have
- 17 raised funds, as I said, for preservation. But when
- 18 faced with a private public partnership for these
- 19 many acres that would lead the way to
- 20 commercialization. I just can't go there. It scares
- 21 me to death.
- I was born and raised in Monmouth
- 23 County. I have seen more beautiful farms on the
- 24 Jersey Shore itself all but destroyed.
- We live in the most crowded area of the

- 1 United States; the northeast; the Gateway region as
- 2 you know. Look at our once beautiful Arts Center.
- 3 It went into private public partnership and now it is
- 4 just run a muck with beer and kids racing all over
- 5 and it's just not the same that it was. There is a
- 6 private public partnership that has not succeeded at
- 7 all.
- 8 If all 36 buildings are to be filled
- 9 with people, this is a question, will our national
- 10 park look the same way it does now, today, surrounded
- 11 by cars, by trucks, people, traffic? How can you
- 12 estimate the number of cars and trucks when you don't
- 13 know what is going into these buildings? I can't
- 14 figure your that out.
- 15 Will the general public be able to view
- 16 this historical site or will they have to pay to go
- into an inn or pay to go to a bed and breakfast or
- 18 pay to go some place?
- 19 We were told that the project would be
- 20 anywhere there 60 to 90. Now we have heard 75
- 21 million today. Why is it now broken down into phases
- 22 and the first phase I understand is between nine and
- 23 \$12 million?
- 24 How can we believe it will all be not
- 25 for profits or small nifty non-commercial ventures?

- 1 How can the developer make money on this? I just
- 2 don't understand that.
- I guess that is the question -- these
- 4 are just some questions I'm throwing out.
- 5 As chairman of the Middletown Township
- 6 Planning Board where this lies, I know we must have
- 7 all the facts in order to do a site plan. And I know
- 8 you don't really think you have to do that, but when
- 9 the Coast Guard added some buildings out here, they
- 10 came before the Middletown Planning Board and
- 11 explained what they were doing and Brookdale does
- 12 that, too, out of courtesy just to be nice.
- 13 What we know is surely going to change
- 14 and commercial enterprises, the pressure to make more
- 15 and more money out of the same site will have to
- 16 generate more people, cars and traffic. The sites
- 17 stay the same, small, and the buildings get bigger
- 18 and bigger. I have seen this go from small buildings
- 19 to a Home Depot and the next thing you know the land
- 20 is all used up and you have more cars and more
- 21 tracts -- more trucks and more people.
- When the not-for-profits generally for
- 23 education fail to make enough money, who is going to
- 24 protect them? Who is going to keep them from having
- 25 to leave these buildings? Because obviously somebody

- 1 that can pay for more, the developer is going to be
- 2 more interested in them.
- 3 The Park Service says it will control
- 4 everything so that nothing will expand or change, but
- 5 I have never seen that on the planning board. I mean
- 6 I have to say it changes constantly as the pressure
- 7 to bring more money in, you know, goes up.
- 8 I just don't believe the preservation by
- 9 commercialization is -- I think it's an oxymoron. My
- 10 husband told me not to use that word but I'm going to
- 11 use it.
- 12 This national park is really unique.
- 13 It's right here in the middle of extreme development.
- 14 When it was put here and was here during ing the
- 15 Second World War, we didn't have the development
- 16 outside this park at all.
- 17 Atlantic Highlands wasn't crowded;
- 18 Highlands wasn't crowded; Route 36 wasn't crowded.
- 19 So now you're going to add people to that to an
- 20 already now crowded area outside. I don't see how
- 21 you can handle it.
- You can't get down Ocean Road. You
- 23 can't get down Route 36 and I know of course because
- of the Planning Board all the developments that are
- 25 going in. That scares me to death. I don't know how

- 1 you are going to do it. It will cause sprawl because
- 2 it will start creeping through all peoples' roads.
- 3 How can we tell the environmental or
- 4 traffic impact of this development if we can't see
- 5 the facts? I read both of them and from the planning
- 6 board experience, I can't tell what the environmental
- 7 report really says or what the traffic reports really
- 8 says because I don't know numbers. I don't know
- 9 figures. When they come before the Planning Board
- 10 they give us numbers and figures.
- 11 Why do we have all this secrecy? I just
- 12 don't understand that. I have been asking the same
- 13 questions for now I guess it's over a year or maybe
- 14 it's two years; and I'm told they are unimportant or
- 15 they're irrelevant. I'm treated like -- I won't say
- 16 what I'm treated like.
- 17 So why won't you go before the
- 18 Middletown Planning Board and maybe try to explain
- 19 more of these facts and figures of what is going to
- 20 happen? As I said, Brookdale does go before us.
- 21 Why has the National Park Service
- 22 refused to have a real back-and-forth discussion with
- 23 the people? Why is a lease signed in secret before
- 24 Mrs. Rust goes on vacation? Why did Mrs. Manella,
- 25 whom I have met, say the contract and financing were

- 1 valid at this point when the developer has until
- 2 December 31st to prove that he has the money? I
- 3 don't understand that. Why can't we try for a
- 4 combination --
- 5 CONGRESSMAN PALLONE: Judy, I have to
- 6 warn you that you're already at eight minutes.
- 7 MRS. COLEMAN: Just one minute. Why
- 8 can't we try for a combination of private,
- 9 individual, corporate and public funding? New Jersey
- 10 gets shortchanged all the time and that's what I
- 11 really would like to see is a lot of help.
- 12 Are you going to negate the 1979 Gateway
- 13 Management Plan to preserve and protect for the use
- 14 and enjoyment of future generations by an area
- 15 possessing outstanding natural and recreational
- 16 features?
- 17 So can we put this current plan aside
- 18 and get together and talk about how we could really
- 19 save this region and save sprawl and save traffic?
- 20 CONGRESSMAN PALLONE: Okay. Thank you.
- 21 Mrs. Stanley Coleman went the opposite. She asked so
- 22 many questions. Right? I don't know if you can
- answer them all.
- Do you want to try to go down or do you
- 25 want me to try to summarize a little? Were you able

- 1 to -- go ahead. You can try.
- 2 MR. MC INTOSH: I think I have many of
- 3 them. I mean the balance between conservation and
- 4 preservation, the balance between the uses of this
- 5 land for natural resources or recreation.
- 6 CONGRESSMAN PALLONE: Bob, can I ask you
- 7 one thing? She kept mentioning, and I remember I
- 8 mentioned I may interrupt from time to time; and I
- 9 wanted to go back to the Asbury Park Press editorial
- 10 from yesterday because some of the questions that
- 11 they had sort of related to the same questions that
- 12 Mrs. Stanley Coleman asked. One of them was, "How
- 13 does the Park Service reconcile converting buildings
- 14 in a national park for private commercial use with
- 15 its core mission of protecting federal park land and
- 16 making it available for public recreational use?"
- 17 In other words, I think that is kind of
- 18 a catch all thing that a lot of people ask which is
- 19 whatever the law is and maybe you can explain the
- 20 law, but a lot of people have a hard time justifying
- 21 the mission, if you will, the Park Service with the
- 22 whole idea of commercial use of the property.
- 23 So I know that maybe you could start
- 24 with that and go through the rest of them. I think
- 25 that she kind of mentioned that over and over again.

```
1 MR. MC INTOSH: The question goes right
```

- 2 to the heart of a very controversial question across
- 3 the country. The Congress has provided us the
- 4 authority to lease real property for commercial
- 5 purposes; and in places where we have gone through a
- 6 planning process and made the decision that that is
- 7 the appropriate and the appropriate thing to do, we
- 8 have moved forward in those cases.
- 9 There are examples across the country
- 10 where that has either been done or being worked on.
- 11 In the Sandy Hook case, I think it's
- 12 important to remember that out of the several
- 13 thousand acres here, we're only talking about leasing
- 14 the buildings within ten percent of that. And 36
- 15 buildings at that in a campus setting of roughly a
- 16 hundred buildings.
- 17 The remainder buildings beyond the 36
- 18 that are available through this lease are public
- 19 buildings, educational buildings and park
- 20 administrative offices; and within the 36 buildings,
- 21 while there will be some spaces, obviously, office
- 22 space or administrative space as far as the lease is
- 23 concerned, a significant portion of that space is
- 24 into educational space as well as overnight
- 25 accommodations and food services.

```
1 So taken as a whole, I don't think, in
```

- 2 our perspective anyways, I don't think we're
- 3 commercializing Sandy Hook. We obviously have a
- 4 business venture here with respect to this lease, but
- 5 the cash flow is, in our judgment, necessary to
- 6 underwrite the investment necessary to restore and
- 7 maintain these buildings.
- 8 CONGRESSMAN PALLONE: Why don't you go
- 9 through the questions as best you can.
- 10 MR. HOLLENBERG: I just like to add to
- 11 what Bob said and point out that leasing, as it might
- 12 help to think of it as a tool that has been given to
- 13 the Park Service, in fact, a tool that the Park
- 14 Service has been encouraged to use as a device to
- 15 enhance preservation of historic buildings for which
- 16 we don't have a direct use ourselves.
- 17 This is Bob -- as Bob says, this is a
- 18 tool that is being used around the country by the
- 19 Park Service and, indeed, by other federal agencies
- 20 and many states, in fact, and in many local
- 21 municipalities use so-called historic leases; and the
- 22 notion is simply to make the space -- such spaces
- 23 available for uses that do not degrade the purpose
- 24 for which those respective parks have been created
- 25 and to make sure that the architectural and design

1 restrictions -- and use restrictions are placed on

- 2 those properties so as to accomplish that.
- 3 This was not a tool that was invented
- 4 for Sandy Hook and it is a tool that has been used
- 5 for some time. And I think it's interesting to sort
- 6 of maybe focus on the word "commercialization." All
- 7 of us I think in this room have had the pleasure of
- 8 going to national parks, state parks, local parks
- 9 and, frankly, paying for things while we're there;
- 10 whether we by a souvenir at a shop or whether we
- 11 enjoy food, whether we pay to camp, whether we pay to
- 12 park, whether we pay for an enhanced level of
- 13 interpretation then what is normal. All of those
- 14 things require each of us when making that choice to
- 15 do that to dip into our wallets to embark on that
- 16 expenditure for that service in return; and I think
- 17 to suggest that parks across the country are not,
- 18 quote, commercialized I think is using the word
- 19 "commercialized" maybe a little more broadly then it
- 20 is certainly our intention.
- 21 There is no proposed retail outlet, for
- 22 example, as part of this facility. As you I think
- 23 those of you who have had the experience of reading
- 24 through the lease know that it has pretty specific
- 25 range of usage alternatives within it. We have tried

- 1 to walk a line in those usages between allowing the
- 2 developer to have the kind of flexibility over time
- 3 but to make sure we don't get uses in here that do
- 4 exactly what Ms. Coleman said.
- We share those concerns. We're not
- 6 interested in a commercialized park.
- 7 CONGRESSMAN PALLONE: David. Peter.
- 8 We're going to have to go in order here. I know that
- 9 I'm only interrupting because I'm trying to get a
- 10 little dialogue going.
- Just as an example, for example, if you
- 12 go to Grand Canyon, obviously there are places at
- 13 Grand Canyon where you can stay over night. There
- 14 are things that you can buy at Grand Canyon that
- 15 relate to souvenirs from Grand Canyon or whatever.
- But, the impression that we're getting
- 17 is that different -- the difference maybe between
- 18 what's proposed here as opposed to what I saw at
- 19 Grand Canyon when I was there a few years ago is that
- 20 people would be staying over night here, not
- 21 necessarily to use the park but for other purposes,
- 22 you know, for business concerns or whatever.
- 23 You say there is restricted retail use
- 24 but there may be retail use, I mean, that doesn't
- 25 relate in any way to the park. In other words,

- 1 theoretically, and this is what I would like you to
- 2 answer, theoretically someone could have a law office
- 3 or a real estate office or something like that.
- 4 In other words, if you go to Grand
- 5 Canyon, at least the time I was there, if you stay
- 6 over night, you're staying over night in order to
- 7 visit the Canyon. If you go to the Hopi House or
- 8 whatever, you're buying some kind of article that
- 9 relates to the Canyon or the history of the Canyon
- 10 whereas the impression that I get is that, as I said,
- 11 somebody could come here and stay over night or stay
- 12 for a conference totally unrelated to the park and,
- 13 you know, you could theoretically have things being
- 14 sold that don't relate.
- So, that's why the question keeps coming
- 16 up. What does this have to do with the Park Service
- or what does this have to do with the purpose of the
- 18 park?
- 19 MR. MC INTOSH: Excellent question. I
- 20 think that is the sharp difference between the
- 21 concession services that are provided for the
- 22 visitors at the Grand Canyon or other destination-
- 23 type parks versus the lease situation that we're
- 24 looking at here.
- There, in fact, will be some activities,

- 1 uses of the spaces that do not directly associate
- 2 with the natural, cultural resources of the park.
- 3 There could be an office here, a law office or
- 4 whatever. That's a very small percentage of the
- 5 space, number one, and, number two, in the lease
- 6 dynamic that we're looking at, that percentage of
- 7 buildings set aside for office spaces is available
- 8 for office space use; and it's a part of a formula to
- 9 assume a mix of uses that will raise the revenues
- 10 necessary to rehabilitate and maintain the
- 11 properties.
- 12 CONGRESSMAN PALLONE: I know that Mrs.
- 13 Coleman asked a lot of questions. Maybe if you could
- 14 try to answer some of them, we could move on.
- MR. MC INTOSH: A couple of them I think
- 16 jumped out at me, and not to go to the financials
- 17 because adequate or inadequate we answered that to
- 18 the first person who spoke, but what will the place
- 19 look like? I think that is certainly a concern to
- 20 all of us in the Park Service and a concern to
- 21 everybody else.
- It will be a busier place. There is no
- 23 question about that. The buildings will be utilized.
- 24 Most of these 36 buildings right now are vacant.
- 25 There will be parking that will be provided so to

- 1 speak in the back of the Fort away from the water,
- 2 away from the historic resources and the buildings
- 3 will be occupied. So it will, in my sense of what it
- 4 will look like in terms of activity, it will be more
- 5 like a college campus with people moving in and out
- 6 of these buildings and walking around and hopefully
- 7 having the opportunity to enjoy some space outside.
- 8 The outside appearances will be
- 9 rehabilitated to the historic original design and the
- 10 public will have the opportunity -- the general
- 11 public, that is, will have the opportunity to enjoy
- 12 the campus and to enter those buildings that are
- 13 available for the public use.
- 14 CONGRESSMAN PALLONE: Let me ask another
- one of the questions that is here in the Asbury Park
- 16 Press editorial because it kind of goes to that. It
- 17 says, "What are the Park Service" -- no. I'm sorry.
- 18 "What percentage of the buildings being restored will
- 19 be accessible to the general public? How will the
- 20 Offices Club be used and how much of it will be open
- 21 to the public? And what percentage of the
- 22 accommodations planned for Fort Hancock will be
- 23 available to the general public and what will be done
- 24 to keep them affordable?"
- 25 I guess the concern again is to the

- 1 extent that the buildings are used for private
- 2 purposes, there is some restriction of the public and
- 3 to what extent you're going to try to keep them
- 4 available to the public?
- 5 MR. MC INTOSH: I'd like to respond to
- 6 that if I may, Congressman. The buildings -- the
- 7 uses that are prescribed in the lease and they're
- 8 very narrowly prescribed with the addition of
- 9 hospitality are exactly the same uses that are
- 10 present in the park today. With our current park
- 11 partners who occupy 20 buildings, only one of those
- 12 buildings is genuinely open to the public and that is
- 13 the New Jersey Audubon Society Sandy Hook bird
- 14 observatory.
- 15 One cannot wander around the classrooms
- 16 at the Marine Academy of Science and Technology or
- 17 enter the Noah Marine Fisheries Laboratory. The
- 18 majority of the uses in the 36 buildings, part of
- 19 Sandy Hook Partners plan will be for education.
- 20 Those buildings will receive a lot of public use but
- 21 are not generally open for people wandering around.
- The hospitality facilities are certainly
- 23 going to be open to the general public and available
- 24 for anyone. They're obviously going to have to be
- 25 available at market rent. There will be comparable

- 1 prices to accommodations in this round of community,
- 2 otherwise they wouldn't be successful.
- 3 The Officers Club I think has a really
- 4 unique opportunity as a combination of a museum and
- 5 club which would certainly be open to the public to
- 6 celebrate the history -- the military history of the
- 7 defense of our nation, and that entity I think will
- 8 be the cornerstone will be really the gem of all of
- 9 Fort Hancock buildings and open to the public.
- 10 CONGRESSMAN PALLONE: Okay. I know we
- 11 didn't answer all your questions, Judy, but I think
- 12 we have to move on.
- 13 The next person is Jim Coleman. Come on
- 14 up.
- MR. COLEMAN: Thank you, Congressman.
- 16 My name is James Coleman and I happen to be the
- 17 husband of the previous speaker. I live in
- 18 Middletown also but a native of Asbury Park and lived
- 19 in this area all my life. I'm an attorney. I have
- 20 been an attorney for 52 years.
- 21 There have been some speakers here who
- 22 have talked about a lease. In my experience as an
- 23 attorney I have drawn many a lease, examined many a
- 24 lease and I can tell you in my opinion this is not a
- 25 valid lease. It has a condition in it. A condition

```
1 that must be met by the end of December of this year.
```

- 2 So it's not a valid lease. It has a condition in it.
- But I have some questions. I'm not
- 4 going to make a statement. These questions have
- 5 plagued me from the beginning.
- 6 First of all, this project was
- 7 bid -- let out for bid in August of 1999. The bids
- 8 received in November of '99 and in 2000, March 2000
- 9 it's my understanding that Mr. Wassel was told he was
- 10 the favored suitor. Then finally, almost 20 some
- 11 months later in October 2001, they entered into a
- 12 contract not with Wassel Realty Group; Sandy Hook
- 13 Partners who wasn't even in existence at the time the
- 14 bid was made.
- Now, I ask you, gentlemen, there is a
- 16 section five of the request for proposals said submit
- 17 the financial statement of yours for the last two
- 18 years. Now, how in the world could Sandy Hook
- 19 Partners do that when they were not in existence?
- 20 This question, Mr. Wells is very
- 21 familiar with this and I have never got an answer yet
- 22 except one that was a bold face lie. If the bid was
- 23 made by Wassel Realty Group.
- 24 (Note: Audience booing.)
- MR. COLEMAN: You'll see why it's a lie

- 1 in a moment.
- 2 CONGRESSMAN PALLONE: All right. We'll
- 3 try to refrain from calling people liars.
- 4 MR. COLEMAN: All right. I'll put it
- 5 this way, Congressman. I wasn't told the truth.
- 6 (Note: Audience booing.)
- 7 MR. COLEMAN: Now, I was on a telephone
- 8 conversation, Mr. Wells present, Mr. Adlerstein, my
- 9 wife, two other people with Mr. Conte, a lawyer from
- 10 Boston. I said, "How if Wassel Realty Group bid this
- 11 did you give the contract to Sandy Hook Partners?"
- 12 He said, "There was an assignment." I
- 13 said, "That's fine. Would you be good enough to send
- 14 me a copy?" And on the phone in the presence of four
- 15 witnesses, "Yes, I will."
- 16 Two weeks later I met Mr. Wells at a
- 17 public affair and came up and said to me there was no
- 18 assignment. How would you like it if an attorney for
- 19 the United States Government told you something that
- 20 was not true? To this date I don't know how you
- 21 assign it from one thing. Somebody said, "Well,
- 22 they're listed in the proposal."
- 23 Three times there is occasion where they
- 24 have the initial SHP. I don't know what that meant.
- 25 They were not even in existence. Wassel Realty

- 1 Group, I know who that is, solely owned by Mr.
- 2 Wassel. I don't know who is in Save Sandy Hook
- 3 Partners or Sandy Hook Partners. I have no idea.
- 4 They talk of partners. It's a
- 5 corporation. Corporations don't have partners. They
- 6 have directors, stockholders. So these questions --
- 7 and financially we've raised that question.
- Now, the original condition of the lease
- 9 that they had was given the name by Mr. Wells back in
- 10 early 201 -- 202, I'm sorry, said that at the time
- 11 the lease was signed, it must show proof of all the
- 12 financing for all the projects. Somewhere along the
- 13 line before July 9th some of the bright young people
- 14 of the Park Service says we better change that. They
- 15 did change it. That's the condition. Only have to
- 16 show about 13 million. That is not all of it.
- 17 One other thing you can answer this for
- 18 me. I happen to have it on redacted copy of
- 19 proposal. You may wonder how I have that, Mr. Wells,
- 20 but I have it. It says, "What lease term will you
- 21 require?" Wassel Realty Group says, "We require a
- 22 49-year-lease term. Now, I ask you, how did it go
- 23 from 49 to 60? Maybe you can answer that.
- While you're at that, if it was told in
- 25 2000 March, why did it take for the following October

- 1 to enter into some sort of contract? What happened
- 2 in all that term? I would like the answer to some of
- 3 those questions. Thank you very much.
- 4 CONGRESSMAN PALLONE: Thank you, Judge.
- 5 I'm trying to develop a little bit here and
- 6 summarize. As far as the assignment from Wassel to
- 7 Sandy Hook Partners and the financing, the question
- 8 that keeps coming up about the financing is the
- 9 division of the lease, you know, to one year or
- 10 whatever and you have to come up with financing at a
- 11 certain point and what has to be done by the end of
- 12 the year. Maybe, if you can just answer his but also
- 13 make it kind of a little larger in those issues of
- 14 the financing.
- MR. HOLLENBERG: Well, simply to address
- 16 Mr. Coleman's concern about Sandy Hook Partners, the
- 17 Park Service executing the lease with Sandy Hook
- 18 Partners, he rightly says that the proposal submitted
- 19 by the Wassel Realty Group says that a new entity
- 20 will be formed to enter into this lease refers to
- 21 Sandy Hook Partners.
- 22 CONGRESSMAN PALLONE: Let him answer the
- 23 question, Judge. Go ahead.
- MR. HOLLENBERG: Thank you. The
- 25 financing for the project, you know, there was an

- 1 accusation that we didn't release financial
- 2 information about the project; and certainly in the
- 3 draft lease, the information about the revenue
- 4 received by the Park Service was redacted, but the
- 5 day the final lease was executed, all of that
- 6 financial information was provided and it illustrates
- 7 how much money as a flat per square foot rent and as
- 8 a percentage of the gross revenue, as most of the
- 9 contracts that the Park Service executes, throughout
- 10 the term of lease.
- 11 The way that the financing was required
- 12 and the request for a proposal, it required that each
- 13 of the proposers demonstrate that they had the
- 14 capability of financing the project.
- The draft lease required that the Sandy
- 16 Hook Partners demonstrate financial commitments to
- 17 fulfill the project. In our final negotiations, as a
- 18 further protection of the public interest, we
- 19 established a requirement that he, in order to
- 20 achieve the project in a timely manner, that he show
- 21 that the funds -- demonstrate that the funds were
- 22 available to complete phase one of the work.
- As any of you know who have every bought
- 24 a house, you get a loan commitment and subsequently
- 25 you close on a loan. You don't get the money when

- 1 you just get your loan commitment; and, certainly,
- 2 any legitimate financial institution is not going to
- 3 commit money five years in advance for a
- 4 project -- they're not going to hold that money back
- 5 and let it lay fallow during that time period.
- 6 They're going to make the money available over the
- 7 course of the five-year rehabilitation period; the
- 8 funds as it's needed.
- 9 Just as if you got a mortgage for a
- 10 house that included some repairs, the bank is going
- 11 to give you that money as you expend it. Not give it
- 12 to you all at the front end.
- 13 It's a very traditional, very common
- 14 financial practice. Anybody who has ever bought a
- 15 home understands that.
- 16 CONGRESSMAN PALLONE: Richie, can you
- just maybe talk to us a little bit about the way it's
- 18 set up in terms of the financing?
- 19 First of all, this issue of assignment
- 20 that Judge Coleman mentioned, if you could respond to
- 21 the assignment question, but the way I understand it
- 22 and the questions that keep coming up were the fact
- 23 that, you know, initially this was a six-year lease
- 24 and the -- 60-year lease and the impression was given
- 25 that you had to come up with all the financing up

- 1 front. Then it was somehow divided so that, you
- 2 know, you could do the first phase, second phase,
- 3 whatever; and now, when the lease was signed in June
- 4 or July, they don't really even have to come up with
- 5 the financing until the end of year.
- 6 Maybe just lay if out a little for us.
- 7 There is still confusion in my mind about how -- you
- 8 know, what the time line is and how it's broken up
- 9 and when they have to provide the financing; and then
- 10 maybe also this assignment issue because you really
- 11 didn't answer that one. I'm not sure I totally
- 12 understood what Mr. Coleman was saying in that
- 13 regard, but if you could address that.
- 14 MR. HOLLENBERG: Well, what I understand
- 15 Mr. Coleman to be asking is how could the Park
- 16 Service sign a lease with an entity called
- 17 Save -- I'm sorry, Sandy Hook Partners when that
- 18 entity didn't exist when Wassel Realty Group
- 19 submitted a proposal.
- 20 That proposal indicated that a new
- 21 entity would be created to enter into this lease and
- 22 that was fully understood by the committee that the
- 23 regional director assembled to review those leases.
- 24 It's not really an assignment. It was an
- 25 understand --

```
1 (Tape turned over.)
```

- 2 CONGRESSMAN PALLONE: ...done with the
- 3 assignment enough. If you want to talk a little bit
- 4 about how this financing is arranged and how it's
- 5 broken up and why the lease was signed and yet they
- 6 have until the end of year, you know, that type of
- 7 thing.
- 8 MR. HOLLENBERG: I just wanted to just
- 9 make an observation about the overall process of the
- 10 RFP and the nature of the, what I have to call, the
- 11 evolution of the lease since the RFP was responded
- 12 to.
- 13 As many of you know, there was a draft
- 14 lease as part of the request for proposal that went
- 15 out some years ago and that draft lease was
- 16 identified as a draft and I think represented the
- 17 best outline of the future deal that we could
- 18 estimate when that RFP was being written.
- 19 However, and there are several
- 20 approaches that you could take in such an RFP. One
- 21 could say here is the lease, take it or leave it.
- 22 Bid on this or else. If you don't bid on this lease
- 23 as exactly presented in this request for proposal,
- 24 then your bid is unresponsive.
- 25 The Park Service, I believe, correctly

- 1 took the approach of drafting a lease which was
- 2 pretty comprehensive but which also said once we
- 3 select someone, it is our intention to embark on a
- 4 negotiation with you so that the ultimate lease is a
- 5 negotiated lease as opposed to a take it or leave it
- 6 approach. I'm sorry.
- 7 CONGRESSMAN PALLONE: Please. The
- 8 format, as I said, is we're going to have speakers
- 9 ask questions. I'm taking the privilege of
- 10 elaborating on it because I'm having the forum. You
- 11 have to wait your turn other than me. I apologize.
- 12 MR. HOLLENBERG: I would love to answer
- 13 the question. I simply didn't hear it.
- 14 Fundamentally, since the RFP was
- awarded, there has been a great deal of time and
- 16 energy in working with the selected respondent to
- 17 make the lease something that will work that we all
- 18 hope will work for the benefit of Sandy Hook.
- 19 CONGRESSMAN PALLONE: Okay. David, I'm
- 20 going to stop you only because -- can you just
- 21 briefly describe how we went from 60 years and the
- 22 whole project of dividing it up and how the lease was
- 23 signed yet the financing doesn't have to be provided
- 24 until the end of the year?
- MR. MC INTOSH: Well, as David

1 Hollenberg just said, it was a negotiated lease. The

- 2 RFP indicated that the lease term could be anywhere
- 3 from 15 to 25 or longer years.
- 4 The historic preservation tax credits
- 5 will be an important part of any preservation project
- 6 here at Sandy Hook or, for that matter, virtually all
- 7 major preservation projects in the nation, state and
- 8 local as well as federal. Those regulations require
- 9 that a lease be more than 49 years -- I'm sorry, 39
- 10 years. Thank you, David.
- 11 As Sandy Hook Partners undertook their
- 12 due diligence in understanding fully the condition of
- 13 the building and buildings and the amount of money
- 14 that it would be required to rehabilitate them and to
- 15 preserve them over the long term, they recognized
- 16 that the investment would be greater, or the Park
- 17 Service recognized that the investment would be much
- 18 greater and would require a 60-year term through for
- 19 amortization of that investment.
- 20 So on the advice of our financial
- 21 consultants, we approved the term of 60 years.
- 22 CONGRESSMAN PALLONE: But it's also
- 23 divided up so that when you signed the lease, they
- 24 only have to do the first phase and provide for the
- 25 financing for the first phase and they have until

- 1 December 31st.
- 2 So, in other words, how did you decide
- 3 to divide it up into those phases and, you know, do
- 4 it that way? What was the basis for that?
- 5 MR. WELLS: Well, the property is
- 6 300,000 square feet and it's simply not possible to
- 7 do that amount of construction all at one time. I
- 8 mean, as most of you know, my experience was prior to
- 9 coming here was as the director for the restoration
- 10 of Ellis Island, and that was approximately the same
- 11 amount of square footage and it took seven years to
- 12 do that restoration project. And the money that came
- 13 from public donations came throughout that seven-year
- 14 process. It was not available on day one when the
- 15 restoration began.
- This project will be in three phases;
- 17 and Sandy Hook Partners demonstrated they had the
- 18 capability of obtaining the funding necessary for the
- 19 entire project when they responded to the RFP through
- 20 their demonstrated experience and past practice.
- 21 They illustrated to us that they had commitments --
- 22 commercially reasonable commitments from banks that
- 23 at the time that the lease was executed.
- Now they have to -- and the National
- 25 Park Service and the final negotiation of the lease

- 1 added an additional protection in the public interest
- 2 to ensure that the project is completed in a timely
- 3 manner and that is to require that they have -- that
- 4 lending institutions demonstrate they have the money
- 5 in the bank to provide for the construction of the
- 6 first phase of the project.
- 7 Any bank -- no bank is going to say,
- 8 okay, I'm going to lock up in my vault now, 20,
- 9 \$30 million and I'm going to let it sit there for
- 10 five years doing nothing, not earning any money until
- 11 you need it for the final completion of the project.
- 12 So, before Sandy Hook partners can begin
- on any phase of the work, they will have to
- 14 demonstrate that they have the commercially
- 15 reasonable financing for that project and they have
- 16 plans -- construction documents approved by the
- 17 National Park Service and the State Historic
- 18 Preservation office; and if they don't do that within
- 19 established timeframes in the lease, then they're in
- 20 default of the lease; and we're entirely confident
- 21 that they will be able to accomplish this task.
- 22 CONGRESSMAN PALLONE: Okay. Thank you
- 23 Richard.
- Next we have George Moffett.
- MR. MOFFETT: My name is George Moffett,

1 and I'm from Oceanport, New Jersey. I do belong to a

- 2 group called Save Sandy Hook, however, Mr. Josephson
- 3 spoke for us today. I'm speaking as a private
- 4 citizen. Therefore, a couple comments I make may or
- 5 may not be in synch with the views of Save Sandy Hook
- 6 but I'm not speaking for them. Okay?
- 7 I've been writing for about the last two
- 8 years in the Atlanticville, The Hub, the Asbury Park
- 9 Press, Two River Times, the Independent and in any
- 10 other paper that would give me some ink about this
- 11 project, so I don't have too many questions because
- 12 every time I raise a question in one of the articles,
- 13 I was always expecting a response somewhere, somehow,
- 14 some place and never getting any.
- But there are some very serious
- 16 questions that the Park Service has never dealt with.
- 17 I would like to start out by asking this one
- 18 question. What are we doing here today now that the
- 19 lease has been signed? If it's been signed, that's
- 20 the end of the discussion. Right?
- 21 CONGRESSMAN PALLONE: George, let me say
- 22 this. I understand that --
- 23 MR. MOFFETT: I have an answer for it.
- 24 CONGRESSMAN PALLONE: You have an
- 25 answer? Okay.

```
1 MR. MOFFETT: Of course. I'm not going
```

- 2 to strain these gentlemen to come up with an answer.
- 3 My suggestion is that it really isn't a lease. That
- 4 there is an escape clause, that is a term that I like
- 5 to use, whereas the Park Service itself says in the
- 6 lease that it can terminate this lease at any time.
- 7 So it's a lease and yet it isn't a
- 8 lease. So why then did the Park Service sign this
- 9 lease that isn't a lease? To make most of us think
- 10 that the fight is over and we should all go home.
- 11 What should we be doing? Talking to our
- 12 Congressman, talking to our other Congressman and
- 13 still fighting this project because it ain't over yet
- 14 until the fat man sings.
- Now, my questions are, my questions are
- 16 recreation. Recreation, if you lease all 78
- 17 buildings that you told Congressman Pallone could at
- 18 some point down the line be leased out, not just the
- 19 36 that are under discussion now, this could actually
- 20 reduce the amount of recreation at Sandy Hook by up
- 21 to 20 percent because the Park Service has a limit of
- 22 5,000, give or take, cars that are allowed here on
- 23 any given day. Usually on Saturdays and Sundays in
- 24 July and August, they close the park ten, 11 o'clock
- 25 in the morning. You can only get in here by boat.

```
1 So, if this project goes through, as the
```

- 2 National Park Service hopes it will, and if it
- 3 expands, how can it not reduce recreation here at
- 4 Sandy Hook, probably the premiere beach in New Jersey
- 5 with the exception of Island Beach State Park. Now
- 6 that is a judicious observation. Also --
- 7 CONGRESSMAN PALLONE: You don't want him
- 8 to answer that one first?
- 9 MR. MOFFETT: Why don't you have them
- 10 write it down because we'll be here until next week
- 11 if you have to answer every question here. I just
- 12 assume have them send me a note some day.
- Because the other concern that I have,
- 14 Congressman, is usage of the buildings. We're told
- 15 that there will not be any inappropriate use of the
- 16 buildings but we can have up to 70 percent of the
- 17 buildings used for commercial.
- 18 However, in the lease, as I read it, and
- 19 as a lawyer or two has told me, there is an escape
- 20 clause because the references to uses are not
- 21 included specifically in the lease. They are
- 22 referenced by external documents, none of which are
- 23 actually mentioned in the lease, which means that --
- 24 CONGRESSMAN PALLONE: You're getting all
- 25 too complicated for me.

```
1 MR. MOFFETT: The point is there is no
```

- 2 control over the use of the buildings in the lease.
- 3 That's it. And so my concern is why is the National
- 4 Park Service pushing so hard to commercialize its own
- 5 park property?
- 6 Our problem with funding has only been
- 7 20 years in the making in the sense that we have a
- 8 very conservative element in Congress that doesn't
- 9 want to spend nickles and dimes on the parks. But we
- 10 have a 130-year history of the parks.
- 11 So what is to prevent us from maybe
- 12 changing the political climate down the road where
- 13 this nation will recognize the fact that our parks
- 14 are important?
- 15 CONGRESSMAN PALLONE: We're getting too
- 16 much beyond Sandy Hook now.
- 17 MR. MOFFETT: Yes. But the thing is it
- 18 is a national issue.
- 19 CONGRESSMAN PALLONE: I agree.
- MR. WELLS: Let me, if I can.
- MR. MOFFETT: I'm sorry.
- 22 CONGRESSMAN PALLONE: It's going to be
- 23 rough here today because I want to get some questions
- 24 answered but on the other hand I know the time is
- 25 limited.

```
1 The larger issue of where we're going
```

- 2 with the parks is certainly out there. I'm not going
- 3 to disagree with you that this administration and the
- 4 Congress right now are not a very favorable to
- 5 privatization, which is something that I don't
- 6 support in general.
- 7 Theoretically, sure, you can pass a law
- 8 that says that they can't do any of these things.
- 9 They can't privatize. They can't commercialize. You
- 10 can change the Congress and hopefully do that. But
- 11 that's what happens in elections and it's not what
- 12 we're going to resolve today.
- The one thing that he did mention and I
- 14 would like to follow-up on it, and I'm not sure,
- 15 George, this is exactly what you were getting at, was
- 16 this idea that, you know, what percentage of it can
- 17 actually be used for commercial purposes and what's
- 18 to change it down the line?
- 19 In other words, the fear I'm hearing
- 20 from a lot of my constituents, some of whom are here
- 21 today, is that maybe in the first phase it's going to
- 22 be primarily educational, you know, Rutgers,
- 23 Brookdale, Monmouth. I don't even know if they're
- 24 all interested. Let's throw them out.
- Then, after the first phase, everything

- 1 is going to end up being law offices and boutiques
- 2 and things.
- 3 Is there anything -- the feeling is
- 4 maybe we're being hoodwinked a little into thinking
- 5 as a result of the first phase it's going to be very
- 6 educational and maybe more in tune with the
- 7 recreational purposes, but there is nothing to
- 8 maintain that. There is nothing to prevent the
- 9 majority of it from being commercial that's not in
- 10 any way linked to the Park Service or the activities
- 11 at Sandy Hook.
- 12 Can you develop that a little?
- MR. MC INTOSH: Fundamentally, you say
- 14 there is no controls over us and we have to disagree
- 15 with that. There are not inch-by-inch controls, but
- 16 there is a requirement in the lease as to the amount
- 17 of square footage by percentages that can be
- 18 allocated to different uses.
- 19 I think we tend to mix up, and I can
- 20 understand the statement commercialization in the
- 21 context of a lease, but up to 30 to 50 percent of the
- 22 space needs to be educational purposes. It will be
- 23 leased space. If we can call that commercialization
- 24 if you wish to but it's being used for educational
- 25 spaces; and it's largely in excess of that space that

1 is being used for educational purposes, research

- 2 purposes.
- 3 MR. MOFFETT: Educational use, nonprofit
- 4 use, social service use is not my definition of
- 5 commercial.
- 6 MR. MC INTOSH: Okay.
- 7 MR. MOFFETT: Giving it to an
- 8 inexperienced real estate company that has had no
- 9 experience in this area for 60 years, which is a very
- 10 long time, that is commercialization.
- 11 CONGRESSMAN PALLONE: Bob, what we're
- 12 trying to get at is to what extent is it likely to go
- 13 beyond or is it permitted to go beyond and to get
- 14 into what might be called real commercial activity
- 15 that is not related in any way to the Park Service.
- 16 MR. WELLS: The constraints that are in
- 17 the lease are in the lease. It would -- if they were
- 18 to change, we would take upon ourselves to do another
- 19 plan, another proposal and another environmental and
- 20 106 review, National Historic Preservation Act
- 21 review, before we would change the basic formula.
- 22 MR. MOFFETT: That is reassuring.
- 23 MR. WELLS: We are required by law to do
- 24 that and we are so grateful to have such an attentive
- 25 and supportive community that we know you will

- 1 quarantee that we do that.
- 2 MR. MOFFETT: That would be my
- 3 intention.
- 4 CONGRESSMAN PALLONE: Thank you, George.
- 5 We have to move on.
- 6 MR. MOFFETT: One last question, though.
- 7 Why does Rutgers University, the state university,
- 8 have to go through a small local real estate company
- 9 in order to be out here and drop \$1.5 million? I
- 10 mean this is a state university. They could do this
- 11 in their sleep. Why do they have to go through
- 12 Wassel?
- 13 CONGRESSMAN PALLONE: All right, George.
- 14 I want to get to that. Ben Forest is the next person
- on the lift. Why don't you come up? Richard wants
- 16 to answer that.
- 17 MR. WELLS: I really would like to
- 18 answer that question because Mike DeLuca from Rutgers
- 19 University is signed up to speak today, but I don't
- 20 think considering the timing and where his name is on
- 21 the lift that he'll have that opportunity.
- 22 CONGRESSMAN PALLONE: We're going to let
- 23 everybody speak. I'm not going to go home until
- 24 everyone has had a chance.
- MR. HOLLENBERG: Richard, you know, now

- 1 that he did ask that, that is what I hear. In other
- 2 words, my understanding is that at some of the parks,
- 3 and maybe you guys can answer this, some of the
- 4 parks, and this is sort of a strange question because
- 5 it's still commercialization, but we understood that
- 6 at some of the parks, rather than put it out to a
- 7 private concern like Wassel, that the Park Service
- 8 says okay, we're going to privatize but we're going
- 9 to enter into those leases individually ourselves
- 10 rather than have some agency, you know, like Wassel
- 11 that does all the leasing.
- 12 In other words, is it possible, I know
- 13 it isn't under this lease, but why was the decision
- 14 made here to have one agency like Wassel be the one
- 15 that does all the individual leasing to Rutgers and
- 16 these groups? My understanding is that some of the
- 17 parks the Park Service itself does that and leases
- 18 out the individual buildings and doesn't have a sort
- 19 of agent like Wassel, if that's the word? You could
- 20 answer that. That has come up.
- 21 MR. WELLS: Those options do exist and I
- 22 think as we have had throughout the service have
- 23 experience in trying to better manage and preserve
- 24 these historic properties that we have found that we
- 25 are better positioned and eventually the client, the

- 1 leasee, is better positioned; the user leasee is
- 2 better positioned that there is a so called master
- 3 lease; and there have been places where that's been
- 4 done privately and there is places where that has
- 5 been done or is being done through nonprofit
- 6 organizations.
- 7 At the time that we reviewed the RFP,
- 8 the responses to the RFP for Sandy Hook lease, there
- 9 was not a proposal made that sufficiently covered the
- 10 scope of the investment and the magnitude of the
- 11 investment necessary. There were a lot of smaller or
- 12 individual building proposals, but none of them
- 13 presented to us anyways evidenced that they could
- 14 undertake the larger, more comprehensive
- 15 rehabilitation that was needed for Sandy Hook.
- 16 CONGRESSMAN PALLONE: Just so everyone
- 17 understands that and I know, again, as George said,
- 18 we're talking after the fact here since they have
- 19 signed the lease, but theoretically, and it gets to
- 20 some people saying why are we talking about this
- 21 because it's commercialization anyway, but
- 22 theoretically the Park Service could have, you know,
- 23 put these 36 buildings out individually and
- 24 approached different groups to do each building or
- 25 theoretically they could have had a nonprofit instead

1 of a profit-making organization, you know, be sort of

- 2 the agent for the whole thing.
- I mean those were options. Because I
- 4 know people have asked me whether those were options.
- 5 They're not options now because they moved ahead with
- 6 this lease, but those were theoretical options that
- 7 have been used in other places; and I wanted to ask
- 8 that because I know, Ben, that one of the things that
- 9 you have asked in the past is that Clearwater was
- 10 interested in leasing one of the buildings. I don't
- 11 know if you're going to comment on that but I wish
- 12 you would.
- 13 MR. MC INTOSH: I will. Sorry. Did
- 14 you -- David, go ahead.
- 15 MR. HOLLENBERG: I also wanted to add in
- 16 this particular situation here, the benefit of a
- 17 master lease enabled the enhancement of the
- 18 infrastructure throughout the whole campus in a way
- 19 that building-by-building approach wouldn't. We can
- 20 upgrade the utilities. We can upgrade the internet
- 21 connections. We can upgrade the telephone
- 22 connections, the water service which is much more
- 23 complex on a building-by-building basis.
- 24 It's also the case that given that these
- 25 are, second point, is the fact that these are

- 1 historic buildings, it's very important to have made
- 2 available the possible use of the investment tax
- 3 credit for certified historic rehabilitation and to
- 4 do that in a comprehensive way; and the proposals
- 5 that we received, the best ones recognized that
- 6 opportunity and utilized it. That's not an
- 7 opportunity that, by the way, is available to
- 8 nonprofits.
- 9 CONGRESSMAN PALLONE: David, you better
- 10 explain that a little more.
- 11 MR. HOLLENBERG: There is a federal
- 12 investment tax credit for the rehabilitation of
- 13 historic structures; and it's been around since 1980.
- 14 It's available across the United States. Indeed,
- 15 many states have seen the success of it in triggering
- 16 reinvestment in their historic properties and many
- 17 states are exploring -- many states have already
- 18 created a state version. I actually think New Jersey
- 19 is considering doing a state tax credit, but, in
- 20 essence, it is a tax device that recognizes --
- 21 attempts to level the playing field, the uncertainty
- 22 between -- the business uncertainty between
- 23 developing historic properties and new construction.
- 24 These are national historic landmark
- 25 buildings. They need a lot of work. They need --

- 1 the tax credit can be a very powerful begin for them
- 2 and the tax credit can only be utilized by for-profit
- 3 entities.
- 4 And so, hypothetically, if a for-profit
- 5 entity is going to undertake a rehabilitation for one
- 6 of these buildings, that entity can get a 20 percent
- 7 tax credit, therefore, a dollar a square foot expense
- 8 is actually costing 80 cents a square foot.
- 9 That opportunity is not available to the
- 10 very same nonprofit that might want to occupy that
- 11 building as a tenant as opposed to as a rehabilitator
- 12 and it would cost that nonprofit a buck a square
- 13 foot, not 80 cents a square foot.
- So, there is a potential here for much
- 15 more, if you will, bang for the buck and still have
- 16 the kinds of tenants out here that the lease itself
- 17 calls for. These restrictions are in the lease.
- 18 They are not referenced in other documents.
- 19 So the tax credit is an important
- 20 component and it's been incredibly successful and
- 21 important to this state and to states around us. Lot
- 22 of important projects done with it and that require a
- 23 for-profit developer to do that work.
- 24 CONGRESSMAN PALLONE: Okay. Thanks.
- 25 Ben? Identify yourself.

```
1 MR. FOREST: It's Ben Forest. I live in
```

- 2 Red Bank. While I serve on the board of Save Sandy
- 3 Hook as the vice president, I am speaking today on
- 4 behalf of one of two speakers from Monmouth County
- 5 Friends of Clearwater.
- I was president of Clearwater at the
- 7 time that the whole lease process was happening and
- 8 we were one of the -- in fact I'm very proud to say
- 9 we were one of the groups that did apply to get a
- 10 lease out here at Sandy Hook house number 11 down the
- 11 ways. We had been occupants of that house for some
- 12 time. We, in fact, have run 25 festivals as I was
- 13 just saying earlier to David.
- 14 Anyway, we feel that we were treated
- 15 basically unfairly by the Park Service. I personally
- 16 sat with the superintendent at the time when
- 17 he -- when he, for example, you mentioned earlier
- 18 about the lease years; and I asked him what are our
- 19 options as far as these lease years, and I was told
- 20 25 years maximum, 30 years maybe, 15 years and, of
- 21 course, with that, you know, that affected our whole
- 22 application process.
- Of course we're a nonprofit. I have
- 24 made no secret of the fact that this would have been
- 25 a very financially challenging undertaking for us, as

- 1 it clearly is for the current leaseholder. But, you
- 2 know, I think that actually if you had given us the
- 3 okay, we probably would have already been started out
- 4 there; and the net effects is that this whole thing
- 5 is, one, putting all the eggs in one basket of one
- 6 grand plan has actually probably slowed down the
- 7 rehabilitation of the buildings that are going to be
- 8 rehabilitated; the ones that make sense to
- 9 rehabilitate.
- 10 Also, one of the things I wanted to say,
- 11 another question is that we were never given a phase
- 12 option. It was just show us the plan for the money.
- Not, you know, phase one, phase two or phase three.
- 14 We just had to do it; and I just, you know, I was
- 15 very disappointed the whole way this thing has shaken
- 16 out and how many things have changed since we
- 17 applied; how many of the rules have seemed to change;
- 18 how many extensions there have been.
- 19 And, anyway, we were also part of this
- 20 community out here for many years. We committed
- 21 ourselves. We had, you know, done things for the
- 22 betterment of Sandy Hook and yet we were not given
- 23 this -- a chance. We were not given the opportunity
- 24 to keep the house that we had been maintaining, the
- 25 roof work we had done, the electric. In fact, the

- 1 electricity out here at this site right in front of
- 2 this facility, we put there because of our festival.
- 3 One year required us to electrify the
- 4 festival site or we couldn't have it any more. So we
- 5 got out here with trenchers and put wiring down.
- 6 So, anyway, I wanted to say that. Also
- 7 I believe our president, current president of
- 8 Clearwater is here, Ed DeLuga, and I believe he is
- 9 planning to speak.
- 10 CONGRESSMAN PALLONE: Can I just
- 11 interrupt a second? What Ben is saying kind of goes
- 12 to the heart of a lot of the criticism, if that's the
- 13 word. In other words, you know, at the time before
- 14 the whole process started and groups like Clearwater
- 15 were basically not part of it anymore, there was a
- 16 feeling that there were organizations like Clearwater
- 17 and others whose purpose as an organization was
- 18 essentially akin to the Park Service.
- 19 This kind of goes back to the
- 20 philosophical argument about, you know, what are we
- 21 doing here and how does whatever happened here relate
- 22 to the purpose of Park Service recreation, use of
- 23 parks, and Clearwater, and there were ours, were sort
- 24 of perfect examples of organizations that whose very
- 25 purpose was to, you know, preserve open space and,

- 1 you know, the very kind of thing you do for the Park
- 2 Service.
- 3 And the feeling I have gotten from them,
- 4 and it's been expressed by other organizations, is
- 5 that they were not given the option of the 60 years.
- 6 They were not given the option of the phasing and the
- 7 financing; that if -- they were just told look, you
- 8 know, you got to do the whole thing up front. You
- 9 have to show us the commitment up front for the whole
- 10 know.
- 11 As time went on and they saw that Wassel
- 12 was given the opportunity to do a phase in extension
- 13 so the deadline for the financing that if they had
- 14 had those similar opportunities, that they wouldn't
- 15 have had any problem rehabilitating their building.
- 16 That is the basic -- we've been asked
- 17 that over and over again.
- 18 MR. WELLS: Certainly there is nothing
- 19 that can be said at this point that can take away the
- 20 hardship that befell on Clearwater as a result of
- 21 what happened. I can say going into this from my
- 22 personal perspective and others in the management of
- 23 the Park Service here and the regional office, it was
- 24 never our intent to unwittingly or unnecessarily
- 25 displace a viable partner who provided with us and

- 1 for the properties the opportunity to restore them.
- 2 And in the review of the proposals, the
- 3 one from Clearwater, in the judgment of the panel and
- 4 the ultimate recommendations to the regional
- 5 director, did not pass that test.
- 6 On the other hand, as everybody knows,
- 7 the proposal by the Littoral Society did. I only
- 8 bring that out to point to the fact that clearly it
- 9 was our intent to try to keep our existing
- 10 partnerships or existing occupiers of the buildings
- 11 on the campus if we could and, unfortunately, in the
- 12 judgment of those who are involved, it didn't work
- 13 out that way for the Clearwater.
- MR. FOREST: I think I have another 40
- 15 seconds or so.
- 16 CONGRESSMAN PALLONE: Go ahead. Please,
- 17 we're trying to have a dialogue and everybody has to
- 18 wait their turn. Go ahead, Ben, quickly.
- 19 MR. FOREST: The only thing that really
- 20 concerns us at Clearwater about this whole thing is
- 21 the financial viability; and that we're troubled that
- 22 the parks are actually going to be counting on
- 23 revenue stream from this development and that we
- 24 think that it could affect your objectivity as far as
- 25 you want to keep these rules. You don't want to

1 change them. You want to have all these standards

- 2 and 70 percent educational use.
- Frankly, we don't buy it. We don't
- 4 think it's going to work. We think what's going to
- 5 happen is that there will be maybe a well intended
- 6 development going on here, but it's going to take on
- 7 a life of its own. What we think is going to be
- 8 constructed out here, what we think is going to
- 9 happen to all these buildings will not be as it turns
- 10 out. We're going to need to have more profitable
- 11 structures out here and we're terribly afraid that
- 12 the Park Service is going to cave in to those
- 13 financial realities rather than say, okay, oops, we
- 14 have to take your lease away. Sorry, no 60 years.
- 15 We didn't have the money. Didn't work out. The bed
- 16 and breakfasts are not paying for themselves.
- So, you're counting on that
- 18 money -- you're counting on the success financially
- 19 for this. In a way, it's kind of a conflict of
- 20 interest. How are you going to judge impartially as
- 21 to whether or not it really meets your criteria when
- 22 the Park Service is counting on that money to
- 23 maintain this under funded facility? So that's our
- 24 big point.
- 25 CONGRESSMAN PALLONE: Thank you, Ben.

```
1 You know, Ben, gentleman, Ben's
```

- 2 questions kind of relate to the last three that are
- 3 in this Asbury Park Press editorial again. I'm going
- 4 to throw these three questions in right now.
- 5 It says, "How could the Park Service
- 6 certify a financial plan when there are so many
- 7 unanswered questions about how the individual
- 8 buildings will be used and by whom? Does the lease
- 9 agreement allow the developer to put up new
- 10 construction on the footprints of buildings that have
- 11 been allowed to deteriorate? What assurances can the
- 12 Park Service provide that Fort Hancock won't be
- 13 turned into what amounts to a corporate conference
- 14 center and retreat?"
- I think all these relate to the fact
- 16 that since there are a lot of unanswered questions
- 17 about how the individual buildings will be used and
- 18 by whom, there is a great deal of concern on the part
- 19 of the Asbury Park Press as well as all of us that as
- 20 the thing develops, there could be new uses. There
- 21 could be new construction and that it may end up
- 22 starting out as I said before as sort of a, you know,
- 23 educational function but as it develops, because it's
- 24 not financially viable, it becomes more commercial
- 25 and more not linked to the purposes of the Park

- 1 Service.
- 2 MR. MC INTOSH: Which one to take first?
- 3 The question on new construction. There is no
- 4 provision in the lease for new construction. The
- 5 park services in its own plans has called out for new
- 6 construction in two locations for two purposes. One
- 7 is a maintenance facility in the north end of Sandy
- 8 Hook and the second is not a plan, but a
- 9 consideration of the potential reconstruction of the
- 10 hospital complex that burnt in the fire of 1985 I
- 11 think it was.
- But that is not a part of the lease. It
- 13 is a consideration that we put on the table for, I
- 14 think primarily because of the landscape issue in the
- 15 historic context of the landscape of Fort Hancock.
- 16 That was a significant prominent structure that
- 17 anchored the south end of the complex, but at this
- 18 point, there are no plans to build that and the
- 19 lessee does not have any privileges within the lease
- 20 to provide for new construction.
- 21 Second, the other part of that question?
- 22 CONGRESSMAN PALLONE: It says as sort of
- 23 a general, "What assurances can the Park Service
- 24 provide that Fort Hancock won't be turned to what
- 25 amounts to a corporate conference center and

- 1 retreat?"
- 2 But I think what Ben's getting at is
- 3 this concern that if the financing doesn't work out,
- 4 that somehow the nature of project could change and
- 5 it becomes more commercial, more corporate even
- 6 without new construction, I guess.
- 7 MR. MC INTOSH: Frankly, that is a
- 8 concern that we across the Park Service share. And
- 9 the assurances, and I know you laughed when I said it
- 10 before, there is a formula in the lease with respect
- 11 to the percentage of uses, the percentage of square
- 12 foot for particular uses; and we're not going to
- 13 change that without public involvement through a
- 14 planning process.
- 15 And, well, that's the process that we
- 16 will undertake if we have to change that. I think
- 17 optimistically speaking, though, there are examples
- 18 across the country where from California to Cape Cod
- 19 where educational, non-intense commercial type of
- 20 activities are successfully using and paying the fair
- 21 market value rents of the spaces that they're
- 22 occupying; and the risk that we're taking here is
- 23 that the risk of letting these buildings deteriorate
- 24 versus the risk of trying to find a way, a
- 25 responsible way, to get these buildings rehabilitated

1 and find a cash flow situation that can preserve them

- 2 into the future.
- 3 CONGRESSMAN PALLONE: Thank you, Bob.
- 4 Next we have Gail Abrams. Is she here? Yes.
- 5 MS. ABRAMS: Gail Abrams, Little Silver.
- 6 Frank, I was hoping I would not be the first speaker
- 7 to get up here who was not opposed to this project
- 8 because believe me, I'm nervous enough as is.
- 9 CONGRESSMAN PALLONE: You'll be fine.
- 10 MS. ABRAMS: Many years ago my son lived
- on the Presidio grounds in San Francisco; and I came
- 12 home from visiting him for the first time and I said
- 13 to my husband who is active in the literal society,
- 14 oddly enough, isn't it a shame we don't have
- 15 something like that at Sandy Hook? Because I thought
- 16 what was going on at the Presidio in San Francisco in
- 17 an urban area, the combination of preservation and
- 18 use was just something that should be emulated.
- 19 Shortly thereafter, let me catch my
- 20 breath. I'm hyperventilating.
- 21 Shortly thereafter, somebody did come
- 22 here, the superintendent, a new superintendent came
- 23 to Sandy Hook with plans to do what he had done at
- 24 the Presidio in San Francisco. I was all excited. I
- 25 thought this was a wonderful idea and I came to the

- 1 hearing, the very first hearing that was had by the
- 2 public going on ten years ago, and, Frank, I was
- 3 practically the only one there. Nobody but me seemed
- 4 to be very interested at that time.
- 5 Things progressed. Everything seemed to
- 6 be going along like it should be going along up until
- 7 relatively recently.
- 8 I guess I think everybody in this room
- 9 wants to preserve Sandy Hook. We all care about the
- 10 environment. We care about this jewel that is in our
- 11 midst. But most of us also want to figure out some
- 12 responsible way of sharing this gem that we have been
- 13 given.
- 14 It's so easy as an environmentalist to
- 15 say no, no, no, no and keep everything the same.
- 16 But, I think that we have to keep re-examining our
- 17 own selves to make sure that we're not doing it in a
- 18 selfish way; and that we really are doing everything
- 19 we can to combine preserving and sharing.
- 20 I know that there have been a number of
- 21 projects similar to the Presidio in San Francisco.
- 22 You just had alluded to it a moment ago. I wonder,
- 23 first of all, how successful they have been and also
- 24 having been involved in construction projects, I know
- 25 how many mistakes can be made and how many things can

1 go wrong. I was wondering if you would share with us

- 2 to some extent what you have learned and what we can
- 3 benefit so that we can be sure we do hit the right
- 4 balance between preserving and sharing.
- 5 Thank you.
- 6 MR. HOLLENBERG: I'll take your first
- 7 question. You of course began your remarks by saying
- 8 one of the very best examples were the tools that we
- 9 have been talking about today is successful at the
- 10 Presidio. But there are others.
- 11 No surprise, often this tool is used
- 12 when the Park Service acquires former military sites
- 13 where there is a lot of square footage, sometimes
- 14 it's historic, sometimes it's not. In this case it
- 15 is.
- 16 At the Presidio it certainly was, but we
- 17 are involved in this region at the moment in other
- 18 projects; one in Cape Cod, one in Acadia where in the
- 19 case of Cape Cod we have no historic buildings so
- 20 it's just a sort of raw real estate but I'm fully
- 21 optimistic that that leasing initiative will be
- 22 successful. At Acadia we have one historic building
- 23 and many non-historics.
- 24 This one is about all historic buildings
- 25 which I think is a factor we can't neglect. I like

- 1 your way of putting preserving and sharing.
- 2 The fact that there is a historic
- 3 building, and I talked about the tax credits, there
- 4 are numerous layers of review not only by us, but by
- 5 most importantly the State Historic Preservation
- 6 office and Advisory Council on Historic Preservation,
- 7 respectively a state and national organization that
- 8 will be taking a look at drawings all along the way
- 9 to make sure that the proposals are in accordance
- 10 with the nationally accepted standard for work on
- 11 historic buildings is which is the Secretary of
- 12 Interior standards.
- I know we're scheduling another public
- 14 meeting for some time next month in October to go
- 15 into much more detail about what the nature of those
- 16 restrictions and constraints will be. But they are
- 17 commonly used across the country and we will have a
- 18 lot of partnership with the Council and with the New
- 19 Jersey Historic Preservation office in making sure
- those happen.
- 21 Related to those is a programatic
- 22 agreement. Maybe some of those of you in the room
- 23 are those who have commented on that. It's not been
- 24 signed yet, but it would be an agreement among the
- 25 State Historic Preservation office, the Advisory

- 1 Council, the Park Service and the developer about
- 2 those treatments; and part of the draft of that
- 3 agreement requires full-time site inspection so that
- 4 not only do the drawings get approved, but the actual
- 5 daily implementation of those drawings is being
- 6 monitored at all times as well as a full-time
- 7 archeological monitor to make sure we're having no
- 8 impact on any unexpected archeological discoveries.
- 9 So there is an elaborate time tested
- 10 process to minimize the risks during construction and
- 11 you're quite right to point them out.
- 12 Thank you.
- 13 CONGRESSMAN PALLONE: David, thank you
- 14 for mentioning that also. Also you're probably all
- 15 aware but the Advisory Council and the historic
- 16 preservation, which is in Washington, that was asked
- 17 to have a public hearing by Brad Campbell who is the
- 18 state DEP commissioner has agreed to do so. We think
- 19 that is going to be some time around October 15,
- 20 although we don't have a specific date. Brad was
- 21 going to try to be here today, but he wasn't able to
- 22 but there will be a hearing specifically on the
- 23 historic preservation aspects of approximately a
- 24 month from now. We'll certainly get back to you with
- 25 the details of that. We should have that within the

- 1 next week or so.
- 2 MR. HOLLENBERG: I may want to add one
- 3 point to that. We talked earlier about the
- 4 importance of this project of the investment tax
- 5 credit. In order for that to be obtained, there is a
- 6 very high level of preservation scrutiny by the State
- 7 Historic Preservation Office and by the Park Service;
- 8 and so in order to get the credit, certain historic
- 9 preservation standards have to be met; and it's
- 10 pretty -- we had a lot of experience with it. It's
- 11 pretty meticulous reviews.
- 12 CONGRESSMAN PALLONE: Okay. Our next
- 13 speaker is Joyce Collins.
- 14 MR. COLLINS: That's Joyce and I'm John
- 15 and I'm speaking for both of us. We live in private
- 16 citizens. We live in Monmouth Beach. I just have
- 17 three or four straightforward simple questions if I
- 18 may. I'd like to ask them. I can be very quick in
- 19 asking them and I would like to get an answer as we
- 20 go.
- 21 The first is under the terms of the
- 22 lease, what conditions of non-performance by the
- 23 Sandy Hook Partners would constitute default and how
- 24 would the Park Service and the taxpayers be
- 25 compensated for any default?

```
1 MR. MC INTOSH: Well, I wish our
```

- 2 lawyers were here to give a better answer than an
- 3 architect can give, but if you have seen the lease,
- 4 you know it's a 50 or 60-page document densely
- 5 worded; and I would say that like any such legal
- 6 document, it's shot through with mutual expectation
- 7 and when that mutual -- those mutual expectations are
- 8 not met, typically what would happen is in any legal
- 9 agreement is the parties would get together and
- 10 discuss. If they're unable to come to a resolution,
- 11 it is default.
- 12 And in terms of compensation, that would
- 13 not be up to us to determine, but I think there is --
- 14 I mean the implication of almost everything in a
- 15 legal document is that both parties are going to
- 16 honor it to the extent that they can; and if they
- 17 can't, they either discuss it or declare each other
- 18 in default.
- 19 MS. COLLINS: Isn't the developer bonded
- 20 in any way?
- 21 MR. HOLLENBERG: The developer will
- 22 require bonding. Yes. The developer will require
- 23 bonding, yes, and a variety of insurances across the
- 24 board.
- MS. COLLINS: I will accept your answer.

- 1 I'm just a little bit surprised that such a vital
- 2 issue as default and the impact on construction part
- 3 way through, you know, damage occurs at that point.
- 4 MR. HOLLENBERG: Let me be very clear.
- 5 We will absolutely require performance bonds and
- 6 material bonds and all the things that will be
- 7 normally required in any contract whether private or
- 8 public sector. They're not in there now because the
- 9 construction has not begun.
- 10 MS. COLLINS: Good.
- 11 MR. HOLLENBERG: Of course, and there is
- 12 elaborate insurance provisions in that lease as well.
- MS. COLLINS: All right. In the short
- 14 term, why can't the Park Service, you know, we see
- 15 our poor friends in Florida that have been blasted
- 16 with one hurricane after another. They're all
- 17 running to Home Depot and putting up plywood to cover
- 18 their windows that are not broken yet.
- 19 I took the tour some -- was it last year
- 20 on some of the buildings, the tour sponsored by the
- 21 Park Service in support of the proposal; and I saw
- 22 that there were Officers Club and other buildings
- 23 have openings to the elements and the water pours in
- 24 when it rains like it did today and the deterioration
- 25 goes on unabated.

```
1 Why can't the Park Service in the short
```

- 2 term get some plywood and put it up there and at
- 3 least minimize the deterioration; the ongoing
- 4 deterioration?
- 5 CONGRESSMAN PALLONE: Before you go on,
- 6 I keep going back to the Press because I wanted the
- 7 to try to get all the things answered. The first
- 8 question that was in the Asbury Park Press editorial
- 9 yesterday is, "What are the Park Service and the
- 10 developer, " although I guess you can only answer as
- 11 far as Park Service, Richard, "doing to prevent
- 12 further deterioration of the most important buildings
- in Fort Hancock including the 1878 Officers Club?"
- 14 And, in fact, Richard, as you know the
- 15 Asbury Park Press did an another editorial about a
- 16 month ago where they talked about that. There seemed
- 17 to be not only at the Officers Club but even at some
- 18 of the other buildings that they were open to the
- 19 elements and that more could be done. I even sent a
- 20 letter to Richard at the time about that because one
- 21 of my staff had gone on a tour and seen the same
- 22 phenomena.
- 23 So would you comment? I understand that
- 24 you can't get a major project to redo the buildings
- 25 because if we were able to do that, we wouldn't be

1 here today. But in terms of just the basic things

- 2 like that that he mentioned?
- 3 MR. WELLS: There is certainly more that
- 4 can be done. As you all are sure aware there are 263
- 5 structures in the landmark district; and the Park
- 6 Service works very hard to preserve and protect them
- 7 all, but it's simply not possible to do everything.
- 8 That's for that very reason we have entered into the
- 9 lease to insure the preservation of the 36 unused
- 10 building at Fort Hancock.
- 11 We have, since the lease has been signed
- 12 the, Park Service has worked closely with Sandy Hook
- 13 Partners and developed a short-term stabilization
- 14 plan, plans to implement repairs that will protect
- 15 the buildings until -- through each period of time
- 16 before the three phases start.
- We'll be consulting with the State
- 18 Historic Preservation Office as we always do about
- 19 those plans and the Sandy Hook Partners are
- 20 absolutely committed to preserving -- to undertaking
- 21 that work before the winter comes and preserving
- these buildings.
- 23 CONGRESSMAN PALLONE: Richard, what's
- 24 the time frame? In other words, again, within the
- 25 last month or so you've been out there and I know my

1 assistant was out there and looked at this, and you

- 2 particularly mentioned the Officers Club. Is
- 3 anything actually being done now for the Officers
- 4 Club? You said by the winter. You're going to
- 5 actually implement this before the winter?
- 6 MR. WELLS: We're going to actually
- 7 implement this before the winter.
- 8 CONGRESSMAN PALLONE: What does it
- 9 entail? Give us a little more information because
- 10 there is a lot of concern about it.
- 11 MR. HOLLENBERG: There are a variety of
- 12 needs to the buildings. There are certainly roof
- 13 repair needs to the gutters and all the nonexistent
- 14 cornices which allow water to come in.
- 15 A variety of ways of making those
- 16 repairs. Some of them are shorter term and some
- 17 longer term. There are -- continue to be some
- 18 openings in the outsides of the buildings, windows
- 19 and actually all the doors are certainly sealed.
- 20 You know, the Park Service over the
- 21 years has put a lot of effort into boarding up the
- 22 buildings and you can see how many windows do have
- 23 plywood coverings on them and, you know, windows
- 24 continue to break and there is certainly additional
- 25 work that is needed now.

```
1 There is vegetation intruding in the
```

- 2 buildings that also causes water infiltration and all
- 3 of that material needs to be removed.
- 4 (Note: Tape 2)
- 5 MR. HOLLENBERG: ...needs to be done now
- 6 is the responsibility of the leasee and the work that
- 7 they do today will, in fact, reduce future costs in
- 8 terms of their rehabilitation, so, as I said, they
- 9 have assured me and I have assured you that they're
- 10 fully committed to preserving this building.
- 11 MR. COLLINS: You don't have the
- 12 responsibility now to do it? It's the lessor,
- 13 Wassel, that has that responsibility?
- MR. HOLLENBERG: That is correct.
- MR. COLLINS: I didn't understand that.
- 16 Even in terms of the 36 buildings that are now under
- 17 the lease agreement, they have responsibility for
- 18 even minor repairs at this point including the
- 19 Officers Club?
- MR. HOLLENBERG: That's correct.
- 21 MR. COLLINS: And they're implementing
- the plan by the winter at their own expense?
- MR. HOLLENBERG: That's correct.
- 24 MR. COLLINS: All right. Is that
- 25 something that we can get?

```
1 MR. HOLLENBERG: I'm sure you can get
```

- 2 it. We'll certainly be working with the State
- 3 Historic Preservation office as is required by the
- 4 law; and we'll finalize that plan and we're happy to
- 5 share it.
- 6 MR. COLLINS: Okay. Thanks.
- 7 CONGRESSMAN PALLONE: Just a quick side
- 8 question on that. Mr. Wells, in the 2004 budget for
- 9 Sandy Hook, was there any dollar amount set aside for
- 10 these temporary interim repairs for any of these
- 11 buildings? If so, how much was it?
- 12 MR. WELLS: No. There has been no funds
- 13 set aside.
- 14 CONGRESSMAN PALLONE: Thank you. Now
- 15 it's Wassel's responsibility which I didn't know.
- MR. COLLINS: Did he know that last
- 17 year?
- 18 CONGRESSMAN PALLONE: I guess not.
- 19 Okay.
- 20 MR. COLLINS: I heard today and I think
- 21 I may have read this previously that only ten percent
- 22 of Sandy Hook area is covered by the lease. That was
- 23 one of the gentleman from the National Park Service
- 24 had mentioned that.
- 25 I wanted to know does the National Park

- 1 Service believe that this ten percent development
- 2 will impact the park and the surrounding area by only
- 3 a ten percent increase in traffic, mayhem,
- 4 population, etcetera? Do they really believe that
- 5 that?
- 6 MR. WELLS: Sandy Hook today
- 7 has -- well, since the park was established in 1974,
- 8 Sandy Hook has grown by about 400 acres. It's now
- 9 about 2000 acres. We manage 110 of those acres as
- 10 cultural landscape. That is we mow the grass, we
- 11 maintain the trees. That is about five percent of
- 12 the total of the property.
- 13 Within that area, more than 200 of the
- 14 263 landmark structures exist. The useful buildings
- 15 that make up Fort Hancock are about a hundred
- 16 buildings, a hundred buildings. This lease covers 36
- 17 of those buildings.
- 18 So, we're talking about a third of the
- 19 building. Mind you no language whatsoever. No land
- 20 goes as part of this lease. It's strictly the
- 21 buildings on the footprint. So we're talking about a
- 22 third of the hundred buildings on property that makes
- 23 up one fifth of Sandy Hook; and we've had undertaken
- 24 two traffic studies. I know those have been widely
- 25 distributed. Of course we didn't distribute copy and

- 1 distribute all of the backup, the computer printouts
- which constitute phone books of material, but anyone
- 3 who is interested in looking at those phone books
- 4 worth of material are welcome to come to my office at
- 5 any time.
- 6 It illustrated that there will be an
- 7 increase in traffic on weekdays but that increase in
- 8 traffic will never, ever approach the amount of
- 9 traffic that is generated by -- on weekends by summer
- 10 residents as well as people visiting Sandy Hook.
- 11 So, yes, there will be an increase in
- 12 traffic. It will not occur at a time where traffic
- is now a problem.
- 14 Did I fully answer your question? You
- 15 asked about impact on recreation.
- MR. COLLINS: I asked about the
- 17 percentage. Ten percent development.
- 18 MR. WELLS: So we're talking about the
- 19 land area of Fort Hancock is five percent of all of
- 20 Sandy Hook. Within that area there is a hundred
- 21 useful buildings, a hundred plus more other buildings
- 22 that include all the batteries.
- Out of those hundred useful buildings, a
- 24 third of them will be used. There is no land
- 25 involved in that. It's strictly the building.

```
If you take a third out of a fifth, I
```

- 2 don't know what you get, but it's not a very large
- 3 percentage of the property; and then you asked about
- 4 impact on recreational uses. You know, I think
- 5 fishing is a wonderful example because fishing, in
- 6 the legislation that authorized Sandy Hook as part of
- 7 Gateway National Recreation Area, it recognized that
- 8 fishing is a unique recreational opportunity.
- 9 Fishing -- providing fishing access is
- 10 part of our mission. We will always do that. Having
- 11 buildings -- having all of the building at Fort
- 12 Hancock preserved for future generations and reused
- 13 in productive ways will in no way impact fishing
- 14 access. It simply not -- there is no connection.
- 15 CONGRESSMAN PALLONE: Did you have
- 16 another question?
- 17 MR. WELLS: I could go on and answer
- 18 every individual questions if you would like and I
- 19 welcome -- I welcome anyone, any one all of you to
- 20 come and talk to me any time you would like.
- 21 MR. COLLINS: My question, and I'll just
- 22 wrap it up quickly on this one, my question about the
- 23 ten percent was merely to address the suggestion that
- 24 we're only developing ten percent of this entire
- 25 place and, therefore, by inference, hey, that's not

1 so bad. Think about. It's only ten percent. We've

- 2 got 2000 acres here. It's only ten percent.
- 3 My point was that ten percent may well
- 4 constitute a 90 percent increase in everything around
- 5 here including, you say, no interference with
- 6 fishermen. Well, maybe the guy is trying to get to
- 7 fish and there is a lot of traffic going back and
- 8 forth. But enough of that.
- 9 My last question. We have seen
- 10 institutions like the Statue of Liberty, other
- 11 institutions that have gone out and sought help from
- 12 the private sector for restoration purposes,
- 13 etcetera.
- 14 In my town in Monmouth Beach, we have a
- 15 cultural center which was previously a life saving
- 16 station that the State was going to bulldoze down
- 17 when they got done with the building; and just
- 18 private citizens, through their own volunteerism,
- 19 their own dollars and their own sweat, turned that
- 20 into a magnificent -- and I invite everybody here who
- 21 has not been down there, it's free to anybody to walk
- 22 in. It's like the whole focus of the Park Service.
- 23 It's there to be enjoyed by everybody no matter where
- 24 you live. You don't have to come from Monmouth
- 25 Beach.

```
So I wonder, prior to the Park Service
```

- 2 issuing the RFP, how much effort was expended by the
- 3 Park Service in perhaps soliciting that kind of
- 4 approach of to the rehabilitation of Sandy Hook?
- 5 CONGRESSMAN PALLONE: Can you gentleman
- 6 answer that?
- 7 MR. MC INTOSH: I can only say that
- 8 Superintendent Baylen (phonetic) who was here at the
- 9 time that we developed the parameters for the RFP and
- 10 issued the RFP spent several years working on the
- 11 general question as to how to best solve the
- 12 preservation problem at Sandy Hook. After his
- 13 consultation with the Sandy Hook Foundation, his
- 14 consultation with others in the Park Service and I
- 15 know he talked extensively in the community, he chose
- 16 the course that we supported the course he chose in
- 17 terms of an RFP.
- MR. WELLS: I'd like to add to that, if
- 19 I may, the lease, as has been said earlier, the lease
- 20 is only one of the whole array of tools that Congress
- 21 has provided to the Park Service in order to fulfill
- 22 our mission to preserve these buildings; and at Sandy
- 23 Hook and throughout Gateway, we use that full array
- 24 of tools.
- During the same time period as the RFP,

- 1 we worked closely with and negotiated an agreement
- with the New Jersey Audubon Society. They restored
- 3 house 20. It's now open as the Sandy Hook Bird
- 4 Observatory.
- 5 So, that's one example of how we have
- 6 used that tool working with a nonprofit. Another
- 7 excellent example is the project that is underway
- 8 today. The Sandy Hook Foundation over, say, the last
- 9 five years has raised nearly \$500,000 to restore the
- 10 lighthouse keeper's quarters and is working closely
- 11 with the New Jersey Lighthouse Society to develop the
- 12 ground floor of that building as a lighthouse museum.
- 13 That is fully donated money.
- 14 Keep in mind that like the Statue of
- 15 Liberty where I come from and the Sandy Hook
- 16 Lighthouse, the oldest lighthouse in the nation,
- 17 these are incredible marketing tools. These are
- 18 really resources that are truly valued by the
- 19 American people; and they are easy to raise money
- 20 around, just as the Audubon Society's mission is easy
- 21 to raise money around.
- It's not so easy to raise money around
- 23 military -- military buildings, so we have had great
- 24 successes in every area where that is possible; but
- 25 those examples will never be enough to preserve the

- 1 landmark buildings at Fort Hancock.
- 2 MR. COLLINS: I want to thank
- 3 Congressman Pallone for the opportunity to come up
- 4 here and talk today and putting this forum on.
- 5 Gentleman from the Park Service, thank you very much.
- 6 CONGRESSMAN PALLONE: Thank you very
- 7 much. Thank you for your questions. They were very
- 8 good.
- 9 Next we have Assemblyman Joe Azzolina.
- 10 MR. AZZOLINA: Mr. Congressman and staff
- of the Park Service, my history goes back to Sandy
- 12 Hook to 1940 as a 14-year old kid. My father had a
- 13 corner grocery store in the Highlands. The officer
- 14 in charge of the (inaudible) city next to Seagull was
- 15 a warrant officer and had a bunch of kids about my
- 16 age. When he shopped there, he said to me, "How
- 17 about coming out the Sandy Hook and play with my kids
- 18 and see what's it's all about."
- 19 So I came out here. I stayed over night
- 20 several times. In fact, we came here to the movie
- 21 theater. I remember seeing all the soldiers here,
- 22 all the housing filled up. The base was really
- 23 loaded with a lot of men, a lot of families and I
- 24 enjoyed the history that far back.
- I loved it so much when I was 16 years

- 1 old, I lied. I said I was 17, which I wasn't, and I
- 2 got a job with the Corps of Engineers to build
- 3 Kingdom and Mills. I wanted the tough job of digging
- 4 ditches and carrying steel so build my muscles for
- 5 football. So I did all the dirty work. The guy
- 6 said, "You're working too fast." You know, and so my
- 7 history goes back that far. Of course then I went
- 8 into the navy after that.
- 9 And then over the years Sandy Hook
- 10 closed and the soldiers all left; and I help
- 11 establish the NJ ROTC here with Tom Gorman and a few
- 12 other people. Got the Department of Education to
- 13 okay the school there and now we have 300 students
- 14 there.
- We have seen other buildings built at
- 16 Sandy Hook. The J. Howard -- Congressman Howard, the
- 17 building named after Congressman Howard and a few
- 18 other buildings; and over the years, I said and that
- 19 it had been to the San Francisco, what is that
- 20 called, she called it the military base. I have been
- 21 there before with the military years ago and later on
- 22 I seen it and I said, Gee, why can't we do that at
- 23 Sandy Hook?
- So, you know, the other day I walked
- 25 along. I was here for the clam bake. I walked along

1 all these buildings along here. Unless you walk up

- 2 close and walk to the buildings, they are just
- 3 falling apart. And, you know, for years, why can't
- 4 the park system do it? I always heard they did not
- 5 have enough money. There is too many bases you have
- 6 taken over in other park systems throughout the
- 7 country; a lot of buildings deteriorating.
- 8 And I said why can't we have a private
- 9 public partnership here if that is the only way we
- 10 can do it? There is nothing wrong with a private
- 11 public partnership. That is the only way we can do
- 12 it, I think a private person is nuts to try to do it.
- 13 I wouldn't do it, but I think we ought to thank Mr.
- 14 Wassel for wanting to do it.
- 15 Because -- instead of fighting him, work
- 16 it out. We have some people that fight everything
- 17 and I know personally, I'm not going to mention any
- 18 names. I have gone through it. Same thing is
- 19 happening here. Let's not that happen here. Let's
- 20 get it done and get it over with. We don't need more
- 21 hearings. You probably went through a lot to do this
- 22 job here. Let's get it done because we wait any
- 23 longer, these buildings are not going to last.
- 24 I'm at the coast guard station the other
- 25 day through another outing with the Navy League. I

- 1 saw your maintenance facility. That is no great
- 2 shape either. The building next to it says
- 3 maintenance. That was falling apart, too. I don't
- 4 know what you're going to do with that building.
- 5 But this has always been beautiful.
- 6 These are the kind of bases they built back in the
- 7 late 1800s and early 1900s. Let's preserve them.
- Now, you answered a lot of questions I
- 9 was going to have with the traffic and all that.
- 10 Always used the anti's always use traffic, traffic.
- 11 Well, when I came into legislature 38 years ago,
- 12 there were 200,000 people in Monmouth County. Now
- there is over 600 and almost 50,000 or 25,000 people
- 14 in Monmouth County. They encroached on me and my
- 15 people that were here then. I'm not complaining
- 16 about it. People have to go somewhere. They have to
- 17 live somewhere. All we're doing is chasing people
- 18 away.
- I mean let's all learn to live together.
- 20 We have learned to live together with other people.
- 21 Yes, there is traffic an Route 36 in the summer.
- 22 Yes, there is. But the rest of the year it's not
- 23 that bad. Those people that are going to work here
- 24 or live here, whatever they're going to do here
- 25 business-wise or whatever, they'll probably come

- 1 early in the morning and leave late in the day
- 2 anyway. Most of them come later on in the day.
- 3 So I say God bless Mr. Wassel. God
- 4 bless you people and let's get this thing done with
- 5 and stop fighting. Let's get it done with.
- 6 Thank you very much.
- 7 CONGRESSMAN PALLONE: Okay. No booing.
- 8 Gregory -- I'm sorry. Mayor Harquail of Sea Bright.
- 9 Gregory Harquail is next.
- 10 MR. AZZOLINA: Congressman,
- 11 Superintendent, Gentlemen, for the record retired
- 12 mayor. But my background is I was Chairman of the
- 13 Sea Bright Zoning Board for 14 years; Chairman of the
- 14 combined board of zoning and planning in Sea Bright
- 15 for many, many years, eight or nine; and Mayor of Sea
- 16 Bright for almost five and that should add up to
- 17 about 32 years. I do have a little bit experience
- 18 and obviously I'm a resident of Sea Bright.
- 19 In addition to that, I am a trustee on
- 20 the Sandy Hook Foundation and I am also their
- 21 chairman and also co-chair of the Sandy Hook
- 22 Lighthouse Keeper's Cottage Rehabilitation Project.
- 23 By the way, that is going very well and we have had a
- lot of delay because of the restraints and their
- 25 requirements of the State Historic Preservation

1 Society; and just because it's a lighthouse, does not

- 2 mean -- lighthouse keeper's cottage does not mean we
- 3 get a special relief nor would Mr. Wassel or Sandy
- 4 Hook Partners get any special relief. You have to
- 5 toe the mark or they won't let you do the job.
- 6 That's the bottom line.
- 7 Congressman, I have a couple of
- 8 questions to direct to you. I'm not picking on you,
- 9 but I think you're the best person qualified to
- 10 answer that.
- 11 Do you anticipate in the near future
- 12 that Congress appropriating any kind of money to
- 13 rehabilitate all these homes and would set aside
- 14 money to perpetuate their maintenance?
- 15 CONGRESSMAN PALLONE: The short answer
- 16 is no.
- 17 MR. AZZOLINA: Thank you.
- Do you see Congress appropriating money
- 19 when these buildings further deteriorate to tearing
- 20 them down and making this area safe?
- 21 CONGRESSMAN PALLONE: You know, I don't
- 22 know the answer. I believe you're not allowed to
- 23 tear them down. I think the answer to that is no
- 24 also.
- 25 MR. AZZOLINA: You spent a lot of time

- 1 with the, quote, Save Sandy Hook group and I'm
- 2 approaching you in a lot of discussions back and
- 3 fork. Have they ever offered to go out and raise
- 4 money and put together a program to, quote, Save
- 5 Sandy Hook or have they just raised some money to go
- 6 out and put up banners and billboards that say Sandy
- 7 Hook and not have a method to Save Sandy Hook?
- 8 CONGRESSMAN PALLONE: Well, I only went
- 9 to one of their general meetings and actually at that
- 10 meeting most of the discussion was about trying to
- 11 set up a nonprofit that would take upon itself to
- 12 restore the buildings, but the problem with that, and
- 13 I'm not trying to be difficult about it, was that
- 14 that was the purpose of that meeting that we were
- 15 supposed to have with the Park Service which ended up
- 16 being cancelled because the lease agreement was
- 17 signed.
- MR. AZZOLINA: Well, unfortunately this
- 19 program has gone on for many years to try and quote
- 20 Save Sandy Hook in whatever way various people here
- 21 and many people here have great visions of what their
- 22 thoughts are as saving Sandy Hook. But as I've spent
- 23 maybe 35, 38 years in this area and I have come out
- 24 here under the government owned, the state
- 25 controlled and now back to the government as you

- 1 have, Congressman, and all we see is continuing decay
- 2 except for some of these small factions masked and
- 3 things that have been able to bring things forward.
- 4 The federal money is not there. The
- 5 ideal scenario would be -- it would be great if
- 6 Congress would just give us the money and we could
- 7 get back and make them all historic structures but,
- 8 unfortunately, there are not a lot of alternatives.
- 9 There is an alternative that you have
- 10 come up with. Let's wait and maybe in a couple years
- 11 we'll come up with another idea and maybe that will
- 12 take another ten years to fruition. But
- 13 unfortunately, these buildings will not wait as
- 14 quoted by one of the residents in Sea Bright. One of
- 15 the articles in the Press. That says "Delay breeds
- 16 decay."
- 17 But to appreciate what is out here, I
- 18 live on Ocean Avenue right near the entrance to the
- 19 Hook and from time to time I drive by and I see the
- 20 tremendous amount of school buses with boy scouts and
- 21 girl scouts and all those kinds of people that come
- 22 out here to see the historic value of Sandy Hook.
- 23 Not the dilapidated buildings, not plywood, not
- 24 windows falling out.
- 25 I just plead with you as a Congressman

- 1 to help us move this project forward because we
- 2 desperately need to move it forward for both
- 3 factions.
- 4 I'm not fighting those people that want
- 5 to save Sandy Hook except they haven't got a program
- 6 to save Sandy Hook. On the other side of the coin,
- 7 the Park Service, through the foundation that is here
- 8 to support their efforts, they do have a program now.
- 9 They took five years to think about it. They took
- 10 five years to get it into place and now they're -- if
- 11 you don't help us, we're going to have another three
- 12 or four years before it's going to be resolved and
- 13 for what? There won't be anything left to work for.
- So, I thank you very much for your time.
- 15 I hope we can all get together and solve this issue.
- 16 CONGRESSMAN PALLONE: Thank you, Mayor.
- 17 I just wanted to briefly say a couple things. I know
- 18 the Mayor didn't really ask any specific questions
- 19 beyond the ones that I answered, but, you know, part
- 20 of the reason that I say I don't think it's likely
- 21 that we're going to get the money is because as you
- 22 know, the whole philosophy, and I'm going to try not
- 23 to be too partisan, but the whole philosophy in
- 24 Washington now, which is, you know, I have to be
- 25 honest, reflected in who is in office.

```
I mean I'm not going to get into
```

- 2 democrat republican. We all know that who is in the
- 3 majority in Congress and who the president is,
- 4 they're very much in favor of privatization. We're
- 5 seeing that manifest not only in national parks but
- 6 with almost every aspect of public life.
- 7 When I say to Mayor Harquail that it's
- 8 unlikely that priorities move away from privatization
- 9 towards more funding for the national parks, I mean
- 10 the only way that would change is if there was a
- 11 major change in who was elected which, you know, is
- 12 not going to be easily accomplished and I guess we
- 13 have to wait until after November 2nd to see.
- I feel that it's not likely that we
- 15 going to see a major shift in the Congress where more
- 16 people are going to be elected that are going to be
- 17 against the privatization. You could theoretically
- 18 change the law and not allow any of this to occur at
- 19 all and simply say, you know, the Park Service is
- 20 operated with public funds. There is no
- 21 privatization.
- I would certainly be in favor of doing
- 23 that, but I don't think we can muster a majority in
- 24 the near future for that.
- 25 The other thing I think I would say is

- 1 that whoever's fault it is, as we know, this has
- 2 been -- this idea of privatizing or putting out
- 3 proposals has been around for a long time. I think
- 4 as time went on and people realized what was actually
- 5 happening, there became more people that were willing
- 6 to step up and say, look, this is not a good idea.
- 7 Let's look at alternatives.
- 8 So, I don't think -- you can say well,
- 9 you know, a group, either an individual or group
- 10 should have been looking at this five or ten years
- 11 ago and not come here now. But the realty is it took
- 12 some time for people to realize what the consequences
- 13 were of the privatization; and now I think there is a
- 14 lot of concern over the fact that it deal or
- 15 ultimately lead to a lot of commercialization at
- 16 Sandy Hook.
- 17 There clearly was an effort not only by
- 18 Save Sandy Hook but by other organizations to see if
- 19 there was some way to put together a proposal that
- 20 would avoid the privatization. Some may say it was
- 21 too late.
- There were people who talked about
- 23 getting the state or county involved in coming up
- 24 with some funding as well. But part of concern was
- 25 when we finally did want to have a meeting to

- 1 accomplish that, it was at the 11th hour and we
- 2 didn't have that opportunity, so I don't want to cast
- 3 dispersions on anybody. It certainly is not Rich's
- 4 fault. He had set up the meeting.
- 5 But when the director decided to go
- 6 ahead with the lease and we never had that meeting to
- 7 discuss some of these alternatives, a lot of us were
- 8 very upset and felt that that was inappropriate for
- 9 the Park Service to do.
- 10 So one of the reasons that we had this
- 11 meeting today is because we didn't have the
- 12 opportunity to have that meeting before the lease was
- 13 signed that we expected that we would have.
- 14 The next person is Betsy Barrett. We
- 15 have husbands and wives exchanging here today. Okay.
- 16 You're her friend? Okay. We'll take that.
- 17 A VOICE: My name is (inaudible) I both
- 18 serve as trustees of the Sandy Hook Foundation and
- 19 Mr. Harquail has mentioned he's chairman of the
- 20 Foundation.
- 21 You acknowledged kindly to Mayor
- 22 Harquail that there is no money forthcoming from the
- 23 federal government.
- 24 CONGRESSMAN PALLONE: I should say one
- 25 thing. Remember that we're talking about the 36

- 1 buildings that are part of the lease. Okay. I think
- 2 everyone understands, I hope, and I think Richard has
- 3 explained that as far as the other buildings are
- 4 concerned, the Park Service continues to maintain
- 5 them and we continue to get federal dollars and try
- 6 to get more federal dollars every year.
- 7 We have this whole vision for museum and
- 8 interpretive center for the historical artifacts of
- 9 Sandy Hook. All those things proceed. When we say
- 10 there is no money, we don't mean there is no money.
- 11 We mean that these 36 buildings that have been set
- 12 aside of this proposal are not now the subject of any
- 13 funds. But we are continuing to get money not only
- 14 through the annual budget, but also through add ons
- 15 that I get as part of the budget every year through
- 16 Congress.
- 17 A VOICE: Right. And I think we all
- 18 appreciate.
- 19 In terms of rehabbing the 36 buildings
- 20 that we have been discussing, the money, the
- 21 \$65 million estimate to accomplish that project will
- 22 not be forthcoming from the Congress, and not to get
- 23 too partisan, it was not forthcoming during the eight
- 24 years of the Clinton administration either.
- 25 CONGRESSMAN PALLONE: But it's getting

- 1 worse. Believe me.
- 2 A VOICE: So, it's realty check time and
- 3 there has got to be a solution to this decay you see
- 4 around us. This theater, look up, the paint is
- 5 coming off the ceiling. Look at the seat you're
- 6 sitting in. It's held together many of them by
- 7 masking tape.
- 8 The Sandy Hook Foundation did do a
- 9 substantial rehab to this particular theater. It
- 10 includes a heating system, added some new lighting
- 11 system. Not quite as much as Mrs. (Inaudible) needed
- 12 but, indeed, we did it and we had also at the same
- 13 time coupled with our mission of restoring the Sandy
- 14 Hook Lighthouse Keeper's Cottage which is moving
- 15 along at a pace and will be completed very soon.
- I am a member of more than just one
- 17 nonprofit foundation. I will tell you that since
- 18 9/11 and since the cratering of the stock market,
- 19 nonprofit foundations are bleeding money. They are
- 20 not taking money in. Donations have eroded.
- 21 So when I hear counter suggestions to
- 22 the Wassel proposal that some nonprofit foundation
- 23 should step into the breach to restore these
- 24 buildings, the real world is that the non-profits,
- 25 many of them are in extremist right now when it comes

- 1 to raising money.
- 2 It's not going to happen. The money is
- 3 not out there to preserve these buildings through the
- 4 nonprofit vehicle.
- I assume from the response that most of
- 6 the questions -- most of the comments in this room
- 7 that most of the folks here are in favor of the
- 8 preservation of these buildings. I know that you are
- 9 and I think that Mrs. Stanley and Judge Coleman are
- 10 as well, but it is, again, time for a realty check.
- 11 These buildings are going to come
- 12 tumbling down; this one amongst them in due course.
- 13 The Officers Club is on life support right now. It's
- 14 almost DOA. It's got to happen and it's got to
- 15 happen soon. There is the man sitting there that has
- 16 brought a solution to a problem.
- 17 And I would ask you, Congressman, to get
- 18 behind the project and encourage it going forward by
- 19 speaking publicly to the issue and recognizing that
- 20 there is no alternative.
- 21 I think perhaps I misheard you when you
- 22 said a moment ago, I hope I did, that you would favor
- 23 legislation that would preclude the public private
- 24 partnership concept in national parks, but if that be
- 25 so and there is no alternative and there is not, then

- 1 these buildings come down.
- 2 CONGRESSMAN PALLONE: I think I
- 3 appreciate the questions that you raised; and let me
- 4 just say a few things because I want to make it as
- 5 clear as I can about where I stand on the issue.
- 7 interesting, I'm not going to put these guys on the
- 8 spot, but the very nature of people that join the
- 9 park system are people who want to preserve national
- 10 parks, preserve recreational, preserve the public
- 11 opportunities to use the national parks; and I have
- 12 to say it pains me a great deal to even have to
- 13 listen to these guys or Richard Wells talk about real
- 14 estate and square footage and market pricing, you
- 15 know, as if they're like in the private real estate
- 16 industry.
- 17 Philosophically, it seems to me that,
- 18 you know, Richard doesn't -- I don't know what his
- 19 background is but I'm sure he didn't come here
- 20 because he wanted to be a real estate agent.
- 21 Philosophically, there is a huge problem
- 22 with everything that we're discussing here because if
- 23 it were up to me, I would take the money from the
- 24 Defense Department and put it to the national parks.
- 25 Okay?

```
I mean it is not a very difficult thing
```

- 2 for me to envision a scenario where I could come up
- 3 with the money if I had the votes to give you the 100
- 4 million or 60 million or whatever. I could easily
- 5 find it with some bomb or something that I could find
- 6 in the DOD budget, I mean, to be perfectly honest
- 7 with you.
- What you're saying, the realty is,
- 9 Congressman Pallone is, you know, you aren't going to
- 10 be able to do that. We can go further and say your
- 11 party isn't in the majority. Whatever rationale you
- 12 want to give.
- The priority of putting the money here
- 14 is not going to happen because that's not the realty
- of what we face given who is in charge in Washington.
- 16 However, I do believe, you may think I'm
- 17 naive in saying this, that if the opportunity
- 18 presented itself, which it may not, because this
- 19 lease has been signed and unless a court action or
- 20 default on the part of Wassel results in it's being
- 21 scrapped, the realty is it going to move forward. I
- 22 believe if the opportunity presented itself now to
- 23 come up with another kind of nonprofit government
- 24 entity where we got, you know, the Federal
- 25 Government, the state and maybe the county involved

1 with some sort of nonprofit entity, that we could, at

- 2 this stage, come up with an alternative.
- 3 So I'm not going to, you know, say that
- 4 you're correct. I don't agree with you. I think if
- 5 it was possible at this late stage to scrap this
- 6 proposal and move to a nonprofit with the help of
- 7 various government funds, that we could come up with
- 8 an alternative and avoid the commercialization.
- 9 But, you know, you may not agree with
- 10 me, I don't expect you to, but that would be my
- 11 vision. Not for anything, but didn't you speak
- 12 already? We have such a long list.
- 13 A VOICE: I thought you were addressing
- 14 me with your remarks.
- 15 CONGRESSMAN PALLONE: No. No. I'm not
- 16 questioning anybody.
- 17 A VOICE: Let me just say --
- 18 CONGRESSMAN PALLONE: I can't let you
- 19 speak. Then I have to let the other speakers. Let's
- 20 move on. We'll go to the next person. You can't
- 21 because you already had your chance. Okay. I'm
- 22 going to pretend -- I'm going to answer your question
- 23 without acting as if you asked it. You didn't ask
- 24 it. I'll answer it but you did not ask it.
- 25 Mary Lou Strong is next. Come on up and

- 1 let me see if I can make a comment.
- 2 There are grant -- is Mary Lou here?
- 3 Come on up. Where is she? Oh, okay.
- 4 The answer is yes, there are grants that
- 5 can be applied for, but I think this is a much
- 6 larger thing. The only way you can come with an
- 7 alternative here is if you had some major funds from
- 8 not only the federal government but also the state
- 9 and maybe the county with some sort of nonprofit
- 10 foundation.
- 11 But we're not there. Well, okay. He's
- 12 going to keep going. Mary Lou, would you please get
- 13 up and speak? We have to go in order. All right.
- 14 I'm going to go in order. Mary Lou, would you please
- 15 begin.
- MS. STRONG: Good afternoon. My name is
- 17 Mary Lou Strong and I'm chairman of the Middletown
- 18 Landmarks Commission. I live in Middletown. I'm a
- 19 past president of the Monmouth County Historical
- 20 Association and I also happen to serve ON the
- 21 Middletown Planning Board. I sort of mention those
- 22 things casually.
- I'm here basically on behalf of the
- 24 Landmark Commission to support wholeheartedly the
- 25 rehabilitation and the adaptive reuse of Fort Hancock

- 1 proposed by the Park Service.
- 2 Many of you may not realize that Sandy
- 3 Hook and Fort Hancock are part of Middletown.
- 4 Because the Federal Government is a sovereign entity,
- 5 it's not subject to our local regulations, however,
- 6 it is the Commission's responsibility to work to
- 7 protect the historic resources that are found in
- 8 Middletown. So.
- 9 We have some major concerns and that is
- 10 basically what my remarks are about. Since 1916 when
- 11 it was founded the National Park Service has been
- 12 changed by its mission to, quote, conserve the
- 13 scenery and natural and historic objects and wildlife
- 14 and to provide for the enjoyment of the same in such
- 15 manner and by such means as will leave them
- 16 unimpaired for the enjoyment of future generations.
- 17 But, the Park Service is not being
- 18 supported by the Congress; and it's not a question of
- 19 just this administration. It goes way back. It's
- 20 really not a political thing.
- 21 The Park Service budget has been cut for
- 22 several administrations by attendance has increased.
- 23 Congressman Pallone, in an article in the Asbury Park
- 24 Press which you wrote, you said there is no pot of
- 25 money available at the time to accomplish the goal;

1 and the Landmark's Commission is very concerned about

- 2 who is going to pay. The opponents want the
- 3 buildings to disappear and that is illegal. Under
- 4 section 110 of the National Historic Preservation Act
- of 1966, the Park Service has a legislative mandate
- 6 to preserve and to use its historic resources.
- 7 So where is the money coming from? In
- 8 1980, Congress amended the National Historic
- 9 Preservation Act to allow private sector funding
- 10 through the historic leasing program. There are 263
- 11 historic structure as Fort Hancock. The historic
- 12 lease signed with Sandy Hook Partners for only 36 of
- 13 the structures but includes the famous Officers Row.
- 14 Congressman Pallone and you said in the
- 15 same article, my position is that in order to restore
- 16 most of the buildings at Fort Hancock, the Park
- 17 Service needs private funding.
- We are concerned that opponents have
- 19 made an effort to -- have not made an effort, that's
- 20 the problem. They have made no effort to understand
- 21 how the historic leasing program works.
- It is not about commercialization.
- 23 Unfortunately, this has been made into a bad word.
- 24 It is about adaptive reuse or finding new uses for
- 25 old buildings and it's happening all over the world.

```
1 Now, I have lost my place. Yes. What
```

- 2 would the face of France, England and Italy look like
- 3 if the people had not continually found new uses for
- 4 their older structures? Rehabilitating these
- 5 buildings is part of the Park Service's core mission.
- 6 We are concerned the opponents don't get it.
- 7 The truth is that no new constructions
- 8 or additions are allowed. The largest share of space
- 9 will be used for marine science, education and
- 10 research activities already of the Hook. The NPS
- 11 most approve all tenants and ownership and control
- 12 will always rest with the federal government.
- We are very concerned that the opponents
- 14 only mission is to cause the demise of this national
- 15 historic landmark which is illegal. We are very
- 16 concerned about their negative tactics of delay,
- 17 misinformation and now a lawsuit which have been
- 18 aimed at blocking investor support of the Sandy Hook
- 19 Partners. We are concerned about the critical
- 20 condition of the buildings.
- 21 We can't understand the people who say
- 22 the hook has no history. It's time the put our
- 23 energies to constructive uses before we have the
- 24 unthinkable loss of America's heritage right here in
- 25 our own backyard. Thank you for your interest.

```
1 CONGRESSMAN PALLONE: Thank you Mary
```

- 2 Lou. Thank you Mary Lou. The next speaker is Ron
- 3 Emerick. He had to leave? Then I have Mike Huber
- 4 next. Michael Huber.
- 5 MR. HUBER: My name is Michael Huber. I
- 6 live in Locust.
- 7 Congressman Pallone, you have known that
- 8 the National Park Service planned to rehabilitate and
- 9 adaptively reuse the buildings at Fort Hancock for a
- 10 number of years. And in 1996, you advocated
- 11 rehabilitating and using the buildings in much the
- 12 same way as is proposed now in a federal and private
- 13 partnership that is now being proposed by the Sandy
- 14 Hook Partners and the National Park Service.
- But seems to me that the present
- 16 National Park Service Sandy Hook Partner's plan is
- 17 less intensive and should provide much more public
- 18 benefit than what you had proposed in 1996.
- 19 It's been said that the Park Service is
- 20 underfunded for capital projects; that the
- 21 income -- that the outset of this present
- 22 administration there were \$4 billion in unfunded
- 23 capital projects in the Park Service and it's up to
- 24 \$5.1 billion now.
- 25 In view of the budget deficits that are

- 1 facing the nation in the years ahead, it seems highly
- 2 unlikely that these funds are going to be forthcoming
- 3 and, therefore, the type of a federal private
- 4 partnership that you're talking about and that you
- 5 mentioned today as being desirable seems highly
- 6 unlikely and perhaps impossible under today's
- 7 conditions.
- 8 Many of the questions that have been
- 9 raised here today were asked and addressed at the
- 10 earlier public process. Perhaps you feel that you're
- 11 providing a public service by holding this meeting
- 12 today, however, I just want to find out if it's just
- 13 electrician year political posturing or a desire for
- 14 publicity that causes you to raise a fuss at this
- 15 late date about the agreement that has been
- 16 negotiated between the National Park Service and
- 17 Sandy Hook Partners?
- 18 CONGRESSMAN PALLONE: You know, I don't
- 19 know what to say. I mean, I think that I've had
- 20 literally thousands of people who signed petitions,
- 21 written to me, called me and asked that we have more
- 22 public forums. I guess you can say any public forum
- 23 is political in a sense at any time, but I think I
- 24 have an obligation to respond when people say that
- 25 they want to have a public forum and they want to ask

- 1 questions and, frankly, this has been the only
- 2 opportunity that the public has had since the lease
- 3 was signed to ask questions about the lease.
- 4 I know Richard has said that people can
- 5 come and meet with him privately, but I don't think
- 6 it's possible for him to meet with everybody, so this
- 7 is just basically a response to the public and, you
- 8 know, that we have an opportunity to have the Park
- 9 Service here and answer questions; and I've been
- 10 trying as much as possible today to make it questions
- 11 of the Park Service rather than just whether you're
- 12 for or against the proposal. I'm not stopping
- 13 anybody from talking about the proposal. The purpose
- 14 primarily was to ask them questions.
- MR. HUBER: Well, if that's the purpose,
- 16 I appreciate it. However, the public hearings that
- were held previously gave the public the opportunity
- 18 to ask this kind of question and I think many of them
- 19 were addressed.
- 20 CONGRESSMAN PALLONE: No. You're
- 21 certainly right, Mike. The bottom line is that this
- 22 is the first time we have had an opportunity since
- 23 the lease was signed, and I think that is the
- 24 difference.
- MR. HUBER: Okay.

1 CONGRESSMAN PALLONE: The next person is

- 2 Lee Rossbach.
- 3 MR. ROSSBACH: My name is Lee Rossbach.
- 4 I live in Long Branch.
- 5 I'd like to point out that prior to the
- 6 decommissioning Fort Hancock in 1968, I was appointed
- 7 as a trustee of the Fort Hancock Museum which was
- 8 then housed in the old jail and is the forerunner of
- 9 a museum that is there now.
- 10 For the past 12 years, I worked for the
- 11 New Jersey Marine Sciences Consortium as a field
- 12 guide and I am presently a trustee of the Long Branch
- 13 Historical Museum which is restoring the Church of
- 14 the Present. I think I have had some experience out
- 15 here at Sandy Hook and also with rehabilitation.
- 16 The one thing that I can't understand is
- 17 that people don't seem to make a distinction between
- 18 restoration of historic structures and
- 19 commercialization. For example, take the mule barn.
- 20 Restoration would be leaving it at as a mule barn,
- 21 rehabilitating the stables. Maybe they can find some
- 22 old carts that the mules used to pull and put them in
- 23 there with some exhibits. That is restoration. To
- 24 make it into a Mule Barn Bar and Grill as is planned,
- 25 is not. It's pure commercialization.

```
1 They are going to have neon lights up
```

- 2 there. Come to the Mule Barn Bar and Grill and some
- 3 people would probably love to go there. It's not
- 4 restoration.
- It seems to me it's almost impossible to
- 6 get so-called desired tenants that you people are
- 7 talking about, educational facilities. The New
- 8 Jersey Marine Sciences Consortium, which I work for
- 9 already, has a large building here and the Audubon
- 10 Society has one. Clean Ocean Action has one. The
- 11 Literal Society has one. Brookdale has one. The
- 12 Mast has one. So how many other environmental
- 13 entities are there that are going to come rushing out
- 14 here to take these 36 buildings? I.
- 15 Know they boast about the fact that
- 16 Rutgers is coming out. That's wonderful. That's one
- 17 building. I can't picture very many more educational
- 18 buildings coming out here.
- 19 The only thing I can picture is
- 20 commercial entities. Maybe they're only going to be
- 21 (inaudible). Hopefully they are not retail stores.
- 22 But even these commercial buildings, they're not
- 23 going to be open to the public. The people that have
- 24 these offices, they don't want public peering into
- 25 their windows and the people who lease these

1 buildings from the Sandy Hook Partners are going to

- 2 need parking for their employees to work there.
- 3 There is not going to be parking for any public. I
- 4 don't see anything public about it.
- 5 As far as the bed and breakfasts are
- 6 concerned, I don't believe that is going to work out
- 7 either because these buildings are very small. They
- 8 were for one officer's family. So there is three or
- 9 four bedrooms in there. If the person who runs the
- 10 bed and breakfast takes one bedroom, there doesn't
- 11 leave enough other bedrooms to make it commercially
- 12 feasible.
- 13 So when these things go busted and your
- 14 educational people don't come out here, we're going
- 15 to have real commercialization. I don't care what
- 16 you say. That's what it is going to be.
- 17 (Tape 2, Side 2)
- A VOICE: We're ready to move on. We're
- 19 educational users. We're going to start with space
- 20 in one building and we see that expanding in the
- 21 future.
- 22 CONGRESSMAN PALLONE: Thank you very
- 23 much. We appreciate it.
- Next is Jim Wassel.
- MR. WASSEL: Good afternoon,

- 1 Congressman, and I wanted to thank you personally for
- 2 taking your time to making this public meeting
- 3 available for everybody to hear it. I thought my
- 4 time would best be used by answering some questions
- 5 that were directed that because we're so intimately
- 6 involved here.
- 7 First off, a question that -- none of
- 8 these are new answers. We have been answering these
- 9 questions for almost five years now.
- 10 Richard was correct today when he
- 11 mentioned that with the response to proposal, we did
- 12 tell the National Park that we needed to create a new
- 13 entity because I have my operating partners who come
- 14 out here every day and working towards the execution
- of this deal that I needed to include.
- 16 So Sandy Hook Partners is -- we've been
- 17 very, very public about this, is made up of three
- 18 entities and one of those entities is Wassel Realty
- 19 Group as the general partner. The second entity is
- 20 my operating partners who have been with me
- 21 throughout this entire endeavor, and then the third
- 22 entity will be the equity that we bring in to fulfill
- 23 the needs of the financial structuring.
- 24 Secondly, I would like to make a
- 25 comment, I guess, about there has been many, many

- 1 comments relating to things that were in the RFP and
- 2 things that were in the lease. The RFP was a bidding
- 3 document and every one of one of us, all 22 or 26 of
- 4 us, I don't remember the exact number to tell you the
- 5 truth, that participated in the bidding for the RFP,
- 6 participated on fair ground.
- 7 There was nothing changed during the RFP
- 8 process that benefited anybody. Everybody
- 9 participated with the same information, with the same
- 10 document.
- 11 That is a very different than a lease.
- 12 The lease was negotiated and to answer one of the
- 13 Judge Coleman's questions why it took so long,
- 14 because it was a very involved lease negotiation.
- 15 There was a lot of conversations and horse trading
- 16 that went on in terms of what building a national
- 17 park wanted and what building we were interested and
- 18 why we were interested and back and forth. That's
- 19 what letter to the lease document.
- In terms of the question about 49 years
- 21 and 60 years, and maybe as it relates to Clearwater,
- 22 I think it's easy to understand the Clearwater
- 23 question that if they were going to do one building,
- 24 the economics that would be involved in renovating
- one building are vastly different than the economics

- 1 necessary to renovate 36 buildings, including
- 2 infrastructure that has to be improved to make those
- 3 buildings and this whole campus operate correctly;
- 4 and, therefore, when we got in through that
- 5 negotiation and we understood the demand by the
- 6 National Park to upgrade the electric, put it
- 7 underground, increase the technology in terms of
- 8 communications technology, we actually requested a
- 9 99-year lease which is a customary lease in public
- 10 private partnerships. Thanial Hall Marketplace,
- 11 South Street Seaport, Union Station Washington, Grand
- 12 Central Station are all public private partnerships
- 13 operating under 99 year leases.
- 14 We were told and we accepted that the
- 15 Department of Interior is only allowed to do 60-year
- 16 leases and we accepted that.
- Next, the privatization issue has been
- 18 one that I think the opposition has been hiding
- 19 around, quite frankly, for a very, very long time.
- 20 We do not operate and the operation -- we do not
- 21 operate any land here. Will not operate any land
- 22 here. The National Park is not going to change their
- 23 operations when we're here.
- 24 The park is always open up to the
- 25 public. The buildings are not open to the public

- 1 now. They're all boarded up. They're dangerous.
- 2 The money needs to go into these buildings so they
- 3 can be made available for the uses and then they will
- 4 be available to the public.
- 5 In our plan, more than 50 percent of the
- 6 buildings will be made available to the public for
- 7 their uses.
- Now, I think a definition of what public
- 9 is needs to be addressed because, like your office,
- 10 Congressman, people can't walk into your office and
- 11 go sit down if they're walking through Long Branch
- 12 and go sit down in your office and have a glass of
- 13 water. But your lobby --
- 14 CONGRESSMAN PALLONE: Unfortunately,
- 15 that is true. Actually people do that.
- MR. WASSEL: But as it relates to other
- 17 buildings in the community and in terms of they're
- 18 open to the public, these buildings will be open up
- 19 to the public.
- 20 I do want to make one comment in that
- 21 would -- the opposite what you said before. The
- 22 Preserve America Initiative, which was signed by
- 23 President Bush last March 4th, was actually an
- 24 initiative started by the Clinton administration to
- 25 create public private partnerships in our national

- 1 parks. So it is a bipartisan issue.
- Now, how it's being dealt with, I know
- 3 you're going to reach --
- 4 CONGRESSMAN PALLONE: I'm only going to
- 5 tell you that I -- there are a lot of things that I
- 6 didn't agree with with President Clinton. He wanted
- 7 to privatize a lot of things, too, in a way I didn't
- 8 support, but whatever. You continue.
- 9 MR. WASSEL: In terms of the phasing of
- 10 the project, in our proposal to the national park, we
- 11 proposed phasing of the project for a couple of
- 12 reasons.
- One, this is an operating property as it
- 14 is now with the national park, with the coast guard,
- 15 with Mast and the Marine Science Consortium and Noah.
- 16 If we were to take all 36 buildings down and
- 17 rehabilitation at one time, we would create such a
- 18 chaos here that would be unmanageable. That is point
- 19 number one. These are the exact points I made in
- 20 Philadelphia at my presentation, by the way.
- 21 Two, as we phase the project, we're
- 22 going to learn a lot about these building,s and I
- 23 know there has been a lot of conversation about what
- 24 the number is. I have had a lot of conversations
- 25 with the local reporters when they asked a lot of

- 1 questions about could it be this and could it be that
- 2 and it was through those conversations, quite
- 3 frankly, that it ever got to \$90 -- \$90 million. We
- 4 have always been around the 60 to 75 million. We
- 5 think with contingency, it's going to be around
- 6 \$75 million.
- 7 But we're going to learn a lot about
- 8 these buildings as we get into them and phase them.
- 9 The third reason you phase projects like
- 10 this is we're going to learn a lot of interesting
- 11 users that are going to come out to us, other
- 12 educational institutions, all those uses will fit
- 13 into the approved uses of the lease, by the way,
- 14 which is a very tight, and I implore you to please
- 15 read ten point one of our lease because it is very,
- 16 very clear the things that we can and can't do there.
- 17 We cannot -- if we fail, we fail. We
- 18 finish the development of the buildings in that
- 19 existing phase and we give them to the national park
- 20 and they have accomplished their number one
- 21 objective; rehabilitating the buildings. So there is
- 22 no down side for the national park here. We will
- 23 finish the buildings. We give them to them. We go
- 24 home.
- We don't think we're going to fail,

- 1 obviously.
- 2 CONGRESSMAN PALLONE: Jim, can I just
- 3 ask you one thing?
- 4 MR. WASSEL: Please do.
- 5 CONGRESSMAN PALLONE: Maybe it will be
- 6 better for Richard to answer this. Up to you guys.
- 7 But the whole issue of the -- a lot of information
- 8 has been asked by the opponents, and I don't like to
- 9 use that term but by individuals about the
- 10 financing --
- MR. WASSEL: Yup.
- 12 CONGRESSMAN PALLONE: -- the use of the
- 13 building. One of the things that I guess is in the
- 14 Asbury Park Press here is, what do they say, "Who
- 15 will be the tenants in the first phase of the project
- 16 and who will finance the building restorations? What
- 17 assurances has the Park Service given its current
- 18 leaseholders, primarily educational institutions
- 19 providing a variety of programs that they will be
- 20 allowed to remain in their present buildings?"
- 21 In other words, specifically those
- 22 questions, but sort of the larger issue of when are
- 23 we going to find out, at least I guess for the first
- 24 phase, who the tenants will be, who is financing the
- 25 restoration; and there still seems to be some concern

- 1 about those who are providing services, you know,
- 2 programs that enrich thousands of school children, if
- 3 they're going to be allowed to remain in their
- 4 present buildings. Those are the only -- those are
- 5 the last two questions in that editorial that we
- 6 didn't get to today, Richard.
- 7 MR. WASSEL: If you would, Congressman.
- 8 Let me take a shot at them and then I'll get off. I
- 9 do want to touch on one more thing about information.
- 10 Number one, the existing tenants that
- 11 are out here are not our tenants. That's been like a
- 12 hockey puck, one of those things that has been kicked
- 13 around a lot. They are not our tenants. We are not
- 14 taking over their buildings. They will remain
- 15 tenants of the national park.
- 16 Their negotiations, the economics
- 17 between them are between them and the national park.
- 18 I don't know what they are.
- 19 CONGRESSMAN PALLONE: They're not part
- 20 of the 36. Right? But to what extent is there an
- 21 issue with them then in terms of their future,
- 22 Richard? I understand they're not part of what Jim's
- 23 proposal is but there seems to be some concern about
- 24 their future and what negotiations are going on with
- 25 them.

```
1 MR. WELLS: All of our current partners
```

- 2 are under a variety of forms of agreement. I'll
- 3 provide it for us in law. We -- some of them, they
- 4 vary in length. The Noah agreement was legislated.
- 5 The Noah and the New Jersey Department of Treasury
- 6 are certainly not going anywhere.
- We're currently negotiating a long term
- 8 lease with the New Jersey Marine Science Consortium
- 9 and we're on the verge of a lease with the American
- 10 Literal Society. We already have a 20-year agreement
- 11 with the Audubon Society.
- We've made every effort and I continue
- 13 throughout our administration of the park and all of
- 14 our day-to-day dealings with our cooperators to
- 15 assure them in every way, that they are valued
- 16 tenants; that they contribute, each and every one of
- 17 them, to the mission of National Park Service; that
- 18 we are happy that they're here, that -- if we have
- 19 anything to do with it, they're not going anywhere.
- 20 CONGRESSMAN PALLONE: What about the
- 21 other question, Jim, when -- who will the tenants be
- 22 in the first phase? Who will be financing the
- 23 restoration? When is that information going to be
- 24 available? It continues to be said well at some
- 25 point it's going to be made available.

- 1 MR. WASSEL: Absolutely. Congressman,
- 2 due to the emotion, I should say, that this project
- 3 has drawn and during negotiations, we are negotiating
- 4 with a variety of users that prefer until we signed a
- 5 lease to keep their name confidential. They did not
- 6 want to be either badgered or approached by the press
- 7 or by opposition and things.
- 8 So we have guaranteed them when we
- 9 close, when we sign leases and when we close
- 10 financing, then we will make all of that public; and
- 11 we have been very aggressive about that with them.
- 12 Everybody will be made public.
- There is nothing, I will say this, there
- 14 is nobody that will either be a user here or that
- 15 will finance or be an equity partner in this project
- 16 that, Congressman, you don't know or the public
- 17 doesn't know.
- 18 CONGRESSMAN PALLONE: Is there a time
- 19 line, though?
- MR. WASSEL: Absolutely.
- 21 CONGRESSMAN PALLONE: What is that?
- MR. WASSEL: We have to have all that
- 23 put to bed by the end of this year.
- 24 CONGRESSMAN PALLONE: So, in other
- 25 words, if you meet your financial commitments

- pursuant to the lease by December 31, it's after that
- 2 that you would provide this information. Not before.
- 3 MR. WASSEL: Right. If we do close any
- 4 of them before, we will announce them as we close.
- 5 We are moving towards.
- 6 And I want to explain the financing
- 7 because it's, again, one of the most misunderstood
- 8 areas. When we submitted RFP, we submitted a letter
- 9 from a lending institution that said, "Provided the
- 10 lease according to as we know it would be executed,
- 11 we would be very, very interested and committed to
- 12 this project." All right.
- As you know, Congressman, you have been
- 14 involved in a lot of different projects in Long
- 15 Branch and things, nobody at the RFP stage is going
- 16 to have money put aside in a bank. Because there is
- 17 a lot of open issues and contingencies that had to be
- 18 met prior to that.
- 19 When we met our evidence of financing on
- 20 June 30th of this year, we went building by building
- 21 in our package and presented to the national park how
- 22 the equity and how the debt would be structured for
- 23 each individual user and building. And with that, we
- 24 met their criteria for evidence of financing.
- Now, I think there was an example used

- 1 before by Richard. It's a very fitting example.
- 2 That would be like us getting our commitment from the
- 3 bank when we finance our house. Now we're going
- 4 through the due diligence stage. Their first
- 5 contingency was do you have a master lease signed?
- 6 We signed the master lease.
- 7 Secondly, do you have subleases signed
- 8 with the tenants? We are work going towards signing
- 9 those subleases with the tenants now.
- 10 Are there approved plans done? We are
- 11 working to get the approved plans done.
- 12 Is there any environmental issues? We
- 13 are working through any environmental issues now.
- 14 So all those contingencies are currently
- 15 being worked out. When they are worked out, they
- 16 will finalize -- we'll go to close and we'll start
- 17 our work. So we are in that due diligence stage now.
- 18 CONGRESSMAN PALLONE: Okay. Thanks.
- 19 MR. WASSEL: I have two more things that
- 20 I did want to touch on. The question about why don't
- 21 the not profit -- not for profits just go to the
- 22 National Park? There is a lot more involved than
- 23 just non-profits coming here and taking tenancy and
- 24 doing some tenant work.
- There is the show work of the building.

- 1 There is the upgrades and the infrastructure. All
- 2 these issues are issues that are -- that need to be
- 3 done in a development. Not just tenant work in a
- 4 particular building.
- 5 When Rutgers was interested potentially
- 6 in pitching the RFP to the National Park, they had as
- 7 part of their proposal nearly 58,000 square feet of
- 8 use. That included classroom space. That included
- 9 lecture halls. That included dormitories. That
- 10 included a cafeteria. That included lab space. That
- 11 included meeting space; and we said to them, why
- 12 would you go out and spend money on doing conference
- 13 space, meeting space, dormitory space and food
- 14 services when you could -- you don't use them all the
- 15 time and it would be a higher and best use if you
- 16 allowed us to provide those services to you?
- So, part of our business plan is
- 18 providing services to a variety of users, probably 20
- 19 or 25 users that don't need those kinds of services
- 20 or spaces on a regular basis, and it saves -- it's
- 21 higher and best use and saves them a tremendous
- 22 amount of money. This idea of non-profits coming is
- 23 economically it just doesn't work. It doesn't work
- 24 for the campus.
- Next, I want to mention that all the

- 1 services that we're bringing here, all the
- 2 infrastructure we are bringing here and upgraded
- 3 electric, gas, upgraded technology is going to be
- 4 offered to everybody in the park. Every existing
- 5 tenant, the National Park, the coast guard, we're
- 6 going to deliver it to their door. We're not going
- 7 to profit at all from that. So everybody gets the
- 8 experience of upgrading their facilities.
- 9 Lastly, I do want to mention
- 10 information. There has been a lot said in the
- 11 newspapers and a lot said by our opposition about
- 12 information. And people like Mary Lou Strong and
- 13 people like Mike and Carolyn Huber were not easy
- 14 people to convince to come and endorse our project.
- 15 Mike Huber came to me at one of the open
- 16 houses that the National Park ran and said, "Hi, I'm
- 17 Mike Huber. I have a lot of questions about your
- 18 project." And I said, "Mr. Huber, I would love you
- 19 to endorse my project." He said, "If you answer my
- 20 questions, I will endorse your project."
- 21 And Mike came do high office on three
- 22 separate occasions probably for a total of six or
- 23 seven hours and I walked through our business plan.
- 24 I worked through our use plan. I worked through how
- 25 we were going to finance the project; and Mike said,

- 1 "I like this plan."
- Now, our opposition, and I think you
- 3 know this, Congressman, because I mentioned this to
- 4 you before, we had made more than a dozen requests to
- 5 sit down with our opposition to discuss this project
- 6 because they constantly use misinformation in the
- 7 paper about our plan, about what we're doing.
- 8 I wanted to mentioned and I think it's
- 9 important for the public to know, that the
- 10 responsible people in the community have come to us
- 11 and we are batting one thousand. Those people that
- 12 have come to us and we shared our plan with have
- 13 endorsed our plan. Thank you very much.
- 14 CONGRESSMAN PALLONE: Okay. Thank you.
- 15 I let -- I wanted Jim to have some extra time because
- 16 he is the -- you know, the lease -- what is it? The
- 17 lessee. But, again, please let's not try to
- 18 characterize one side or the other as responsible or
- 19 irresponsible if we can. I appreciate if we can
- 20 avoid that.
- 21 We have now more speakers. We're going
- 22 to have to keep moving along here. We have like 20
- 23 speakers left.
- Next is Don Dyck. Again, if we could
- 25 make -- if it's possible to be more in terms of

- 1 questions.
- 2 MR. DYCK: I'm going to be very short.
- 3 My name is Donald Dyck. I'm a resident of
- 4 Middletown. Been using these facilities out here at
- 5 Sandy Hook for probably 40 or 50 years going back to
- 6 steam clams and digging them to recently with
- 7 grandchildren.
- Questions are two: My experience is
- 9 professional in this area. I have been involved in
- 10 projects much larger than these that are public
- 11 private partnerships in Great Britain for over 20
- 12 years. So this is not a big project, actually. I've
- 13 been involved in ones that are 3,000 acres and ones
- 14 that are communities that are half the size of
- 15 Monmouth County.
- 16 There are some shortfalls here. But one
- 17 question is how many public hearings were there prior
- 18 to the signing of this lease?
- 19 CONGRESSMAN PALLONE: I think there were
- 20 six.
- 21 MR. WELLS: There were actually
- 22 six -- three public hearings on the environment
- 23 assessment and then there was one public hearing on
- 24 the second traffic study. So there have been four.
- MR. DYCK: Four. How well advertised

1 were those and how well attended were they and who

- 2 attended them?
- 3 MR. WELLS: They were very well
- 4 attended.
- 5 MR. DYCK: They were well attended?
- 6 MR. WELLS: Like today.
- 7 MR. DYCK: As well as today?
- MR. WELLS: Yes.
- 9 MR. DYCK: Second question would be
- 10 looking forward to the future. I'm assuming this is
- 11 a project that is probably going to go forward. It
- 12 probably needs to go forward because all the things
- 13 that have been brought up. If it's going to be done,
- 14 State of New Jersey couldn't afford to do it.
- 15 Middletown couldn't afford to do it. Non-profits
- 16 probably couldn't afford to do it.
- 17 There is some tools and techniques that
- 18 have been brought to bear here to make it happen
- 19 through the tax credits and through a lot of other
- 20 practical artifacts to bring it -- to make it
- 21 practical.
- How is it going to be administered going
- 23 forward? Who is it that handles the administration
- 24 of the lease and what body, what talent is looking at
- 25 monitoring the progress of this and whether Sandy

- 1 Hook Partners is meeting the terms and whether the
- 2 administration is in accordance with what people have
- 3 expressed here as being the public idea of what Park
- 4 Service is supposed to do? What group is going to be
- 5 doing that?
- 6 MR. HOLLENBERG: The response to that is
- 7 multiple. First of all, the agreement -- the
- 8 principal parties to the agreement will be Mr. Wassel
- 9 and the superintendent here at Sandy Hook. So, that
- 10 will be the face-to-face relationship and that will
- 11 be called -- that is called in the lease.
- 12 The park will administer the lease. The
- 13 park will be supported in administering that lease
- 14 through various aspects of support either in the park
- or in the regional office. One part of that support
- 16 will be the compliance with the preservation
- 17 standards that would be required for the
- 18 rehabilitation. That will be managed here in the
- 19 park as well as staff and the regional office will
- 20 participate in the review and consultations with the
- 21 state and advisory council.
- We have a business office, if you want
- 23 to call it that, in Philadelphia that deals with our
- leases and our concessions; the park concessions.
- 25 Some of the financial side of the contracts and they

- 1 will participate with the park.
- 2 Overall, it will be the superintendent
- 3 who will manage that process but he'll have resources
- 4 at the park and the regional office to call on in the
- 5 various aspects of administering that lease.
- 6 And last but not least is obviously is
- 7 the legal counsel that we have available to us
- 8 through the Department of Interior.
- 9 MR. DYCK: : Legal counsel, so the
- 10 superintendent, present superintendent or his
- 11 successors, since this is going on through 60 years,
- 12 what are the legal facilities that are available to
- 13 the superintendent if he is administering the lease?
- 14 Where are they and who are they? I don't mean who
- 15 specifically.
- MR. HOLLENBERG: The Department of the
- 17 Interior has the Office of the Solicitor. The Office
- 18 of Solicitor is obviously headquartered in
- 19 Washington. There are regional offices throughout
- 20 the country. The regional office for this region is
- 21 located in Newton, Massachusetts.
- MR. DYCK: Those are my questions.
- MR. WELLS: I know his office phone
- 24 number by heart. I have his phone and cell phone.
- 25 CONGRESSMAN PALLONE: I appreciate your

- 1 questions.
- 2 MR. DYCK: I'm encouraged by the last
- 3 gentleman who spoke. Sounds like he has his head
- 4 screwed on right which is encouraging. The project
- 5 does not appear to have a lot of public confidence.
- 6 That is a problem for the Park Service. It's a
- 7 problem for you representatives and it's something
- 8 that the government needs to look in because the Park
- 9 Service is reporting actually to Congress to the
- 10 public.
- 11 There appear to be shortfalls. Maybe
- 12 less than I had thought. I certainly looked over a
- 13 course of months of trying to get information. It's
- 14 very difficult to get. That's my profession is to do
- 15 that. It's quite quiet and I understand the reason
- 16 sometimes that that is okay and it's good. It does
- 17 not create confidence. I appreciate --
- 18 CONGRESSMAN PALLONE: I agree. Without
- 19 casting dispersions, I think part of problem from the
- 20 beginning has been the procedure and the fact that
- 21 even though we had public hearings, people have asked
- 22 things and have not been able to get answers. I
- 23 don't know who the blame for that but it's definitely
- 24 true. Thank you.
- MR. DYCK: It's difficult when you don't

- 1 know who you your constituency is. In this case it's
- 2 hard to know who the constituency is as opposed to
- 3 industrial or other kinds of projects of this sort
- 4 where the constituency is known. Its present tenants
- 5 or whatever it is. When its users who come in for
- 6 recreation, it's hard to find the constituency. But
- 7 that's not being dealt well with in the use of these
- 8 techniques within the park system.
- 9 Congressman PALLONE: I agree. Part of
- 10 the reason is because the Park Service is not
- 11 normally in the business of leasing buildings and
- 12 putting out proposals.
- 13 MR. DYCK: That is exactly the problem.
- 14 CONGRESSMAN PALLONE: I agree. Okay.
- 15 Next is Elaine Anderson. Is she still here? Elaine
- 16 Anderson has left. Jennifer Francis has left or
- 17 still here? Patricia -- oh, Patricia O'Such and then
- 18 Peter. You don't have to come together. Let's start
- 19 with Patricia and Peter O'Such next.
- 20 MS. O'SUCH: Good afternoon. I have
- 21 changed what I was going to say several times, but I
- 22 just will start with a little quote from the August
- 23 17th Asbury Park Press 125th anniversary special
- 24 edition. A little preamble.
- 25 "In the 1930s the Asbury Park Press

- 1 first proposed Sandy Hook as a national seashore
- 2 park. In 1967, one of the Asbury Park Press's
- 3 editorials suggested that the Federal Government
- 4 assume ownership of both the Army's 400 acres and New
- 5 Jersey 741 acres and combine the parcels into a
- 6 national park."
- 7 The editorial argues that the move would
- 8 insure the property would never fall into private
- 9 hands and would make the park a haven for bathers and
- 10 finishmen. We, you and me, have paid dearly for this
- 11 land to be held for us, our children and our
- 12 children's children. My grandchildren deserve this
- 13 land for recreation now, not 60 years from now.
- 14 It should not be under direction of a
- 15 private developer. It should be freely assessable
- 16 for all time. It must be held in trust for us, the
- 17 people; not developers.
- Now, I have some questions. Mr.
- 19 Pallone, representative Pallone, we were recently in
- 20 your office and a question came up that I would like
- 21 the rest of the people to know the answer to.
- 22 CONGRESSMAN PALLONE: You were not one
- 23 of those people that walked down the street --
- MS. O'SUCH: No. We had an
- 25 appointment. Is it required by law to rehabilitate

1 the buildings? You had that conversation with

- 2 Jessica Leonard.
- 3 CONGRESSMAN PALLONE: Generally speaking
- 4 my understanding is yes. I don't know the details.
- 5 MR. DYCK: That's thought the
- 6 conversation that you had. Jessica told you it is
- 7 not required by law. I believe we have had several
- 8 witnesses to that effect.
- 9 CONGRESSMAN PALLONE: Wait a minute.
- 10 Don't move on. You're saying that Park Service is
- 11 not obligated --
- MR. DYCK: It is not required by law to
- 13 rehabilitate the buildings. If they do begin, it
- 14 must be done in a specific way. It is not required
- 15 by law that they do so.
- A VOICE: Been in violation for 30
- 17 years.
- 18 CONGRESSMAN PALLONE: Oh, I see. Look,
- 19 I'm only guessing but having been in Congress for 16
- 20 years, I suspect that this is one of those cases
- 21 where the authorizing language says you have to do
- 22 something but the money is never appropriated to do
- 23 it so they don't do it. You have a lot of situations
- 24 like that.
- MS. O'SUCH: When we were in your

- 1 office, there were several of us, you had your
- 2 speaker known on with Jessica Leonard in direct
- 3 contract with you. You asked her the question in at
- 4 least two different ways and she told you very
- 5 specifically that they did not have to be
- 6 rehabilitated under the law.
- 7 CONGRESSMAN PALLONE: But the one thing
- 8 I would say regardless is this, you know, there are
- 9 many situations where Congress mandates that
- 10 something be done but doesn't appropriate the money
- 11 to do it, unfortunately. Regardless of, you know,
- 12 what the law.
- A VOICE: Preserve.
- 14 CONGRESSMAN PALLONE: The bottom line if
- 15 they're not given the money, they're not going to do
- 16 it. But maybe that is not what you're getting at.
- MS. O'SUCH: I want to go on. I have a
- 18 question, isn't there phraseology in the RFP or the
- 19 lease that states in regard to the developer's
- 20 changing needs, that his request cannot be
- 21 unreasonably denied or delayed?
- MR. WELLS: That is true but the
- 23 parameters within which that question is asked and
- 24 answered are established in the lease in terms of the
- 25 percentages of square footage that can be used for

- 1 purposes that is laid out in the lease.
- MS. O'SUCH: Excuse me, sir, I need to
- 3 know are you specifically a procurement or a legal
- 4 expert or I think I heard you say you were an
- 5 architect specialist.
- 6 MR. WELLS: My colleague to my right is
- 7 the architect.
- 8 MS. O'SUCH: Are you a procurement
- 9 specialist?
- 10 MR. WELLS: No. I'm not a procurement
- 11 specialist. I have been in park management for the
- 12 last 30 years.
- MS. O'SUCH: I really regret that the
- 14 Park Service or the Department of Interior did not
- 15 send someone who could really address these questions
- 16 to us since these are very pertinent questions that
- 17 we have. I would like to go on.
- 18 MR. WELLS: In response to your
- 19 statement, this is not a procurement.
- 20 MS. O'SUCH: I think since I worked for
- 21 the U.S. Government for seven years in procurement, I
- 22 think this fully classifies as a procurement.
- MR. WELLS: That matter has been
- 24 reviewed by the inspector general of the Department
- 25 of Interior and my understanding of that result is

- 1 this is not a procurement and the process that we
- 2 followed was the appropriate process under the law
- 3 that provided the provision that we could lease
- 4 properties.
- 5 MS. O'SUCH: Why did you have a request
- 6 for proposals if it was not a procurement?
- 7 MR. WELLS: Well, call it what you will.
- 8 How do you --
- 9 MS. O'SUCH: It was at a legal
- 10 determination, sir.
- 11 MR. WELLS: But it's not under the
- 12 procurement authorities. It's under the leasing
- 13 authorities.
- MS. O'SUCH: Why was the programmatic
- 15 agreement put out for comment with a redacted draft
- 16 lease number five rather than the actual lease? Any
- 17 comments made in response to the programmatic
- 18 agreement were not relevant since the actual lease
- 19 was not available for the public to comment on.
- The pragmatic agreement was put out for
- 21 public comment and there has been lament expressed
- 22 that few people responded to it, however, the
- 23 document that was put out for review by the public
- 24 and comment asked for related to a -- made specific
- 25 comment to the lease.

```
1 The only lease that was available at
```

- 2 that time was find draft lease number five; and in
- 3 order to make an appropriate and realistic response
- 4 to the programmatic agreement that was put out, you
- 5 needed to see the real lease. That made the whole
- 6 issue irrelevant.
- 7 I have another question.
- 8 MR. WELLS: Please allow me to address
- 9 one question at a time.
- 10 CONGRESSMAN PALLONE: Let him answer
- 11 that.
- MR. WELLS: The draft programmatic
- 13 agreement, which would be amongst the National Park
- 14 Service, the Advisory Council and Historic
- 15 Preservation, the State Historic Preservation Office
- 16 and the designated lessee will prescribe treatment
- 17 standards about -- of the buildings and define ways
- 18 to insure that any kind of adverse effect, potential
- 19 adverse effect, and there will be none because the
- 20 law prescribes that, will be avoided, minimized or
- 21 mitigated.
- The portions of the draft lease that
- 23 were redacted were simply about the dollars of rent
- 24 paid to the Park which has absolutely nothing to do
- 25 with the treatment standards, how the buildings are

- 1 going to be rehabilitated. They're totally
- 2 unrelated.
- 3 MS. O'SUCH: I hear what you're saying,
- 4 sir, but since most of the draft lease that was
- 5 presented was redacted, I find it difficult to
- 6 believe that all the information related shall lead
- 7 to money.
- 8 I have another question. You talk about
- 9 no new construction. Is construction of a semi,
- 10 quote, unquote, new consideration allowed on old
- 11 footprints?
- 12 CONGRESSMAN PALLONE: That was one of
- 13 the questions that was in the Asbury Park Press, too.
- 14 Does the lease agreement allow the developer to put
- 15 up new construction on the footprints of buildings
- 16 that have been allowed to deteriorate?
- 17 MR. WELLS: The purpose of the lease is
- 18 to preserve existing landmark buildings. And that's
- 19 it. The lessee must rehabilitate the existing
- 20 buildings and only those buildings.
- 21 The lease provides that if for one
- 22 reason or another, say, a lightening strike or a
- 23 fire, and you know that there have been many
- 24 buildings at Fort Hancock lost to fire, that it would
- 25 be entirely at the discretion of the National Park

- 1 Service that a building could be built on that site
- 2 still conforming with the Secretary of Interior
- 3 standards for historic preservation.
- 4 MS. O'SUCH: So the answer is yes, you
- 5 can do new construction.
- 6 CONGRESSMAN PALLONE: Let him finish.
- 7 MR. WELLS: My answer is that if a
- 8 building is destroyed, it's entirely up to the Park
- 9 Service, not the lessee. It's at the sole discretion
- 10 of the Park Service as to whether that building could
- 11 be rebuilt.
- 12 But any reconstruction there, I think
- 13 the James J. Howard Marine Laboratory is an
- 14 extraordinary example of an in fill building that
- 15 reflects the historic buildings adjacent to it. Any
- 16 building that was to replace an existing building,
- 17 according to the Secretary of Standards, must be the
- 18 same in its height and its volume in its materials
- 19 and its colors.
- 20 If the National Park Service, you know,
- 21 at some point in the future, agreed to allow a
- 22 building that was destroyed to be rebuilt, it would
- 23 have to be in complete accord with the existing
- 24 buildings. There is no possibility that some monster
- 25 high-rise building can be built here. Simply no

- 1 possibility, and the State Historic Preservation
- 2 Office and our legislators and you our constituents
- 3 would not allow that.
- 4 MS. O'SUCH: But in effect you have said
- 5 that they could rebuild?
- 6 MR. WELLS: Yes.
- 7 MS. O'SUCH: All right. I HAVE, you
- 8 know, this current issue of the New Jersey Monthly
- 9 Magazine and I have heard a lot of, you know,
- 10 different quotes being mainly back and forth about
- 11 people and whatever; and I hope this will be taken in
- 12 the right vein. It is on page one. I think it's
- 13 112. The quote is, "If this could be made
- 14 residential, we could all retire, Wassel says." That
- 15 scares me. Thank you.
- 16 CONGRESSMAN PALLONE: Thank you. Thank
- 17 you, Patricia. Peter O'Such is next.
- 18 MR. O'SUCH: Good afternoon. Initially
- 19 when I was preparing my little presentation to speak
- 20 to the augus body we have before us, I initially was
- 21 going to say that for the last two-and-a-half years I
- 22 have attempted to comment upon and to demonstrate to
- 23 the National Park Service why their procurement,
- 24 which I hear of late is not a procurement, has
- 25 fatally flawed and defected.

```
1 I initially started to abandon my
```

- 2 approach to go back to the procurement, like I said,
- 3 which I have been railing against for the last
- 4 two-and-a-half years.
- 5 CONGRESSMAN PALLONE: Peter, could you
- 6 explain the significance of the procurement and the
- 7 use of that term? I know Patricia and he had a
- 8 dialog. I don't understand the significance of it.
- 9 MR. O'SUCH: Okay. I believe I can
- 10 lead up to that Congressman by stating when I
- 11 initially commented and took on the contracting
- 12 officer who headed this up, I believe his name was
- 13 Adlerstein, Mr. Adlerstein stated, hey, you know,
- 14 those regulations don't apply and the regulations
- that I was utilizing were the FAR; the Federal
- 16 Acquisition Regulations which govern 99 percent of
- 17 the procurements that the Federal Government does
- 18 conduct.
- 19 I later learned by virtue of a
- 20 September 11, 2003, it only took a year and a half
- 21 for the Department of Interior, inspector general
- 22 Leonard Wenies (phonetic) to write back to me and
- 23 explain that, Mr. O'Such, you're absolutely correct.
- 24 The federal acquisition regulations have not been
- 25 adhered to.

```
1 That doesn't matter because we are not
```

- 2 governed by those procurement regulations. We are
- 3 governed by the historic leasing regulations which
- 4 are 36 CFR part 18.
- 5 Maybe because I'm stupid or hard headed,
- 6 I went back and got copies of those particular
- 7 regulations. Those particular regulations, though
- 8 less specific and less detailed, dovetail exactly
- 9 with the FAR regulations. They seek to provide a
- 10 level playing field and equal treatment of all
- 11 offerors. Something that it still I believe and have
- 12 been told is in vogue in the Federal Government
- 13 procurement process. And that is what I have been
- 14 railing against.
- 15 As a matter of fact, after transcribing
- 16 my concerns, which I think came out to be an
- 17 enumerated 13 or 14, I resubmitted them to the
- 18 Department of the Interior inspector general and they
- 19 still remain unanswered. They dismissed the initial
- 20 comments because they said the FAR does not apply.
- 21 But when I reapplied them with the Historic Leasing
- 22 Authority, 36 CFR part 18, those have not been
- 23 responded to.
- 24 I will apologize for jumping out of my
- 25 seat back here when one of the two gentleman from

- 1 Philadelphia stated that when negotiations took place
- 2 and, you know, I apologize because I have here in
- 3 that September 11th letter from the Department of
- 4 Interior inspector general signed by David Montoya
- 5 (phonetic) the assistant inspector general, they
- 6 paraphrase -- my question was, why aren't the offers
- 7 being revisited and reverified and possibly updated
- 8 by offerors? How often do you have an RFP that is
- 9 open for four-and-a-half years?
- 10 Respond provided, this is their word,
- 11 periodically reopening negotiations would be contrary
- 12 to the RFP's evaluation and selection process which
- 13 stated it is the intention of the National Park
- 14 Service to select a lessee or lessees from the
- 15 proposals made without further submittals or
- 16 presentations. The same section also stated, quote,
- 17 written submissions will likely be considered by the
- 18 National Park Service as their full and final
- 19 proposal in response to the request for proposals,
- 20 end of quote.
- 21 Further revisiting the proposals in the
- 22 manner suggested by me, where I said why didn't you
- 23 guys reopen nego -- why didn't you initiate
- 24 negotiations? They say, "Further revisiting the
- 25 proposals in the manner suggested is not a customary

business practice and one that would compromise the

- 2 competitive process."
- 3 CONGRESSMAN PALLONE: Peter, I don't
- 4 understand the significant of it.
- 5 MR. O'SUCH: The significance is these
- 6 gentlemen said they negotiated. And in the RFP,
- 7 which is the contractual document that offered this
- 8 to one and all comers, they, in effect, said they
- 9 were not going to negotiate. They speak it from both
- 10 sides of their mouth.
- 11 Also, you stated that a performance bond
- 12 was required. I have copies of both the lease which
- 13 you signed which I contend is not an effective lease
- 14 given that it could be nullified abonitio at any time
- 15 by the Department of Interior; and also you preclude
- 16 Mr. Wassel from recording his leasehold rights, so
- 17 what does he have?
- 18 In addition, you said that a performance
- 19 bond was required. I have a copy of the RFP. I have
- 20 a copy of the subsequent July 9, 2004 lease. Nary do
- 21 I see the word "performance bond" listed therein.
- 22 CONGRESSMAN PALLONE: Do you want to
- 23 comment?
- MR. O'SUCH: Did you not say
- 25 performance bond?

```
1 A VOICE: I believe what I said, sir,
```

- 2 was a performance bond and all other appropriate
- 3 bonds that would be part of the construction project
- 4 (inaudible).
- 5 MR. O'SUCH: Apparently, they're still
- 6 not required?
- 7 CONGRESSMAN PALLONE: Hold on a second.
- 8 Can I just -- Peter, before you go on, and I know we
- 9 got to move along here, did you want to comment on
- 10 any of these statements, Dave? Nothing to say?
- 11 MR. O'SUCH: Also, since there is a
- 12 void here as to input, how come Sandy Hook Gateway
- 13 National was not considered for possibly a national
- 14 learning center? Why are our brethren on the other
- 15 side of the bite considered a national learning
- 16 center where federal funding is available?
- I understand the reference given or the
- 18 basis was we didn't want to dilute the pot of funds
- 19 available. Given that you have 11 others planned for
- 20 the future, why didn't we have a national learning
- 21 center here as a possible solution instead of the
- 22 privatization and commercialization of Sandy Hook?
- 23 Why want that given a possibility?
- You have real life research going on
- 25 right here today. It's not something that you have

1 to manufacture. It exists. Why could you not

- 2 augment that?
- 3 CONGRESSMAN PALLONE: Is that precluded?
- 4 MR. WELLS: It's not precluded, but not
- 5 to -- I guess the best way to summarize it is that is
- 6 somewhat of a false promise because of all those
- 7 learning centers that have been established and
- 8 recognized at the national level, the order of
- 9 funding that's been provided to them is about 200,
- 10 \$250,000 a year.
- 11 MR. O'SUCH: That is more than we have
- 12 gotten for boarding up or putting screens over
- 13 chimneys so the raccoons don't set up residence in
- 14 these buildings.
- MR. WELLS: The significant ongoing
- 16 purpose of that money is not for preservation. It's
- 17 for education and learning.
- 18 MR. O'SUCH: I presume classrooms would
- 19 be included in that. What better way if a building
- 20 is rehabilitated to have a classroom or a learning
- 21 center there that's not privately controlled? Is it
- 22 acting or has it finally been made permanent?
- MR. WELLS: It is acting.
- MR. O'SUCH: That was not mentioned.
- MR. WELLS: As you rightly point out,

- 1 there is real life education research going on here
- 2 at Sandy Hook right now. Sandy Hook is a national
- 3 learning center.
- 4 The funds that are available are small
- 5 amount of money, and when you refer to funds going to
- 6 a learning center on the other side of the bite,
- 7 you're talking about another unit.
- 8 MR. O'SUCH: Jamaica Bay.
- 9 MR. WELLS: Where there is presently no
- 10 learning center. Sandy Hook is rich --
- 11 MR. O'SUCH: Why dilute -- if the
- 12 solution we don't want to dilute the pot of funds,
- 13 why separate them on two --
- 14 (Note: Tape 3)
- MR. O'SUCH: ...nothing else and to show
- 16 once again I'm chasing falsehoods as relayed to me by
- 17 members of National Park Service, does not Mr. Wassel
- 18 and whoever the contractor is who may ultimately get
- 19 this, and I don't take it as a foregone conclusion,
- 20 because for two-and-a-half years I've been fighting
- 21 this from a procurement standpoint and I'd believe
- 22 it's ultimate -- none are so blind as those who will
- 23 not see.
- Hopefully, when we go into federal
- 25 court, you know, it will be not the National Park

1 Service controlling the arena and hopefully we'll get

- 2 a fair shake there, but the parking that is
- 3 associated with the buildings, does not the lease
- 4 provide that if the lessor so chooses, he may control
- 5 those parking spaces with gates so as the hoy polloy
- 6 would not be allowed to utilize those parking spaces
- 7 when the actual tenants choose to use them?
- 8 MR. WELLS: The National Oceanic and
- 9 Atmospheric Administration and the James J. Howard
- 10 Marine Laboratory control their parking spaces. Is
- 11 that different?
- MR. O'SUCH: They're a not for profit.
- MR. WELLS: They're actually a research
- 14 governmental entity.
- MR. O'SUCH: Yes. But they are
- 16 not-for-profit organization. That's the
- 17 differentiation that I'm choosing to make here.
- 18 CONGRESSMAN PALLONE: All right. Peter,
- 19 thanks a lot. We appreciate it. We have to move on.
- 20 MR. O'SUCH: I have another letter to
- 21 go back under one of your cover letters to Mr.
- 22 Davaney, the inspector general.
- 23 CONGRESSMAN PALLONE: Thank you. Carol
- 24 Balmer.
- 25 MS. BALMER: Carol Balmer. A resident

- 1 of Holmdel Township, former deputy mayor,
- 2 environmental commission chairman, planning board
- 3 member. I'm currently zoning board vice chair. I'm
- 4 also member of the Bay Shore Sewage Authority and
- 5 corresponding secretary for Save Sandy Hook but I'm
- 6 speaking on behalf of myself only today.
- 7 A lot has gone on. A lot of my
- 8 questions were answered. I think my major concern
- 9 has always been that there are a lot of meetings that
- 10 have been held by the Park Service, and I thank
- 11 Congressman Pallone for this opportunity for another
- 12 meeting, but there have not been any hearings. It's
- 13 been a misnomer.
- 14 They refer to these meetings as
- 15 hearings. A hearing is duly noticed as published,
- 16 conforms with the local laws, confirms with the state
- 17 laws, confirms with the federal laws. The Park
- 18 Service has contended that public meetings are not
- 19 required but yet in their own historic lease
- 20 agreement and other documents they put out they said
- 21 they wanted to comply or basically they have to
- 22 comply with local, to quote, historic preservation
- 23 goals section of the request for proposal for leasing
- 24 of historic Fort Hancock properties indicates that
- 25 conformance with zoning, building, fire, electrical

- and plumbing codes in the State of New Jersey,
- 2 Monmouth County is compulsory.
- 3 Under that is New Jersey Municipal Land
- 4 Use Law for public hearing. I sat next to a
- 5 professional hired by Mr. Wassel. I believe it's his
- 6 architect, and he was saying oh, you know, what?
- 7 Save Sandy Hook, they won't talk to us. We have no
- 8 obligation to talk to them. Our problem is not with
- 9 the developer. It's with the process that has been
- 10 going on.
- We have had no public hearings.
- 12 Therefore, there have been no public transcripts.
- 13 There have been no public comments that are actually
- 14 recorded as transcripts. I would like to know where
- 15 are the transcripts and minutes from the last
- 16 meetings? Can anybody answer me on that?
- 17 CONGRESSMAN PALLONE: Carol, I'm going
- 18 to ask Richard to talk about the Park Service
- 19 hearings. As far as I'm concerned, I can't have a
- 20 public hearing.
- 21 MS. BALMER: No. I realize that.
- 22 CONGRESSMAN PALLONE: That's why it's
- 23 informal today. I'm not in the majority so I don't
- 24 have the authority to have any public meeting.
- 25 Richard, you can talk.

```
1 MR. WELLS: The transcripts are
```

- 2 available at any time. They're in my office. I
- 3 believe, although, you know, time has passed, that
- 4 the transcripts have been made available to the
- 5 media. You're certainly welcome to them.
- 6 MS. BALMER: Are they verbatim
- 7 transcripts.
- 8 MR. WELLS: Absolutely just as you're
- 9 being recorded today and this will be transcribed as
- 10 well.
- 11 MS. BALMER: I was not aware of that.
- 12 Still goes to the point of lack of public hearing
- 13 process. The professional I was sitting next to
- 14 before earlier in the evening said well, as I said
- 15 they have not approached us. There is no dialogue
- 16 between Save Sandy Hook and them.
- 17 There shouldn't be. This should be an
- 18 objective situation. It's not about the developer.
- 19 The same situation occurs as why hasn't the Park
- 20 Service gone to Middletown Planning Board for an
- 21 actual application process? Yes, they contend they
- 22 are above the law, the local law, but in their own
- 23 documents they have to comply and conform with these
- 24 laws.
- 25 If there had been a better public

- 1 hearing process duly noticed public hearings, if you
- 2 had gone to the Middletown Planning Board, you may
- 3 not even be in this situation today. There would be
- 4 further understanding of what you actually intend.
- Whether you are for or against this, at
- 6 least the disclosure would be there. There would be
- 7 less suspicion. Would not look so suspect; and what
- 8 I would like to know is why have you not approached
- 9 the Middletown Planning Board for an actual hearing
- 10 at the Middletown Planning Board level?
- 11 MR. WELLS: As you know, as you note,
- 12 the intent is to comply with the local law. The
- 13 jurisdiction does not have the authority to provide
- 14 us the permit and, therefore, we follow the local
- 15 provisions if they're greater than ours, and we don't
- 16 have -- we don't go to hearings at political
- 17 subdivisions of the state unless were authorized to
- 18 do so as we are with the Historic Preservation Act,
- 19 not necessarily for a hearing but we are required by
- 20 that law to consult with the state historic
- 21 preservation officers.
- Our intent is to comply but we don't go
- 23 through the compliance process of the local
- 24 government and the hearing process. We have our own
- 25 public process that we have had over the course of

- 1 this project with respect to the plan through the
- 2 environment assessments and the traffic study and
- 3 through the National Historic Preservation Act. We
- 4 will be having a meeting some time in October with
- 5 respect to the preservation requirements of this
- 6 lease.
- 7 MS. BALMER: Will it be a meeting or a
- 8 hearing?
- 9 MR. WELLS: It will be a consultation
- 10 meeting. It will be a meeting. It will be up to the
- 11 advisory council as to whether or not a formal
- 12 hearing will be conducted.
- MS. BALMER: A public hearing?
- 14 MR. WELLS: A format public hearing.
- MS. BALMER: You still did not, I
- 16 believe, did not answer my questions why you did not
- 17 go to the Middletown Planning Board. According to
- 18 your own documents and your own request for proposal
- 19 for leasing of historic Fort Hancock, it indicates
- 20 that you should conform with all the laws of the
- 21 local entities. That would be to have a public
- 22 hearing at the local municipal planning board level.
- So why didn't you? You say you're not
- 24 allowed to or you don't want to or because you don't
- 25 have to?

```
1 MR. MC INTOSH: My recollection is that
```

- 2 we briefed them on our plans and intent here but we
- 3 didn't have them or join with them in a public
- 4 hearing because of the -- because of our intent is to
- 5 comply with the local provisions, but...
- 6 MS. BALMER: You but didn't.
- 7 MR. WELLS: But we don't get permitted
- 8 by the local authorities.
- 9 MS. BALMER: Well, according to this are
- 10 you do get permitted by local authority.
- 11 CONGRESSMAN PALLONE: Carol.
- 12 MS. BALMER: Let me just recite a couple
- of examples.
- 14 CONGRESSMAN PALLONE: Seems what they're
- 15 saying, I think what they're saying, if they want to
- 16 contradict me, they can, is that they're not required
- 17 to go before the Middletown Planning Board because
- 18 they are, you know --
- MS. BALMER: Supreme power.
- 20 CONGRESSMAN PALLONE: So they're not
- 21 going to do it if they don't have to.
- MS. BALMER: But the point is in their
- own words, Congressman, they said that they have to
- 24 conform to the local ordinances.
- 25 CONGRESSMAN PALLONE: But I think what

- 1 that means is they have to conform in what they think
- 2 they're going to conform. You can't come in and say
- 3 they're not conforming.
- 4 MS. BALMER: So it's a matter of
- 5 interpretation?
- 6 CONGRESSMAN PALLONE: I suppose.
- 7 MS. BALMER: Even though it's written in
- 8 their own documents.
- 9 MR. WELLS: Ms. Balmer, I would be happy
- 10 to address your concerns.
- 11 MS. BALMER: Yes, please. Okay.
- MR. WELLS: We have held four public
- 13 meetings under the terms of the National
- 14 Environmental Policy Act. Each of those public
- 15 meetings was noticed as is provided for in the act.
- More than two weeks after documents have
- 17 been available, less than two weeks before the
- 18 comment period closes, they were paid advertisements
- 19 in local media; in press releases given to the media,
- 20 widely distributed information as is required under
- 21 the law.
- I was invited by the Monmouth County
- 23 Planning Board Transportation Council to make a
- 24 presentation, which I gladly did. I have never been
- 25 invited by the Monmouth County Planning Board to make

- 1 a presentation. And, furthermore, we want to do the
- 2 best job possible in communicating about this project
- 3 and would be happy and welcome every opportunity to
- 4 talk to the public about our plans to preserve Fort
- 5 Hancock.
- 6 CONGRESSMAN PALLONE: Carol, it's pretty
- 7 clear to me from what they're saying they're not
- 8 required -- they don't believe they're required to
- 9 come under Middletown's jurisdiction. Whether that
- 10 is true or not. I don't know.
- MS. BALMER: I would suggest that you
- 12 read your own document and check on that because I
- 13 believe that is one of the things that might hold up
- 14 in court if it ever gets to court.
- 15 CONGRESSMAN PALLONE: Why don't you ask
- 16 one more thing.
- MS. BALMER: Two more questions, please.
- 18 I'm confused on exactly how many buildings are going
- 19 to be under this jurisdiction. It says 36 buildings
- 20 but accordingly in your own document I believe you
- 21 refer to in the Fonzie of a hundred buildings that
- 22 are possible that would fall under the same
- 23 jurisdiction and same qualifications for an RFP and
- 24 development?
- MR. WELLS: There are a hundred useful

- buildings in Fort Hancock. 20 those are currently
- 2 used by park partners. 44 of them are currently used
- 3 by the National Park Service for operations, public
- 4 museum, employee housing. 36 of those buildings were
- 5 made available under the historic leasing program.
- 6 There is a provision in the lease that
- 7 says that the National Park Service may at its sole
- 8 discretion and own will add buildings to the lease
- 9 without further competition. We also have legal
- 10 authority to enter into noncompetitive lease
- 11 agreements with nonprofit institutions that support
- 12 the mission of the park.
- So we, again, take advantage of every
- 14 legal avenue to fulfill our mission of preserving
- 15 those buildings.
- The accusation has been that there may
- 17 be as many as 78 buildings that are leased. What
- 18 that implies is that the National Park Service would
- 19 leave Sandy Hook; and Congress told us to come here.
- 20 We're not leaving Sandy Hook until Congress tells us
- 21 to go away.
- MS. BALMER: There is nothing to say
- 23 they wouldn't tell you that if all the billings are
- leased to a commercial developer?
- MR. WELLS: All buildings simply won't

- 1 be leased to a commercial developer.
- 2 MR. O'SUCH: Okay. The MPS proposes to
- 3 rehabilitate 36 Fort Hancock structures under the
- 4 lease of Sandy Hook Partners. All right? Goes on to
- 5 say the provisions of the environmental assessment,
- 6 which was done beyond the 36 buildings, such as
- 7 treatment standards applied to all 263 structures
- 8 contributing to the significance of the national
- 9 landmark.
- 10 It then goes on to say, as such, the
- 11 alternative and rehabilitative alternative both apply
- 12 to all historic structures in the area proposed
- 13 action. Potentially there are 263 buildings that
- 14 could be used under this action according to this,
- 15 your Fonzie. Which means you could have a Monmouth
- 16 Mall out here some day. Not that you would under
- 17 historic preservation thing, but I'm just saying that
- 18 that leaves the door wide open for much more
- 19 expansive use.
- 20 CONGRESSMAN PALLONE: Just to follow-up
- 21 because I know that what Carol said is going to be
- 22 very significant. This is going to be a big thing.
- 23 Tell me in terms of the additional buildings, what I
- 24 gathered from what you said is that you could turn
- 25 over additional buildings to Wassel. It's at your

- 1 sole discretion? What would be the process for that?
- 2 Is there anything set out about how that would be
- 3 done or how you go about that? Because I mean this
- 4 is going to be a major issue. I had not heard this
- 5 before. This is -- I can see the potential.
- 6 MR. WELLS: The purpose of adding that
- 7 clause was to enable the Park Service to offer to
- 8 preserve buildings that we could no longer care for
- 9 without going through the additional competitive
- 10 process. But since that time, we have also been
- 11 authorized, with the new leasing regulations to enter
- 12 into noncompetitive agreements with nonprofit
- 13 institutions to support the mission of the park.
- 14 So it's -- we, again, use the full array
- 15 of tools available to us just as we entered into a
- 16 noncompetitive agreement with the New Jersey Audubon
- 17 Society who agreed to operate a museum open to the
- 18 public six days a week which fully supports the
- 19 mission of park. That is clearly our intent.
- 20 CONGRESSMAN PALLONE: I guess what I'm
- 21 saying, let's say you were not here and there was
- 22 another superintendent five years from now and Wassel
- 23 was the lessee. Is it totally at the discretion of
- 24 the Park Service to just add more buildings or do
- 25 they have to go through any process or anything?

```
1 MR. WELLS: The lease provides that any
```

- 2 future activities or changes are required to conform
- 3 to all laws and regulations, support the mission of
- 4 the park, and have no adverse effect on the
- 5 environment, no negative impact on the environment,
- 6 no adverse effect on the cultural resource.
- 7 So the terms under which the National
- 8 Park Service would make those decisions are clearly
- 9 prescribed.
- 10 MS. BALMER: Two more questions.
- 11 CONGRESSMAN PALLONE: Carol, you had
- 12 two.
- MS. BALMER: I'm sorry.
- 14 CONGRESSMAN PALLONE: We have to move
- on, Carol. I'm sorry. I know you have been asking
- 16 good questions. It's getting so late. I'll give you
- 17 one more.
- MS. BALMER: One more. Okay. You
- 19 mentioned there are -- acting Superintendent Wells,
- 20 you mentioned there were transcripts available which
- 21 I assume that Fonzie based a lot their response on,
- 22 right, from the transcript of these meetings?
- MR. WELLS: Correct. Response to the
- 24 public comments from the review process were widely
- 25 distributed and at one point posted on our web site

- 1 and can be --
- 2 MR. O'SUCH: I've been quoting from the
- 3 Fonzie. Also I noticed some errors. I was wondering
- 4 if there is going to be, since some of these errors
- 5 have been pointed out at subsequent meetings,
- 6 corrections to these errors.
- 7 Example, one of these meetings before
- 8 the Fonzie was finalized, I handed in over 1500
- 9 signatures of objectors to this process and also to
- 10 the application. But yet the Fonzie reports that
- 11 only three oppose the plan on one date and that only
- 12 six oppose the plan on the other date; and there is a
- 13 summary in here, too, which I think is a little bit
- 14 off as well especially since there was 1500
- 15 signatures on the petition. That was just petitions.
- 16 That was not even letters.
- 17 The summary was there that were 15
- 18 people that opposed the plan. Now, there is
- 19 something wrong with this picture. If you're talking
- 20 it from the transcripts, if this Fonzie was based on
- 21 those transcripts, there is something definitely
- 22 wrong with that picture.
- 23 CONGRESSMAN PALLONE: All right. We
- 24 have to move on.
- MS. BALMER: I would like that corrected

- 1 or at least looked into or responded to. Thank you.
- 2 CONGRESSMAN PALLONE: All right. Thanks
- 3 a lot. I did not really understand that.
- 4 MS. BALMER: I didn't either. That's
- 5 why I asked.
- 6 A VOICE: People said they didn't want
- 7 it and they reported 15 in the Fonzie. It's that
- 8 bad. They somehow missed 1485.
- 9 MR. WELLS: The Fonzie identified that a
- 10 petition was received. Actually, I think, Ms.
- 11 Balmer, you gave me on two separate occasions you
- 12 gave me sets of signatures for the petition. The
- 13 second set actually included signatures from the
- 14 first set and --
- 15 CONGRESSMAN PALLONE: We're going to
- 16 keep going here. I'm just so confused. Is this that
- 17 important, Carol?
- 18 MS. BALMER: I think it is. It points
- 19 to the fact there is inaccuracies and
- 20 misrepresentations in the Fonzie.
- 21 CONGRESSMAN PALLONE: I'll tell you
- 22 what, give us a call. Give me a call.
- MS. BALMER: I'd be happy.
- 24 CONGRESSMAN PALLONE: I'll look into it
- 25 more. I don't really understand it. I really don't.

1 YOU talk to us further about it and we'll talk to

- 2 Richard.
- MS. BALMER: Thanks.
- 4 CONGRESSMAN PALLONE: Next is Steve
- 5 Szeleck. Is it a question or what is it?
- A VOICE: Series of questions and
- 7 comments. It's only this long.
- 8 CONGRESSMAN PALLONE: Go ahead.
- 9 (Note: This is someone reading.)
- 10 A VOICE: "If this project is truly
- 11 about historic preservation and restoration, then how
- 12 do you reconcile the modifications to the interior
- 13 and exterior of the buildings that will be necessary
- 14 for the uses that you propose; the restaurants
- 15 conference facilities, pubs, beds and breakfast,
- 16 lodging, office space? The features such as
- 17 commercial air conditioning, fire escapes, ladders,
- 18 safety lighting, wheelchair ramps guarantee these
- 19 buildings will not be restored in the technical sense
- 20 of the word but rather will appear on the inside and
- 21 outside like modern buildings with some historic
- 22 characteristics."
- 23 How about if I just read it and you can
- 24 respond to the questions.
- 25 "Will the visitors to Fort Hancock after

1 this project is completed feel the experience of the

- 2 Fort as it was when it was in use as a fort?
- 3 Moreover, isn't it to achieve that experience why the
- 4 fort may be worth restoring at all?
- 5 "The NPS, National Park Service's
- 6 directors order number 47 states, 'natural sound
- 7 scapes are clearly identified as a natural resource
- 8 to be protected and direction is given to park
- 9 managers to incorporate protection and management of
- 10 sound scapes into their management programs equal to
- 11 other park resources and values.' Do you think this
- 12 order is being considered in this project when you
- 13 realize the noise from many commercial air
- 14 conditioning units will fill the area in and around
- 15 the fort? The noise from air conditioning units is
- 16 not like the sound from the human voice. It is a
- 17 particularly unnatural and penetrating sound which
- 18 would negatively impact the acoustical environment on
- 19 Sandy Hook for visitors and wildlife alike.
- 20 "The environmental assessment that was
- 21 prepared for this project mentions the word "noise"
- 22 only twice in a broad sense and simply dismisses it
- 23 as a concern. Potential sources of noise are not
- 24 even discussed.
- 25 "Why is the that Fort Columbia in

- 1 Washington State, an almost identical installation to
- 2 Fort Hancock built also as a military coastal defense
- 3 facility has been preserved, restored and protected
- 4 without a private developer's involvement? Why
- 5 should that be when New Jersey is the richest state
- 6 in the union and the most millionaires and the most
- 7 densely populated state and the most -- and is in the
- 8 most need for open non-commercialized space
- 9 particularly along the shore.
- 10 "New Jersey pays a disproportionately
- 11 large amount in taxes to the federal treasury but
- 12 sees the reverse in terms of monies returned in
- 13 programs. As seen with the inadequate funding
- 14 provided for Sandy Hook over the years.
- 15 CONGRESSMAN PALLONE: All right. I have
- 16 to tell everybody we're going to have to end at six.
- 17 We're going to try to end at six. We're going to
- 18 move quicker here. Go ahead. Did you want to
- 19 answer? So many questions. Did you want to say
- 20 anything?
- 21 MR. HOLLENBERG: Let me take a stab at
- 22 the first question. Again, I have talked maybe too
- 23 much today about the investment tax credits for
- 24 certified historic rehabilitation, and that's an
- 25 important distinction. The word is "rehabilitation"

- 1 not restoration. The word as defined in the
- 2 governing standards that will be applied to every
- 3 square inch of the fabric of these building and every
- 4 review of every square inch of drawings will be the
- 5 Secretary of the Interior standards for historic
- 6 rehabilitation.
- 7 Rehabilitation is defined in those
- 8 standards as introducing a new use into historic
- 9 buildings and doing so in a way that retains their
- 10 character. Across this state and many others, every
- 11 state in the Union there are thousands of projects in
- 12 multiple billions of dollars that have accomplished
- 13 the retention of historic character by putting new
- 14 uses in and making the compromises.
- 15 CONGRESSMAN PALLONE: We have to move
- 16 on.
- 17 MR. HOLLENBERG: I didn't hear your
- 18 question. Of course there will be air conditioning
- 19 and there is in most certified rehabilitation
- 20 projects that have gone through tax credit review.
- 21 CONGRESSMAN PALLONE: I have to move on,
- 22 gentleman. Next I have Jim Bemiss and I'm going to
- 23 ask you to try to make it a minute or so we don't
- 24 have a specific time limit but I can't keep these
- 25 guys really beyond -- he's got a flight. We have to

- 1 keep going.
- 2 MR. BEMISS: I just have a couple of
- 3 quick questions. I think we said that Marie Rust was
- 4 the person who signed and went on vacation?
- 5 CONGRESSMAN PALLONE: I don't know that
- 6 that is accurate. She went to Europe according to
- 7 the papers, I don't think it was for vacation. I
- 8 think she was on business.
- 9 MR. BEMISS: How many of the four
- 10 meetings has she attended?
- 11 CONGRESSMAN PALLONE: How many what?
- MR. BEMISS: Of the four meetings that
- 13 have happened.
- 14 CONGRESSMAN PALLONE: She is the
- 15 regional director. You can't expect her to come to
- 16 the meetings to be honest.
- 17 MR. BEMISS: I think with the gravity of
- 18 the situation, we still have not seen the financial
- 19 assurances. You say we're not going to see those
- 20 until after the first of year from the developer
- 21 claims that he has?
- MR. WELLS: Mr. Wassel said that they
- 23 would be available as soon as they are completed and
- 24 they have to be completed before the end of the year.
- MR. BEMISS: Okay. The contract was

- 1 signed, the lease contract was signed without any
- 2 kind of performance bond or surety or anything? It's
- 3 just on his signature? I mean if you lease a
- 4 commercial property, you lease a residential
- 5 property, you're expected to show some good financial
- 6 faith. We have not seen a penny other than the ink.
- 7 Is that correct?
- 8 MR. WELLS: We've seen information that
- 9 gives us confidence that he can (inaudible).
- 10 MR. BEMISS: But no money. We have seen
- 11 no money.
- MR. WELLS: We have seen an ongoing
- 13 investment in the preservation of building 26. It's
- 14 real money.
- 15 CONGRESSMAN PALLONE: Please. It's just
- 16 the speaker.
- 17 MR. BEMISS: Just my last statement. I
- 18 find it real interesting to see Judy Coleman Stanley
- 19 and Frank on the same concerns. I think, I don't
- 20 know how you guys sleep at night because that is a
- 21 tough team to come up against. Thanks.
- 22 CONGRESSMAN PALLONE: Thank you. Next
- 23 is Shirley, I can't even -- Lyetteta. Thank you
- 24 Shirley.
- 25 MS. LYETTETA: Shirley Lyetteta. I live

- 1 in Holmdel. Before I ask a question, I have a
- 2 comment to make. I believe this meeting was called
- 3 for by the Save Sandy Hook Group?
- 4 CONGRESSMAN PALLONE: This meeting? No
- 5 this is just my forum. Just me.
- 6 MS. LYETTETA: I would make a suggestion
- 7 to you. I live in Holmdel. I don't subscribe to the
- 8 Asbury Park Press. The Independent comes weekly. It
- 9 has been wonderful covering Sandy Hook what's been
- 10 going on all these months actually. Nothing in the
- 11 paper this week. Luckily --
- 12 CONGRESSMAN PALLONE: We sent -- let me
- 13 say this: I sent a press release to all the weeklys
- 14 including the Independent. I have no other way of
- 15 notifying people.
- MS. LYETTETA: My point is the short
- 17 notice. I received a phone call two days ago. I
- 18 didn't know where to begin calling; and when I hear
- 19 Save Sandy Hook, I feel I am a member of, if there is
- 20 such a group, as save Fort Hancock and I think I
- 21 believe strongly that is the silent majority.
- Those people don't really come out.
- 23 They're just assuming with hearings that they have
- 24 been to with the wonderful presentation by Jim Wassel
- 25 with his slides, we just assume that it's happening

- 1 and then all of a sudden we start seeing all these
- 2 negative, negative, negative articles by the Save
- 3 Sandy Hook.
- Well, I don't look at it like that at
- 5 all. Sandy Hook is there. Fort Hancock is its own
- 6 entity. I don't even think people are realizing the
- 7 history.
- 8 The history goes back, believe it or
- 9 not, and I have a video to prove it, 1600s. That's
- 10 how far back this Sandy Hook was used, this Fort
- 11 Hancock, and it did have a purpose. It had a purpose
- 12 back then. It had a purpose in the Revolutionary
- 13 War. Had a purpose in 1812, in the World Wars; and I
- 14 say yes, rehabilitate, preserve, whatever you have to
- do to this place, but it has a meaning and if you
- 16 keep those buildings the way they look, it has a
- 17 meaning. If the guns are there, and I have heard the
- 18 word "recreation" used. Nobody ever said this land
- 19 was recreation.
- 20 CONGRESSMAN PALLONE: Get to the
- 21 questions.
- MS. LYETTETA: What would happen to
- 23 Sandy Hook if you didn't do it? Fort Hancock. If
- 24 you don't go through with this, what will happen to
- 25 Fort Hancock? That's my question.

```
1 CONGRESSMAN PALLONE: To the 36 building
```

- 2 you mean?
- 3 MS. LYETTETA: Just what would happen to
- 4 Fort Hancock in general, the whole thing? You going
- 5 to let the buildings deteriorate. You're not going
- 6 to care about anything. So when people come down and
- 7 even people in another state say I want to see --
- 8 CONGRESSMAN PALLONE: As I said before
- 9 and others have said, the 36 buildings that are out
- 10 there are part of Fort Hancock or Sandy Hook. Only
- 11 those 36 right now, although we have had the
- 12 statement about how it could be expanded.
- But the 36, as far as the rest of the
- 14 Hook is concerned including the rest of Fort Hancock,
- 15 we're still out there through the Park Service,
- 16 through federal monies trying to get money and
- 17 actually getting money on an annual basis to work on
- 18 those buildings and restore the buildings. The only
- 19 part that is affected by this proposal are those 36
- 20 buildings.
- 21 MS. LYETTETA: Don't you think that is
- 22 an intricate part of Fort Hancock, the buildings?
- 23 CONGRESSMAN PALLONE: Of course. Of
- 24 course. I'm trying to suggest to you that it's only
- 25 part of Fort Hancock that is coming under this

- 1 proposal. Not the whole thing.
- 2 MS. LYETTETA: All right. I guess my
- 3 point is I have heard so much negative here tonight,
- 4 and I think it's a wonderful idea. In fact,
- 5 Brookdale College has the video, The History of Fort
- 6 Hancock at Sandy Hook. If you would like to look at
- 7 it, Mr. Pallone, I would sacrifice my copy and let
- 8 you have it.
- 9 CONGRESSMAN PALLONE: Sure. I'd be glad
- 10 to look at it and give it back to you.
- 11 MS. LYETTETA: Thank you for the time.
- 12 CONGRESSMAN PALLONE: Thank you.
- 13 Jacqueline Carboy. I not getting good with the
- 14 names. It's getting later, I guess. Is she here?
- 15 Am I not pronouncing it properly? Looks like
- 16 C-a-r-b-o-y. No? Okay. Joe McNamara. Hi, Joe.
- MR. MCNAMARA: My name is Joe McNamara.
- 18 I'm a resident of Middletown. I have been involved
- 19 for about 20 years in the planning development of Bay
- 20 Shore area. I did stay around.
- I came today for a couple purposes. One
- 22 because I had some questions and I wanted to --
- 23 which were addressed. God have they be addressed
- 24 over and over.
- I do want to say from my experience in

- 1 development, which is more so in RP processes and
- 2 others, I think the process you have outlined is sort
- 3 of a legitimate process. I know there have been some
- 4 questions that have been raised and those will be
- 5 address in another court, but the idea of putting
- 6 together a public private partnership for this kind
- 7 of work from my experience very ideal.
- 8 I differ in the sense with the
- 9 Congressman in the sense what the private partnership
- 10 does is allow you to put those controls that most of
- 11 the people want here. Privatization, as I looked at
- 12 it in the private sector -- public sector sometimes
- 13 does it is more saying we need to return and give
- 14 complete control to the private sector.
- This process I think is in the best
- 16 interest of the public and the `private sector and
- 17 there has been some successful models. My other
- 18 questions have been answered. This is a different
- 19 perspective. Like I said, I've been involved in
- 20 development and some planing in the Bay Shore. We
- 21 looked at a development plan for this area in terms
- 22 of tourism and in terms of transportation; how it
- 23 ties together.
- I don't expect at this point you have
- 25 done any economic analysis or impact statement or

- 1 tie-in on how you tie into a promotional campaign
- with tours and whatever. That is for the developer I
- 3 guess. I'm sure you have not done it, but I suggest
- 4 that to make this project successful since it is part
- 5 of that old fabric, there is ferry service, there is
- 6 a lot of different elements that you can put together
- 7 to insure that the developer is going to have a
- 8 successful project. It can be also successful for
- 9 you.
- 10 So, if you have not, and I assume you
- 11 have not done that kind of stuff yet.
- 12 MR. HOLLENBERG: I think the answer to
- 13 that is we looked at that in limited ways but not
- 14 having the vehicle to really participate in that, it
- 15 was more conversation than having any realty.
- 16 The one thing that I think that we have
- 17 made slow but steady progress on is increasing the
- 18 capability of water boat and transportation to Sandy
- 19 Hook as part of the dynamic of transportation and
- 20 increasing the access not only to here but also to
- 21 various Bay Shore communities.
- It's all connected in that way and
- 23 certainly we're not opposed to those linkages and
- 24 would support to the extent we could activities that
- 25 followed up after the development got underway.

```
1 MR. MCNAMARA: Because that would give
```

- 2 you your environmental and also your economic
- 3 objectives. You can achieve them better that way
- 4 with integration.
- 5 CONGRESSMAN PALLONE: Thank you, Joe.
- 6 Betsy Bartlet? She left? Carry Hall? This is
- 7 rough. G. D-l-u-g-o-s-z. Ed Dlugosz. Thanks.
- 8 MR. DLUGOSZ: Sorry. Sorry that this
- 9 lasted so long. Let me introduce myself. I'm Ed
- 10 Dlugosz. I'm resident of Eatontown. I'm
- 11 environmental chairman of that town. I'm presently
- 12 the president of Monmouth County Friends of
- 13 Clearwater. I was the project manager, in other
- 14 words, the proposal writer for our presentation to
- 15 the National Park System and Ms. Rust and so forth
- 16 down in Philadelphia were one of the ten finalists.
- 17 A lot of the questions I had were either
- 18 raised by Ben Forest; the chief of which was when we
- 19 received the RFP and we went through question and
- 20 answer periods, we were told that 15, 25 years was
- 21 the longest lease that would be available; and then
- 22 when the questions and answers, another series of
- 23 questions and answers, it said there is no
- 24 possibility of an extension to the period of time and
- 25 afterwards sort of expo facto we learned of the 60

- 1 years. It was incredibly damaging and in many ways
- 2 unfair that we didn't have that same leeway, I think,
- 3 with our proposal, with grants.
- 4 We are a nonprofit as you know. With
- 5 grants, with the use of the festival and so forth
- 6 that we could have had an impact -- positive impact.
- 7 As was said by Ben, we spent 15 years rehabilitating
- 8 the place and right now, the encroachment of broken
- 9 windows, you mentioned it also, Superintendent, that
- 10 plants and vies are starting to infiltrate the
- 11 structures themselves, but let me get to some of my
- 12 questions.
- 13 How can, when you say at one point that
- 14 we refuse or we will not grant a longer period of
- 15 time after the fact, after everybody is out of the
- 16 competition, how you can extend it to that length of
- 17 time and why was that a negotiable thing when, in
- 18 fact, it was non-compliant with your RFP to begin
- 19 with?
- I have spent 25, almost 30 years in
- 21 government service in various ways. I'm a contractor
- 22 now. I'm director of my company. We have written
- 23 many proposals. I have been on the other side where
- 24 I have been a government person reviewing proposals
- 25 as part of a selection evaluation board.

```
1 How can not only that one but other
```

- 2 requirements not be followed in the follow-on lease?
- 3 That is my first question.
- 4 MR. WELLS: I was not party to those
- 5 discussions, so I'm not sure if I have the exact
- 6 knowledge of what transpired there, but I think the
- 7 balancing of the term of the lease relative to the
- 8 term or nature of the investment was a consideration
- 9 and the nature of the -- scale of the investment
- 10 required for the Clearwater proposal relative to the
- 11 scale of the investment required for the 36 parcel
- 12 proposal was, in part at least, a trigger that
- 13 transferred the term, A, beyond or up to the historic
- 14 preservation act tax credit requirement and beyond
- 15 that.
- MR. DLUGOSZ: Well, there is a couple
- 17 things that -- our -- the proportionate amount for
- 18 the one of 36 thing, one of 36 houses to that the
- 19 burden on our organization which had income, which
- 20 had promises. We had a preservationist the did the
- 21 Grand Central Station and a few other places as our
- 22 architects and our historical thing.
- We had in kind, let me call, investments
- 24 already where we wouldn't have had to pay, what do
- 25 you call, an organization like an architect.

```
1 Our proposal would have, if we didn't
```

- 2 have these in kind things, be a million dollars. So
- 3 we're talking at least in terms of proportionate, one
- 4 house a million bucks and we're talking about having
- 5 level playing field. We failed because we could not
- 6 satisfy supposedly the financial aspects of it.
- 7 But here we are with a situation where
- 8 five years later an entity, I'll call it that, an
- 9 entity can negotiate after the fact the rules that
- 10 were hard and fast and that we were judged upon.
- 11 There is a variety of other areas also
- but I don't want to go into that, but I don't think
- 13 your answer satisfies me and wouldn't satisfy me as a
- 14 member of government in a source selection evaluation
- 15 board.
- 16 Let me go ask a couple questions that
- 17 might be more relevant to some other people. One I
- 18 heard Mr. Wassel say there is going to be
- 19 infrastructure improvements and I heard gas, electric
- 20 and so forth. But what I didn't hear about are
- 21 roads. What I didn't hear about are sewage or other
- 22 infrastructure facilities; the fire, the police and
- 23 other kinds of increases that are going to become
- 24 necessary for a facility that is going to house as
- 25 many people as the 36 housing population could

- 1 produce.
- What are the plans? What are
- 3 Mr. Wassel's plans more precisely on providing the
- 4 additional facilities, the additional infrastructure
- 5 capabilities?
- 6 MR. WELLS: As the Congressman had said
- 7 before, federal funds, Congress provides the National
- 8 Park Service and Sandy Hook with a good bit of money
- 9 every year. We have for this year we had a
- 10 \$4.8 million operating budget.
- We have, although we have a nearly
- 12 \$3 million operating shortfall, you're absolutely
- 13 correct about the need for additional fire protection
- 14 and law enforcement personnel. We anticipate that
- 15 Congress will provide additional funds to us in the
- 16 future. And we -- one of the benefits of this public
- 17 private partnership is that revenue that will be
- 18 generated bu it will stay here at Sandy Hook. Can't
- 19 go anywhere else and can be used for environmental
- 20 enhancement projects, cultural resource projects and
- 21 for operational support.
- 22 So we will be able to do just the very
- 23 things you're talking about. Specifically in regards
- 24 to the water and the sewer system, again, a federal
- 25 appropriation available.

```
1 We just now completed a complete upgrade
```

- of our water and sewer system. We now have 50, 51,
- 3 52 pounds of water pressure which enables us to
- 4 provide fire suppression systems in all the buildings
- 5 without having individual fire pumps in every
- 6 building which is very costly thing. We have reduced
- 7 the water intrusion into our sewer system so now
- 8 we're treating less than half of the amount of sewage
- 9 wastewater that we were treating just a year ago.
- 10 So it's a -- the road work, the roads
- 11 are available to the general public. The roads are
- 12 the responsibility of the Federal Government and
- 13 there is a five-year program of road repair. We work
- 14 with the Federal Highway Administration. It really
- 15 characterizes the nature of the partnership; the
- 16 shared responsibilities.
- 17 CONGRESSMAN PALLONE: We have to move
- 18 on.
- 19 MR. DLUGOSZ: Last question has to do
- 20 with emergency facilities and emergency planning.
- 21 One of the questions had I asked as part of my
- 22 questions and answers and in the RFP I should say the
- 23 proposal itself was in terms of emergency, natural
- 24 emergencies like hurricane, for example.
- 25 How would that be managed or what is

- 1 being done to shore up what's going to be a huge
- 2 investment here at the park? How are we going to
- 3 handle the first aid squads, if, in fact, with a
- 4 larger daily population?
- 5 MR. WELLS: I'm not exactly sure I
- 6 understand your question.
- 7 CONGRESSMAN PALLONE: He wants to know
- 8 whether there will be additional costs or there is
- 9 any planing with the larger population?
- 10 MR. WELLS: We have mutual aid
- 11 agreements. We certainly cooperate with the
- 12 surrounding communities with Highlands and with Sea
- 13 Bright. If they have a big fire, our fire department
- 14 is there helping them and vice versa.
- The same thing is true with Sea Bright,
- 16 the Sea Bright first aid department. We have our own
- 17 first responders here who are available to support
- 18 our neighboring communities.
- 19 MR. DLUGOSZ: I was talking more in
- 20 terms of larger emergencies like an Ivan or whatever
- 21 in terms of how that would be handled.
- 22 CONGRESSMAN PALLONE: Ed, you're
- 23 suggesting that because there are more people here,
- 24 it's going to be more difficult.
- MR. DLUGOSZ: Larger risk.

```
1 CONGRESSMAN PALLONE: You anticipate
```

- 2 with the larger population.
- 3 MR. WELLS: Certainly have an emergency
- 4 management plan and have a procedure in place. We
- 5 work with the coast guard. We work with our existing
- 6 tenants. We have a high school here. So we
- 7 certainly work closely with them and are able to have
- 8 evacuations.
- 9 We're equipped in case of a breach of
- 10 the road. We're equipped with vehicles that
- 11 can -- that can get through without the road.
- 12 CONGRESSMAN PALLONE: We have to move
- 13 on.
- 14 MR. WELLS: Course we work closely with
- 15 the coast guard in all those areas.
- 16 CONGRESSMAN PALLONE: Next. Is it
- 17 Kristen Gantt? G-a-n-t-t Kristen? G-a-n-t-t. I
- 18 hope I'm pronouncing it right. Okay. Constance
- 19 Stoben. S-t-o-b-e-r or nothing like that? Constance
- 20 Stober. Art Gallagher? Art? As quickly as you can.
- 21 MR. GALLAGHER: I'll keep it brief,
- 22 Congressman. Name is Art Gallagher. I live in
- 23 Highlands and particularly interested in Sandy Hook.
- 24 You can see my house in the picture over there in the
- 25 right-hand corner. I see it every day.

```
I want to thank you gentleman for taking
```

- 2 time over the weekend and really listening to some
- 3 negative comments. I have some positive comments.
- I love Sandy Hook. As I told someone
- 5 earlier outside, these buildings either should be
- 6 rehabilitated or knocked down. They're not going to
- 7 be knocked down.
- 8 This is a good proposal. It's a
- 9 reasonable proposal. I trust the Park Service
- 10 management to do what they say they're going to do.
- 11 I have had the privilege of working with the park
- 12 management in different aspects over the last eight
- 13 to ten years and I think this will work.
- I hope it doesn't go to court. It looks
- 15 like it's going to. I hope it doesn't waste more
- 16 money doing it that way. I don't really understand
- 17 the ax to grind that the other side has or, quite
- 18 frankly, I don't understand why you flip flopped on
- 19 it, Congressman Pallone. I'm disappointed about
- 20 that. I would like to put the animosity behind us
- 21 and get on with it.
- 22 CONGRESSMAN PALLONE: Thanks, Art.
- 23 Thank you. Barbara Gonos? G-o-n-o-s. Barbara
- 24 Gonos? No. Jerome Koch? Jerome Koch? John
- 25 Pritchard, P-r-i-t-c-h-a-r-d? No comment? We

- 1 appreciate that. Tom Daily? He did? Okay. It
- 2 looks Paul Wernoch. W-e-r-n-o-c-h -- c-h I mean.
- 3 Not getting it right?
- 4 MR. WERNOCH: I attend the park quite a
- 5 lot. I come here in the spring and fall.
- 6 (Tape 3, side 2)
- 7 NR, WERNOCH: I'm not against
- 8 development. I'm not against restoration. To
- 9 restore something to its original point or structure
- 10 is good but to make it something that it's not, the
- 11 use is going to be different. I don't think I'm for
- 12 because we might as well make Betsy Ross' house into
- 13 a pub and we don't want to do that.
- I also wanted to talk about the noise.
- 15 I want to give an example (inaudible) if you can give
- 16 me some time. I'm kind of nervous.
- 17 CONGRESSMAN PALLONE: You can have time.
- 18 MR. WERNOCH: Just a little time. My
- 19 question would be about the noise. In Princeton
- 20 Woods in Princeton there is a 400 acre refuge and in
- 21 the past ten years, the (inaudible) migration has
- 22 declined drastically and I mean very drastically.
- 23 Everybody now goes to Garret Mountain in Paterson.
- The noise level, the traffic, the people
- 25 in general will increase. You can wake up in the

- 1 middle of the night and not hear much noise. Once
- 2 the day begins, there is an increase of noise that
- 3 could be a lot. I think some guy Steve spoke about
- 4 it.
- 5 Princeton Woods declined because of the
- 6 condos that were put up, the townhouses that were put
- 7 up and a four-story office building near the golf
- 8 course.
- 9 Now, the same thing would happen here.
- 10 So, other than that, the question would be about the
- 11 noise which I know will affect the birds. They're
- 12 not coming. They do come here.
- The other thing is the money that is
- 14 going to be made by restoring these buildings and
- 15 making the conference centers and a pub or whatever
- 16 concession and stuff like that, the percentage of
- 17 money that you're going to make off that, what
- 18 percentage is going to go back to the national parks?
- 19 CONGRESSMAN PALLONE: Let's get those
- 20 questions in. Have you looked at the noise end? I
- 21 mean it's a profit-making entity.
- MR. WELLS: 100 percent of the revenue
- 23 stays at Sandy Hook. Doesn't go to the National Park
- 24 system. Doesn't go to the treasury. It stays at
- 25 Sandy Hook. 100 percent. 100 percent of the revenue

- 1 generated to the Federal Government by the lease.
- 2 CONGRESSMAN PALLONE: Paul, you correct
- 3 me if I am wrong. I mean it's a profit-making entity
- 4 so they will make a profit.
- 5 MR. WERNOCH: Of that profit what are
- 6 they going to give back. Everybody can take. What
- 7 are they going to give back?
- 8 MR. MC INTOSH: Richard, I think you
- 9 can spell out the specifics of the lease, but after
- 10 the cost of the reinvestment and the base rent fee,
- 11 that is prescribed within the lease, then there are
- 12 additional payments back to the United States or back
- 13 to the park over time as the -- as I guess you could
- 14 say the investment in the rehabilitation in the
- 15 properties is amortized out of the system.
- 16 Richard, do you have any more on the
- 17 specifics of that?
- 18 MR. WELLS: There is a base rent that
- 19 starts at 1.65 a square foot for 300,000 square feet
- 20 which escalates with the consumer price index every
- 21 year. And, in addition to that, there will be a
- 22 percentage of the gross revenue, which again is an
- 23 escalating percentage over the term of lease,
- 24 understanding that during the built out phase, the
- 25 first five years, cash flow is needed for operation

- 1 so the percentage of gross revenue is back loaded for
- 2 the Park Service to insure the operational success of
- 3 the project; and all of that money, I mean obviously
- 4 with inflation, revenue is going to increase, costs
- 5 are going to increase, revenue is going to increase
- 6 over years. Our increasing percentage of gross
- 7 revenue will be substantially greater throughout the
- 8 project.
- 9 CONGRESSMAN PALLONE: What about the
- 10 noise aspect? Can you address that? We have to move
- 11 on.
- MR. WELLS: I think just to
- 13 go -- Princeton, what you didn't mention in the
- 14 reference to noise but what you didn't mention is
- 15 what I assume is a significant loss of habitat for
- 16 the construction of those high rises and other
- 17 buildings that you talked about.
- 18 One interesting aspect of this project
- 19 is that we're increasing -- the grass land habitat is
- 20 significantly increased since the military use of
- 21 this property, number one, and, number two, this
- 22 proposal will increase it by several hundred acres I
- 23 guess. Lot (inaudible).
- So, in terms of habitat, I think we're
- 25 doing a better job than has been done historically

- 1 here.
- 2 In terms of noise specific, we're very
- 3 conscious about noise. The nature of the traffic
- 4 here in terms of people coming and going to work,
- 5 from work and residential use, I mean speed limits
- 6 and routing is going to be a significant factor in
- 7 that. I think we have done a very good job in the
- 8 developments that we have had.
- 9 Certainly the Howard Laboratory is the
- 10 most recent large example in which that has got a lot
- of equipment associated with the building; and we
- 12 have done well in terms of managing the noise
- 13 associated with that.
- 14 CONGRESSMAN PALLONE: We have to move
- on, Paul.
- MR. WERNOCH: Thanks for your time.
- 17 CONGRESSMAN PALLONE: That's true. I
- 18 should point out if anybody wants to do follow-up
- 19 after today, they can get back to us. Not like we're
- 20 going anywhere. If you feel you have to ask
- 21 additional questions, you can certainly bring them to
- 22 my attention.
- John Connor? John Connor? Not here?
- 24 Andrea Spinelli? Okay. Robert Waxman. Thank you.
- 25 MR. WAXMAN: First I would like to say

- 1 I'm not representing any organization either pro or
- 2 con to this. We're simply residents of Monmouth
- 3 Beach who have enjoyed the park for many, many years;
- 4 and it's always a great joy for us to walk along the
- 5 Officers Row in Fort Hancock and I especially in the
- 6 non-busy seasons in the fall and spring.
- 7 It's a beautiful park and when someone
- 8 referred to it as a jewel, it really is. If I can
- 9 just go on for a minute because my concern really
- 10 lies in the fact that I think the Congressman
- 11 referred to it before. I think most of all the
- 12 discussions about the finances and the mortgages and
- 13 all that, there is an underlying fundamental issue
- 14 here that I think has not been expressed in this
- 15 extent. There is --
- 16 It's not the money. It's an innate fear
- 17 that if the any part of this park, and we're talking
- 18 about something like ten percent of it, is
- 19 privatized, that we're going to lose that. I'd like
- 20 to be able to walk with my grandchildren along that
- 21 walk without hearing noise from pubs, without -- I
- 22 think the underlying issue of the privatization
- 23 simply is if the Park Service controls this park, we
- 24 feel it's not going to happen.
- I had an innate feeling always in my

- 1 life, I remember from elementary school that the Park
- 2 Service was set up I guess by Theodore Roosevelt as a
- 3 place where the citizens of this country can go
- 4 somewhere that is preserved that is not developed,
- 5 that preserves what the country was years and years
- 6 ago; and there is an innate feeling that I have that
- 7 when I hear the word, it's going to be privatized
- 8 that is going to be lost.
- 9 I understand that there is necessity to
- 10 preserve buildings and such, but are we doing
- 11 something that is contrary to what we really want to
- 12 establish here? Is the fact that maybe the buildings
- 13 are deteriorating, but are we going to turn Fort
- 14 Hancock, this area -- I'll put it a different way.
- 15 People just visited us recently from
- 16 Brazil.
- 17 CONGRESSMAN PALLONE: But you have to
- 18 hurry up.
- 19 MR. WAXMAN: I will hurry. The one
- 20 place I took them was here. Because to me, this is
- 21 what -- if they want to go back with a memory of New
- 22 Jersey, it's not the Monmouth Mall. It's what you
- 23 see here.
- 24 So my real concern is how is the Park
- 25 Service going to be controlling this process? Is the

- 1 Park Service going to have the right of reviewing who
- 2 the tenants are that the developer is going to lease
- 3 to and have the right to say no, we just don't want
- 4 that type of tenant to operate here at the park?
- 5 CONGRESSMAN PALLONE: Good question. I
- 6 think that's it. We got to go. Go ahead.
- 7 MR. MC INTOSH: The National Park
- 8 Service has absolute control over Sandy Hook and Fort
- 9 Hancock and all the tenants that occupy buildings
- 10 here as well as the buildings that will be occupied
- 11 by Sandy Hook subtenants of Sandy Hook partners and
- 12 we have been through a very lengthy process with a
- 13 series of studies on parking, to signs, to paint
- 14 studies, to landscape studies, and now we're
- 15 embarking on a cultural landscape plan that will
- 16 insure that the character, the character defining
- 17 features, the character of Fort Hancock and Sandy
- 18 Hook will remain the same.
- 19 Now we're working on the Advisory
- 20 Council on historic preservation and the State
- 21 Historic Preservation Office who are going to hold it
- 22 the last week of October, going to hold a
- 23 consultation meeting to revise and recraft an
- 24 agreement that insures that that vision for Fort
- 25 Hancock and Sandy Hook is perpetuated out in the

- 1 future out 60 years, and I know everyone will be
- 2 welcome to participate in that meeting last week in
- 3 October which will be held here and hosted by the
- 4 Park Service and moderated by the Advisory Council on
- 5 Historic Preservation.
- 6 MR. WAXMAN: Can I just make one other
- 7 comment on a positive sense? I know the coast guard
- 8 has a voluntary auxiliary and such. Like, for
- 9 instance, I'm sort of in retirement now. I'm an
- 10 engineer by schooling and training. I've run large
- 11 projects and I'm willing to donate my time, volunteer
- 12 my time to you guys this if there is some mechanism
- 13 to doing that.
- MR. WELLS: That's spectacular and
- 15 without volunteers this park wouldn't be anything
- 16 like it is today. We have -- the Park Service we
- 17 have about 500 volunteers that last year contributed
- 18 32,000 hours. Sandy Hook Foundation has volunteer
- 19 program. Many of our cooperators, the Audubon
- 20 Society, the American Literal Society all have
- 21 volunteer programs.
- We really welcome you with open arms.
- 23 I'm not sure we have it out front. We have a lot of
- 24 information about how you can volunteer in the park.
- 25 CONGRESSMAN PALLONE: And if all else

- 1 fails, you can come volunteer for me. Thank you
- 2 Robert.
- 3 Let me just say I want to thank
- 4 everybody for coming today. My whole purpose in
- 5 having this meeting was to try to get some questions
- 6 answered and, you know, regardless of everything
- 7 else, I think we were very successful in getting a
- 8 lot of the questions that we had answered; and I
- 9 really appreciate the gentleman up here with me for,
- 10 you know, bearing with us this whole time and
- 11 answering a lot of those questions which were often
- 12 tough.
- 13 And, again, for those of you who have
- 14 additional questions or want to look into this more,
- 15 you can always call our office. We have, I guess the
- 16 closest office is on -- actually two. Airport Plaza
- 17 and we have an office in Hazlet on Route 36 and also
- 18 in Long Branch at 504 Broadway. If you didn't feel
- 19 you had enough time today, you can always call us.
- 20 We'll have an ongoing dialogue with the Park Service.
- Thank you. Thank you, Bob and thank
- 22 you, David and thank you Rich and thank you all for
- 23 being here. I appreciate it. Thank you.
- 24 (Whereupon the meeting ended.)

1	CERTIFICATE
2	
3	I, SANDRA E. BERKELAND, a Notary Public
4	and Certified Shorthand Reporter of the State of New
5	Jersey, do hereby certify that the foregoing is a
6	true and accurate transcript of the testimony as
7	taken stenographically by me from the cassette tape.
8	I DO FURTHER CERTIFY that I am neither a
9	relative nor employee nor attorney nor counsel of any
10	of the parties to this action, and that I am neither
11	a relative nor employee of such attorney or counsel,
12	and that I am not financially interested in the
13	action.
14	
15	Notary Public of the State of New Jersey
16	My commission expires August 21, 2007 License #XI01666
17	
18	Date: October 8, 2004
19	
20	
21	
22	
23	
24	
25	